





NEWS IN SUMMARY

Ferry slips through blockade

The British Rail Sealink ferry St David docked at Dun Laoghaire, near Dublin, yesterday after a blockade because there was a sick passenger on board. The ferry, which carried more than 400 passengers after a prolonged confrontation with the blockading B & I ferry Munster and an intense period of negotiating. The Munster appeared to pull out of the way, enabling the Sealink ship to slip through and berth.

The St David had failed in two previous attempts to beat a blockade set up in retaliation over action by Sealink workers at Holyhead who were objecting to a second passenger service between the two ports.

The captain of the St David requested Lifboat assistance for the sick passenger from the skipper of the Munster but instead he was allowed to dock. The Munster soon moved back into position across the mouth of the harbour and was expected to keep the St David trapped at Dun Laoghaire until the dispute is settled.

Pickets' denial on ambulance

Striking porters picketing St Bartholomew's Hospital, London, yesterday attacked reports that they had turned away an ambulance for specialist treatment. Mrs Laura Purkiss, aged 20, of Hill Road, Chelmsford, Essex, lost her baby after waiting an hour to be transferred from St Bartholomew's to Westminster Hospital.

Mr Anthony Mowan, administrator of St Bartholomew's, said yesterday: "I am not in a position to say whether the hour's delay affected the outcome, but common sense would lead me to say that it could not have helped". Members of the National Union of Public Employees said pickets had not attempted to obstruct access to the hospital for emergency cases, and would not have stopped an ambulance if they had been told it was for an emergency.

Court refuses to end sit-in

The Court of Session in Edinburgh yesterday refused to hear an appeal by the management of the Glasgow company over a sit-in at the company's factory at Bathgate, West Lothian.

Lord Emslie, the Lord President, sitting with Lord Cameron and Lord Ainslie, declined to hear the appeal until next Friday in case legal debate and a Court of Appeal ruling would interfere with negotiations between workers and management.

Shrinking tale of two cities

Portsmouth and Southampton have shrunk in the past 10 years while more people have moved to growing dormitory towns nearer London, the latest instalment of the official census, published yesterday, shows.

Portsmouth's population fell below 200,000 in the 1960s and decreased by a further eight per cent in the 1970s. Southampton grew in the 1960s but fell back last year to little more than the 205,000 that it reached in 1961.

Nurses' pay may go to ballot

Health authority leaders last night made a formal pay offer of 6.4 per cent to 450,000 nurses and midwives after the Government's decision to reject its decision to relate its pay to a guideline for the nurses (our Labour Reporter writes).

Health service unions submitted claims for 12 per cent and after the offer was made Mr David Williams, assistant general secretary of the Confederation of Health Service Employees (Cohse) said: "I do not know whether the nurses will accept this."

Hoaxes halt trains

Railway lines in Northern Ireland reopened yesterday after being closed by bomb hoaxes after explosions on the track at Lisburn, co Antrim. The main line between Belfast and Dublin was closed again when a suspicious package was seen by the line in south Armagh.

Employers split over handling teachers' claim

By Diana Geddes, Education Correspondent

The Association of County Councils (ACC) reacted angrily yesterday to an announcement by the Association of Metropolitan Authorities (AMA) that it had decided unilaterally to back the teachers' demand that their pay claim be put to arbitration.

Two teachers' unions immediately said that they would call off their industrial action due to start tomorrow, in all metropolitan authorities. They will go ahead with their sanctions in county authorities, however.

Mr Alistair Lawton, chairman of the Tory-controlled ACC's education committee and leader of the employers' side on the Burnham Committee, which negotiates teachers' pay, said that as late as last Wednesday night the employers had decided unanimously that they should not accept the teachers' claim being put to arbitration.

"Even before the rules on arbitration were changed it was essential that the independent chairman of the Burnham Committee should accept that negotiations had irretrievably broken down before agreeing that the claim should go to arbitration," he said.

"We have not even started negotiating. The teachers have made a claim, we responded. It is really premature to go to arbitration. I am very angry; the AMA has acted appallingly. In my experience their behaviour is unprecedented."

"It is an extremely dangerous step for them to have taken. There is now going to be direct confrontation between the two associations. I am certain that my ACC colleagues will not agree to arbitration at the moment."

In a statement yesterday Mrs Nicole Harrison, chairman of the Labour-controlled AMA's education committee, said that the AMA had always opposed the Government's decision to change the rules on teacher's pay negotiations so as to require the agreement of both employers and unions before a claim could be put to arbitration.

Arbitration should be available to either side when further progress in negotiations proved impossible, she said. The AMA was therefore asking for a special meeting of the Burnham management committee to recommend that the dispute over the teachers' claim be put immediately to arbitration. Mr Lawton said that he had arranged a meeting of the management panel for March 18 before he had learnt of the AMA's announcement.

The National Union of Teachers and the Assistant Masters and Mistresses' Association, which between them represent about three quarters of teachers in England and Wales, have called off their planned action.

They will also call off their action in those county authorities which state publicly their support for arbitration. Oxfordshire, Derbyshire, Nottinghamshire, Cheshire have so far indicated this informally. However, the National Association of Schoolmasters/Union of Women Teachers, which represents nearly a quarter of teachers, remained adamant that it would persist with its planned action in all authorities until the Burnham management panel agreed to arbitration.

The action of all three unions involves withdrawal from the middle supervision of pupils and a refusal to take part in any staff and parent meetings after school hours. No strike action is planned at this stage. The teachers are claiming an 11-12 per cent rise from April 1. The employers have offered 3.4 per cent.

Girls do better than boys in GCE O level and CSE exam-nations, according to a new research report drawn up by the Inner London Education Authority.

Progress made at 'Times' talks

By Donald Macintyre

The management of Times Newspapers is to meet representatives of The Times machine assistants this morning in an attempt to remove one of the main remaining stumbling blocks to an overall agreement on manning cuts.

Mr Rupert Murdoch, chairman of the company, yesterday gave a report on the negotiations to the board of Times Newspaper Holdings Ltd, which includes the Papers' independent national directors.

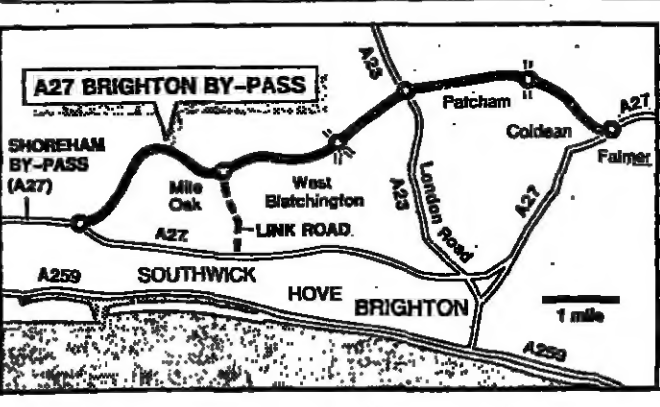
The company did not give details of yesterday's meeting, but according to a board member Mr Murdoch said he was "making progress".

Lord Greene of Harrow Weald, one of the independent national directors, said last night that Mr Murdoch had indicated that he was hoping that there would be a successful outcome, possibly near the end of this week.

The National Society of Operative Printers, Graphical and Media Personnel (Nasopg) Times machine chapels (office branch) has rejected reductions of about 130 shifts a week which the management is understood to have been seeking.

The failure to reach agreement comes after a provisional deal with Natopg clerical chapels providing for cuts of 200 posts, which was approved by members last night.

The TNHL board announced last night that Mr John Gross, who was editor of the Times Literary Supplement from 1974 until earlier this year has become an independent national director. Mr Gross, deputy chairman of Weidenfeld, the publishers, succeeds Sir Denis Hamilton.



Brighton road war opens

By Hugh Clayton, Environment Correspondent

The battle over what objectors call Brighton's "concrete corset" began in earnest yesterday with a claim from the Government that a new by-pass round the town would probably reduce local road injuries by 100 a year.

The determination of ministers to route a £41m dual carriageway for 8½ miles in a kinked semicircle around Brighton (see above) has fuelled conservationists. Their case will be led by Mr John Tyme, a veteran road protester of many noisy road inquiries of the 1970s, who said before yesterday's event began he looked forward to "a fascinating tournament of wit and skill".

Mr Robin Grove-White, director of the Council for the Protection of Rural England, called the road plan "a nightmare to everyone concerned with the protection of the Sussex Downs".

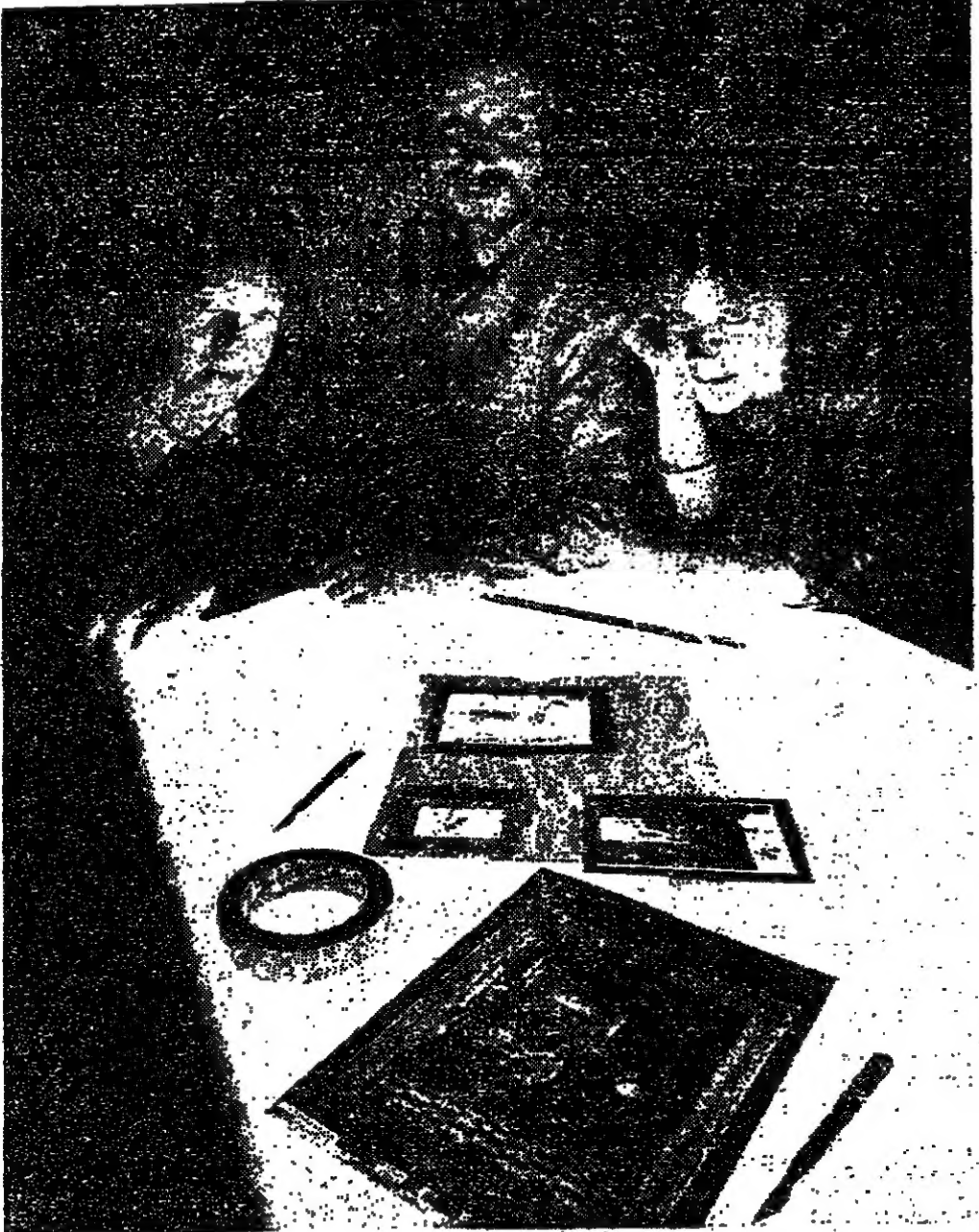
Conservationists fear that because the road would be close to the Brighton suburbs, it would spawn industrial development that would nibble northwards into the chalk landscape which shelters many rare plants.

The road would pass through several beauty spots, as well as requiring the demolition of 17 buildings, including a school. Objectors include the Countryside Commission agency, that oversees areas of outstanding natural beauty, including the Sussex Downs.

Mr David Smith, counsel for the commission, said he had been instructed by the Treasury Solicitor, who also instructed Mr Michael Burrell, who led yesterday for the Government.

The road has gained majority support from four of the five local authorities whose land it would touch. Mr Burrell said the road was necessary to relieve the Brighton sections of the A27 from Kent to Devon.

"Traffic in the area can be expected to increase until at least the turn of the century," Mr Burrell said. He accepted that the road would bring "alien elements" to a peaceful area, but said the Government had planned careful landscaping, including a 100-metre tunnel to hide the road from a beauty spot. The inquiry may last until September.



Catching the eye: Mr Robin Cole-Hamilton (centre), head of the National Gallery's design studio, with Mr Paul Hannah and Miss Sally McIntosh. The trio produce posters to publicize events at the gallery and before them is the art work for a poster which will feature "An Interior Scene", a painting by Pieter de Hoogh.

Gallery looks to expanding future

The planned extension to the National Gallery, London, which is to be a commercial development to the west of the building, should be open by the end of the decade, Lord Annan, chairman of the trustees of the gallery, said yesterday (our correspondent writes).

He hoped it would be sooner, but added that it took a long time to bring such projects into operation. Sir Michael Levey, director of the gallery, who is concerned about the lack of space in the present building, insisted that the new accommodation must be completed as soon as possible.

The extension, announced by the Government last December, came on the initiative of the gallery trustees, who believed that the Government would be unlikely to finance the project for some time and suggested a commercially financed building with guaranteed space for the gallery.

A competition for the new building, which will combine offices with at least 20,000 sq ft of gallery space, is under way. The winner will be announced by the Department of the Environment next September, and the building will be completed on land owned by the Government at no cost to the public.

Lord Annan told a press conference to launch the National Gallery's report for 1980-81 that the gallery had no space for more paintings, yet acquired several each year and would probably have increased the collection by 50 paintings by 1990. Quite how the gallery will acquire them is another matter, for Lord Annan, while paying tribute to the National Heritage Memorial Fund as a source of finance, was concerned at the gallery's capacity to make a purchase.

"That we have managed over the last two years to purchase great paintings by Altieri and Claude is partly because of private treaty sale arrangements and partly because of the substantial support of the Heritage for such items," he said.

Monarchy 'may have to go'

By Philip Webster

Political Reporter

The latest Militant Tendency supporter to be endorsed as a prospective parliamentary candidate by the Labour Party organization committee said yesterday that the abolition of the monarchy might be necessary to ensure that a left-wing Labour government could carry through its programme.

Mr Derek Hutton, who was accepted without objections on Monday as the candidate at Liverpool, Wavertree, appeared fully to support the controversial speech last week of Mr Patrick Wall, the Labour Party's organization committee said yesterday that the abolition of the monarchy might be necessary to ensure that a left-wing Labour government could carry through its programme.

Mr Hutton's remarks, on BBC radio's World at One will cause further anxiety among Labour moderates who believe that the Militant group is contemptuous of the party leadership and prepared openly to flout the spirit of the Bishop's Stortford peace pact.

Mr Hutton said in the interview that he and Mr Wall stood clearly for the introduction of a 25-hour week and a huge programme of public works. That could not happen without a socialist plan of production, taking over the commanding heights of the economy, the banks, insurance companies and finance houses.

Asked whether he accepted it might be necessary to abolish the monarchy and the House of Lords, as well as dismissing the generals, the admirals, air marshals and others, Mr Hutton replied: "It certainly may be necessary. There is no way under a socialist society that those individuals who are part and parcel of the system which has caused misery and is causing it at present could be part and parcel of the new socialist system."

He added: "We believe in parliamentary democracy. If we did not we would not be standing for positions in Parliament." Through Parliament an enabling Act could be introduced to remove the Lords completely.

The Liberal and Social Democratic leaderships have agreed that the Liberals should contest the forthcoming Beaconsfield by-election, caused by the death of Sir Ronald Bell, the Conservative MP. He had a majority of 21,495 over Labour in the last general election.

Hillhead attack on Labour 'cosmetics'

From Jonathan Wills, Glasgow

Sporadic sniper fire continued on the Hillhead by-election front yesterday as the candidates reserved their heavy ammunition for today's big battle in the aftermath of the Budget.

The target was Mr David Wiseman, the Labour candidate. The Social Democratic and Conservative candidates taunted him over the events of Bradford, North.

Mr Gerald Malone, for the Conservatives, said that the action taken by Labour over the reselection of Mr Patrick Wall as their candidate there was "largely cosmetic".

Mr Malone noted that, while refusing to endorse Mr Wall over tacticians, the Labour Party's organization subcommittee had "noddled through" the candidature of Mr Derek Hutton, another Militant supporter, in Liverpool.

That showed, Mr Malone said, that Mr Wiseman's party remained a left-wing party and the Bishop's Stortford ceasefire was drawn up on left-wing lines.

Mr Roy Jenkins, one of the SDP leaders, made a similar point. He said that the decision to hold a reselection conference in Bradford was concerned with procedural details rather than with political issues of substance.

Mr Wiseman remained unperturbed by the flak and lobbed some of it back. He said that Mr Wall was no friend of the Labour Party and his militant views were so outlandish that they could well serve to unite the party against him.

Describing himself as a member of the democratic left, Mr Wiseman concentrated on devolution. Labour was the only party that could deliver a Scottish Assembly now that the Scottish National Party had clearly embraced separatism.

The Conservatives had gone back on their word on devolution for Scotland, and Mr Wiseman found it significant that Mr Jenkins was choosing his words carefully, talking about decentralization instead of devolution.

The latest opinion polls show that the undecided voters outnumber the committed, but that is not worrying the Jenkins camp. It says that it shows that the voters of Hillhead are studying the issues and the candidates before making up their minds in favour of the SDP.

£16,183 for Prince Edward

The Royal Family is to receive an overall increase of 8.1 per cent in its Civil List provision, almost 4 per cent below the rate of inflation.

The Queen's rise of 8.6 per cent is the largest. Her Civil List payment goes up from £3,260,000 in 1981-82 to £3,541,000 for 1982-83.

For the first time Prince Edward, her youngest son, who is 18 today, figures in the list. The Prince, who is still at Gordonstoun, is awarded £16,183, a proportion of the £20,000 he is entitled to in a calendar year.

A Buckingham Palace spokesman said yesterday that the Civil List increases were very modest and totally in line with government guidelines.

"We are very pleased with the considerable economies that have been made. Twenty members of the staff have taken voluntary redundancy in the last year and costs have been cut where at all possible. For example, more than £50,000 has been saved on stationery," he said.

The Queen Mother's allowance rises from £286,000 to £306,000, an increase of 7.2 per cent, and the Duke of

Haughey is back as Prime Minister

From Richard Ford, Dublin

Mr Charles Haughey was elected Prime Minister of the Irish Republic yesterday for the second time with a comfortable majority of seven over Dr Garret FitzGerald. He returns to power at the head of a minority Fianna Fail Government after weeks of negotiation with independents holding the balance of power. He commences his administration to spend an extra £120m. Mr Haughey, aged 56, was elected Taoiseach by 86 votes to 79.

Although his party, with 81 seats, has no overall majority Mr Haughey, as head of Fianna Fail, has a majority of 18 over the next largest party, Fine Gael, who have 63 seats. Astute politician that he is, Mr Haughey is likely to avoid any uniting of independents in a vote which could bring him down.

Cheering greeted Mr Joe Sherlock's promise of the three Sinn Féin Workers' Party votes for Mr Haughey.

Mr Haughey also gained the support of the old comrades Mr Neil Blaney, independent Fianna Fail, who said the last thing the country wanted was another election in the near future.

Among the commitments Mr Haughey has given to ensure support are promises to increase the housing programme of Dublin corporation, to allocate more money for housing this year, to provide cash for environmental works and corporate repairs, to build a preschool community school for the central city area, to abandon a controversial motorway plan for Dublin, to nationalise 27 acres of dockland and if no other solution is possible, nationalise Clonsilla mills, on the outskirts of the city.

Dr FitzGerald gained the support of only one independent, Mr Jim Kemmy, the man whose vote against the budget brought about the collapse of the coalition government. He sat expressionless throughout the lead-up to the vote. The tenacity with which Dr FitzGerald had attempted to stay in office surprised many people but he believed the task and scale of the problem facing the country was such that he must make the attempt.

The state of the parties is: Fianna Fail 81 seats, Fine Gael 63, Labour 15, Independents 7.

In Belfast Mr Haughey's success is considered likely to stiffen opposition to the proposed third tier to the Anglo-Irish inter-governmental council (our Belfast Correspondent writes). His hard line on Irish unity is certain to increase suspicion about the whole concept of the London-Dublin agreement, of which he was the main architect during his previous term as Prime Minister.

Muddle over Polish polio patient

By Peter Evans

Home Affairs Correspondent

Mrs Peggy Markiewicz, who is in a London hospital at a cost of about £800 a week, could go home tomorrow.

But a young Polish woman whom the hospital are willing to pay £50 a week to look after her at home cannot get a work permit from the Home Office, which has put a time limit on her stay in Britain.

Mr Wladyslaw Markiewicz, aged 61, a former Free Polish soldier, says that the hospital treating his wife, the South Western, wants to pay the girl, Miss Grazyna Adamski, a weekly wage and board and lodging under an outworker scheme, thus saving the country thousands of pounds over a year.

Mrs Markiewicz, aged 64, caught poliomyelitis in 1956 and has been paralysed from the neck down ever since.

The couple, who went to live in Poland 11 years ago, came to England for a holiday last year, but were unable to return because of the crisis there. Mrs Markiewicz became so ill that she had to enter hospital.

Miss Adamski, aged 26, an electronics research worker, has looked after Mrs Markiewicz on a part-time basis in Poland and is an obvious candidate for the hospital scheme.

The Markiewiczs have a home in Finchley, north London, which is occupied by squatters, and have been allocated a council flat near by at Edgware.

Miss Adamski has given notice of appeal against the decision to refuse her permission to stay and take the hospital job. She is one of 900 people the Home Office says have approached it and been given extensions of their stay. "No one is being required to leave for Poland at the moment," the Home Office official said yesterday.

The hospital said that everyone agreed Mrs Markiewicz would be better off at home. Like Mr and Mrs Markiewicz to have someone with whom they were happy. Miss Adamski could be employed if she got a work permit quickly.

Science report Language of science and the ecosystem

By Tony Samstag

The press, and The Times by name, is criticized in, of all places, the latest issue of the *Journal of Animal Ecology*. The sin is alleged imprecision in the use of scientific language, and the accuser is Professor G. M. Dunnet, of the Department of Zoology, University of Aberdeen, and a former president of the British Ecological Society.

"As ecologists," Professor Dunnet writes, "I suppose we should be pleased at the frequency with which we see our subject apparently highlighted in the press and other media, and the way in which people from a wide variety of professional and other backgrounds associate themselves with what they consider to be ecological ideas."

"Even the ecosystem, one of our more complex concepts, is frequently referred to by people who, for example, may wish to ensure that it is not 'damaged'."

The professor quotes a reviewer in *The Times* describing a given area as "ecologically satisfactory"; the "ecosystem" and continues: "It is not my impression that he had recyding in mind, and I am sure nothing was further from his thoughts; but what else could such a statement mean?"

The author adduces several other examples: a town-planner who described a street as "ecologically satisfactory"; the Ecology Party, "whose manifesto I have so far been unable to find"; and even a heating engineer in a school of architecture who introduced himself as "an environmental scientist".

There is, of course, a kind of folk logic at work here; it is not hard to understand the transition between "ecology", a branch of biological sciences, developed originally in relation to plants and animals and their environment, and the tendency to see "man's environment" as "the environment", which is often regarded as similar to or even synonymous with "the ecosystem", and a strong need is perceived to safeguard it."

Professor Dunnet discusses the abuse of the word "conservation", and the growth of "environmental science" in universities and elsewhere as "a gathering together of old subjects into new envelopes".

Another difficulty is that the media "have conditioned us to expect and to take an interest in only the most sensational items of news and the more confrontational and controversial never-completed debates".

As a result, "the public is no longer receptive or even tolerant of, thoughtful discussion, or the careful evaluation of data and scientific evidence which may lead to cautious statements of interpretation and, possibly, even some tentative predictions. Indeed, ecological ideas are frequently presented in spectacular and exotic films on television, rather than related to close-to-home practical problems".

Source: *Ecology and Environment*, by G. M. Dunnet, *Journal of Animal Ecology*, 51, No. 2, February 1982, British Ecological Society, Harvest House, 62 London Road, Reading RG1 5AS.

MEAT CUTS DIVIDING SHOPPERS

By John Young

Agriculture Correspondent

Many young women shoppers cannot tell the difference between a sirloin steak and a brisket, according to a survey carried out by the Meat Promotion Executive of the Meat and Livestock Commission. The executive believes such shoppers either do not care or are too frightened to ask for advice.

Of 500 women shoppers asked to identify eight popular cuts of beef from photographs, more than a quarter failed to recognize any of them. Those cuts that were most easily recognized were brisket and shin; only 23 per cent were able to identify sirloin steak.

When it came to identifying which parts of the carcass the cuts came from, only 10 per cent managed an all correct score. No one cut was correctly positioned by more than 46 per cent of those questioned. Those shoppers aged under 35 fared worst, the executive said.

Overseas selling prices: Australia \$2.80, Canada \$2.80, New Zealand \$2.80, USA \$2.80, UK \$2.80. (Note: Prices are illustrative and may vary significantly in reality.)



## BBC breakfast television to start next year

By Kenneth Gosling

Breakfast television starts on BBC-1 early next year. It will be on the air from 6.30 am for about two and a half hours with a news and information service from an existing studio at Lime Grove in London.

The cost, about £5m a year, will come from the BBC's existing budget. The decision was taken 10 days ago by the board of governors, which also encouraged the television service in its plans to strengthen afternoon programmes on BBC-1.

No dipping date has been fixed for the service because its operation is subject to negotiations with the unions. But on the present timetable it is likely that BBC viewers will see breakfast programmes before the commercial service operated by TV-AM in May.

Mr Alexander Milne, managing director of BBC television, and director general designate, admitted at a press conference yesterday that the service had not been one of the BBC's immediate priorities.

"We intended to get around to it one day, but the Independent Broadcasting Authority's announcement of a franchise obviously made us think again."

Mr Milne said the original plan for "radiovision", a combined radio and television service, had been rejected although it was an open secret that there was a strong feeling in radio that it was a better idea. A proposal by the BBC network centre at Birmingham that a breakfast service should emanate

from there was also discarded.

Mr Milne said the service could be provided extremely cheaply. The total was less than a full year's 1 per cent of the BBC's annual expenditure and at £7,500 an hour represented an exceptionally good value. The average cost an hour for all output is £34,000.

About a hundred new jobs will be created, mainly in the technical area. A general manager for operations and services, Mr Philip Gilbert, has been appointed to run the "topical centre" at Lime Grove with a small management team. A programme editor has still to be appointed, as well as the presenters.

Initially the service will run on weekdays but later it may be extended to weekends and late into the evening. Its cost is expected to be met from increased commercial revenue, particularly from the new cable contract in the United States and from reorganising the BBC's resources.

It was decided to start breakfast television, Mr Milne said, because viewers should be given a choice at this time, as they were at most others. There were several million housewives and unemployed people who would watch, as the BBC would not be seen to leave this new and important area of broadcasting to the commercial sector.

A total audience of about three million is expected for breakfast television when both services are running.

## Remand rule extended to 28 days

By Frances Gibb

The abolition of the rule that prisoners on remand must be brought before a court every eight days was agreed by MPs in the committee stage of the Criminal Justice Bill yesterday after a heated debate among the Labour members, who were divided.

Under new provisions, which have been opposed by the Law Society and the Legal Action Group of Lawyers, prisoners will be brought before a court every 28 days unless they do not consent to remand hearings taking place in their absence.

That can only occur if the prisoners are legal representatives, but solicitors have argued that prisoners will spend longer periods in custody as there will be less sense of urgency to proceed with their cases. They also say that some prisoners may feel under pressure from the court or solicitors to waive their right to appear for the sake of convenience.

Mr Arthur Davidson, QC, Labour MP for Accrington, a frontbench spokesman, said the clause was a retrograde step. It was a significant change to one of Britain's cherished principles. The Government was implementing it for the sake of administrative convenience.

"As a result of this clause more people will be remanded in custody, because fewer people will appear for bail applications and be granted bail."

Dr Shirley Summerskill, Labour MP for Halifax and another frontbench spokesman, said the Law Society had feared that injustices would arise from the clause and had recommended that the eight-day rule be extended only to 15 days.

Supporting the measure, Mr Alexander Lyon, Labour MP for York, said the issue was whether defendants were disadvantaged by the new clause, and in his opinion they were not. There was a considerable burden on prisoners to court every eight days, which meant a strain on the prison service in its other activities within the prison.

Agreeing, Mr Robert Kilroy-Silk, Labour MP for Ormskirk, said there were adequate safeguards to protect a defendant's rights.

Mr Patrick Mayhew, Minister of State at the Home Office, said the Government would look at how the system could be monitored.



Brigadier Helen Meechie, who at 44 has become the youngest Director of the Women's Royal Army Corps. She has also been appointed honorary Aide-de-Camp to the Queen.

## EX-PRISONER ON JURY HALTS TRIAL

From Arthur Osman

A prison officer on duty at Coventry Crown Court saw a former inmate of Winson Green prison, Birmingham, on the jury which was trying a case involving a man accused of three charges of burglary. Yesterday the trial was stopped, a new jury was sworn in and the former prisoner, who said later he had served a total of 15 years, was reported for possible prosecution.

Mr Herbert John Warner, aged 54, a caretaker of Stoke Aldermoor, Coventry, said outside the court: "I thought I would be in trouble if I did not go to court."

The prosecution had opened the case to the jury on which Mr Warner was sitting on Monday but no evidence had been called.

Yesterday at the start of the day's court business Mr Warner stood in the well of the court before Mr Peter Crawford QC, the Recorder. The Recorder said: "After a trial had begun in which you were sworn as a juror you agreed you were disqualified from sitting on a jury."

## Move to reform law on illegitimacy

From Our Correspondent, Edinburgh

Changes in the law of illegitimacy are called for by the Scottish Law Commission in a consultative document issued yesterday.

The commission, which has no legal status unless one has been appointed by a court, and neither parent can appoint a guardian in a will.

Dr Eric Clive, a commissioner, said in Edinburgh yesterday that meant that if a child was injured in a road accident no one had the legal standing to raise an action for damages.

The commission proposes to change the law so that a child's mother should automatically

become guardian and that the father should be able to apply to the court for guardianship.

In relation to inheritance, the commission suggests that an illegitimate relationship should be treated as legitimate. An illegitimate child would then be in a position to inherit from other than a father or mother.

The commission also pointed to difficulties in the law relating to adoption, because a father is not regarded legally as a parent and his agreement to adoption is not required.

Dr Clive said they were anxious to find a way of recognizing the position of

## NEWS IN SUMMARY

### Solicitors in contempt of House

By Anthony Revins

A Liverpool firm of solicitors was found yesterday to have acted in contempt of the House of Commons. The Commons Select Committee of Privileges ruled that Messrs E. Rex Makin and Company breached parliamentary privilege in a letter to Mr Robert Parry, Labour MP for Liverpool, Scotland Exchange, last December.

But it was agreed that because the breach was marginal and because of a prompt apology issued by Mr Makin, no penal action should be taken.

The MP's complaint arose from a letter which stated that a speech made by Mr Parry in the House, implying corruption by Sir Trevor Jones, Liverpool City Council's Liberal leader, was "scurrilous, defamatory and inaccurate."

Mr Parry had criticized the council's housing policy by reference to a report in the *New Statesman*. The Solicitors' letter said that libel proceedings had been commenced by Sir Trevor against the *New Statesman* and that the service and acceleration of the writs had been delayed.

"Appropriate steps," Mr Makin would seek to obtain increased damages for his client.

### Murder case man is freed

Mr Newton Rose, the black Londoner whose murder conviction was quashed by the Court of Appeal on Monday, was free today.

The appeal judges granted him bail pending a possible appeal to the Lords in which the Crown would argue for a retrial. Surities of £38,000 were put up by Mr Rose and a decorator, of Olinda Road, Stoke Newington.

The convictions were quashed because the judge at the Central Criminal Court last December secretly gave the jury a deadline in which to reach a verdict.

### Cambridge poll blow to SDP

Mr Tim Catlin, a nephew of Mrs Shirley Williams, has failed to become the first Social Democratic Party candidate in the Cambridge University Students' Union. The presidency has gone instead to Miss Ann Robinson, aged 22, a third year student at Newnham College, who stood as an independent.

Mr Catlin, a third year student in architecture at Trinity College, came fourth out of five contenders.

Although the union deputy presidency has gone to a Liberal, and the Liberal on the executive, social democrats have not won any of the eight other places on the executive.

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### New Beatles drive

Beatles supporters are pressing for three Liverpool streets to be named after the group's former manager and two former members in addition to John Lennon Drive, Paul McCartney Way, George Harrison Close and Ringo Starr Drive. They want to see streets named after Brian Epstein, Stuart Sutcliffe and Pete Best.

### Rampton trial date

Three nurses from Rampton hospital, Nottinghamshire, charged with ill treatment of patients are to stand trial at Nottingham Crown Court on April 14. They were committed for trial at Mansfield last month.

### Holiday home hotel

Twenty-four bedrooms in the five-star cliff-top Carlton Hotel, at Bournemouth, are being turned into eight luxury suites to give owners a second holiday home until £200,000.

### No smoking holidays

Hosson's, a holiday home company, are to offer chalets for non-smokers at the Tolroy holiday village, near St Ives in Cornwall this summer. The chalets will not be let to smokers.



"Are you OK, Mr President?"

## Banks fear Polish debt will last for years

From Peter Norman, Brussels, March 9

After nearly three months of military rule in Warsaw, West European bankers, owed billions of dollars by the Polish state, are now predicting that it will take at least a decade to pay back the service and repayment of the country's crippling Western debt have now been completely discarded by

So, too, has the umbrella theory, the doctrine that persuaded Western bankers to lend about \$80,000m (£45,000m) over the past decade to the Soviet Union and its Eastern block satellites, despite their obvious inefficiency, in the belief that Moscow, with its immense natural resources, would always be able to guarantee payments of interest and principal. Instead, Poland has still to pay in full the \$500m in interest it promised by the end of last year as a condition for rescheduling \$2,400m worth of commercial bank debt due in 1981.

With an estimated \$40m to \$50m outstanding, bankers can be fairly confident that the Poles will finally meet their commitments by early April. But this achievement will be clouded by the knowledge that not penny of interest owing from the first months of this year will have been paid. Nor will anything have been done about the \$4,700m worth of debt that is waiting to be rescheduled by Western governments and banks this

"Even on the most optimistic assumptions, we will have hang on for five, six or maybe eight before the

Polish economy is half-way back to normal," was the comment of one West German banker who has been closely following the saga of the Polish debt. "People are now making comparisons with the situation in Poland between the wars and predicting that the military regime will last. Nobody expects the economy to normalize in three to four years. There is simply no money available for that to happen, he added.

The hopelessness of the Polish debt problem, with the country owing about \$27,500m to its Western creditors, in possession of no worthwhile assets in the West and unable even to make interest payments on time has meant that Western bankers have had no other choice but to accept the Poles' excuses and delays in payment.

So long as some interest is dribbling into the Western creditor banks, they do not feel obliged to declare the country in default. This means that banks do not have to make expensive write-offs of their loans to the Poles, though supervisory authorities and prudence will dictate at least some adjustment to balance sheets as final 1981 accounts are drawn up in the coming weeks.

There is no sign so far that any of the 500 or so banks which are owed money by the Poles is inclined to rupture the united front on the debt issue.

The American Administration, despite its hostility to General Jaruzelski's regime, has not put pressure on American banks to break ranks, and according to European bankers the task force of 19 international banks, which includes large United States creditor institutions, is united now as never before.

But even if Poland were

now paying its interest on time, it would be hard-pressed to obtain new funds because of the sanctions imposed on the Warsaw military regime by some Western states.

For this reason, the arithmetic of the rescheduling exercise is looking increasingly dubious, and although Western banks now believe they can round off their 1981 accounts without too much difficulty, their problems will be that much greater in a year's time and greater still for every successive year until the Polish economy finally gets back on its feet.

For the banks there is also an unwelcome political element to any 1982 rescheduling of Polish debt. It is far from clear that Western governments will again be prepared to negotiate with the Poles in a block. Those creditor governments that are members of Nato may refuse to negotiate as part of a policy of sanctions against Warsaw, while other neutral governments such as Austria have indicated that they are keen to reach agreement.

Even without these political problems, many Western bankers fear that Poland's economy could now be in a downward spiral as Western money and imports dry up. Increasingly Poland is being forced to rely on support from the Soviet Union and its Eastern block satellites at a time when the economic crisis in Poland is dealing

large damage to the Comecon group of countries.

These problems are being compounded by a virtual halt to new East block lending by Western banks, so that in West Germany some bankers would no longer be surprised if East Germany and other Eastern block states were to follow the Polish and Romanian examples and seek to reschedule their Western debts.

## 3 million sign seal petition

From George Clark, Strasbourg, March 9

The demand for a total ban on the import of seal products into the European Community, designed to end the clubbing of seal cubs in northern Canada, has received the backing of three million people.

However, Greenland and Norway, backing by the British Labour group, complained in Strasbourg today about the cynicism of those who had organized the campaign which attracted so many signatures for the petition presented to the European Parliament.

Representatives of the International Fund for Animal Welfare presented the petition today to Mr Piet Dankert, the president of the Parliament, and Mr Ken Collins, Labour MEP for Strathclyde, East, who is the chairman of the Parliament's environment committee.

It called for a total ban on products derived from the young of the harp and hooded seals, two species hunted off the Canadian coast and near Jan Mayen Island each spring. The petition was signed in the 10 countries of the Community, in the United States, Canada and Australia.

Mr Dankert expressed amazement at the size of the petition, which stood in a pile of boxes in the foyer of the Parliament. "I hope that this Parliament, by dealing with the issue on Thursday, will further increase the political pressure and so bring an end to the atrocities which are going on."

There seems little doubt that the resolution will be approved. It includes an instruction to the Commission to ensure that the interests of the Eskimos in the Arctic region are fairly considered and that controlled trading in the products made from endangered species should be permitted.

## NEWS IN SUMMARY

### Gaddafi appeals to exiles

Beirut. — Colonel Gaddafi, the Libyan leader, has invited his exiled opponents to a reconciliation meeting during his visit to Austria this week, according to the official Libyan news agency Jana.

Jana said the four-day visit would provide an opportunity for Libyans living abroad "either because of their specializations or for other reasons" to discuss with Colonel Gaddafi obstacles to their return to Libya.

In 1980, unidentified gunmen assassinated several Libyans living in Europe and the Libyan revolutionary committee called for the "physical liquidation" of opponents of the Libyan government abroad.

### Women kidnap victims sold

Peking. — Women are being kidnapped and sold to men seeking a letter broadcast by a radio station in Hubei, Central China.

Several young men had been cheated by kidnappers: "They paid their money but never received their wives." In one area five young and middle-aged commune members had bought women from abductors and married them.

### Channel tunnel decision 'soon'

Strasbourg. — A decision on the Channel tunnel project is expected soon, Mr Georges Kontogeorgis, Commissioner for Transport, told the European Parliament here. A resolution calling for a European master plan for rail and road development was approved (George Clark writes).

He made no comment on the proposal put forward by Mr Ian Paisley, Democratic Ulster Unionist member for Northern Ireland, that European aid should be given to building a Channel tunnel between Larne and Stranraer.

### £3m payout for wrong diagnosis

New York. — A New York hospital has agreed to pay \$5.5m (more than £3m) to an employee whose case of glaucoma was misdiagnosed as flu. The woman went blind after she was sent home from the hospital.

Miss Susie Kim, aged 45, a laboratory analyst, will get \$900,000 immediately, then \$120,000 a year for life. In addition, she will receive \$1m at intervals over the next 20 years.

### Philippine protest

Manila. — About 600 women demonstrated at the Philippine National Assembly against the introduction of a Bill to legalize prostitution.

### CORRECTION

In yesterday's report on the proposal for a proportional voting system for the next direct elections to the European Parliament the figures for Labour seats were transposed. Labour won 17 seats in 1979. Under a regional list system they might have won 26.

## Confusion on Walesa angers wife

Warsaw, March 9. — Mrs Danuta Walesa, the wife of the interned Solidarity leader, reacted angrily today to a guarded government statement about temporary release to attend the christening of his daughter.

She also said that whatever happened over the christening, set for March 21 in Gdansk, she did not expect her husband to be freed for good.

Mr Sylwester Zawadzki, the Minister of Justice, told a conference yesterday that a request for the release of the interned leader for a christening had come under government review.

Mrs Walesa told Reuters in a telephone interview from Gdansk that Mr Zawadzki's remarks were "boorish". Stanislaw Ciosek, the Trade Union Affairs Minister, had pledged that Mr Lech Walesa would be released for the baptism.

"Now it is cheeky to say that an application is required," Mrs Walesa said.

"Lech will get this damned application from Bishop Cieslak Kaczmarek (of Gdansk) and me."

Asked if the March 21 date for the baptism was final, she replied: "Yes it has been definitely and formally fixed... it will be at 3pm in our parish church at Zaspa-Gdansk."

Polish television said today that its announcers would no longer appear in military uniform.

The announcers were in civilian clothes at today's late news.

A project that sent thousands of helium-filled balloons to Northern Poland with advice on resisting martial law was a failure and shunned by the local people, Warsaw radio said today.

## Liège cut off by big strike

From Ian Murray

The province of Liège was virtually cut off and at a standstill today as trade unionists took to the streets, motorways and railway tracks to protest against the Government's austerity measures. Public services were shut down, and pickets stopped people going into banks, insurance offices and the university.

The strike which has shut down the steel industry in Liège and other parts of Wallonia for the past fortnight continued, while the textile and engineering industries were also disrupted.

The industrial action was called by the Socialist FGTE union, but received strong support from members of the Social Christian CSC union.

It was the most widely followed protest call since the coalition Government announced it was to introduce a series of austerity measures, which are due to be adopted on Friday, are those cutting social security benefits by nearly £212m, while £125m.

These moves, aimed at eliminating the social service deficit by the end of the year, have added to union anger already sparked by both a cut back in index-linked wage increases and unemployment which, at more than 13 per cent, is easily the highest in Europe.

The trade unions in the French-speaking part of the country—which includes Liège—are particularly worried and annoyed because they represent the majority of the country's steelworkers, up to 10,000 of whom are now facing redundancy



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# Grain embargo claims spark Brussels fury

From Ian Murray, Brussels, March 9

The European Commission today responded angrily to a resolution passed last night by the European Parliament suggesting that it had undermined the embargo on grain sales to the Soviet Union imposed after the invasion of Afghanistan.

The Commission said in a statement today that the allegation was based on "figures selected without explanation." Parliament's conclusion it said "is totally wrong and such allegations could seriously damage the Community's international reputation and relations with trading partners."

Parliament's 16-point resolution expressed astonishment that the exports to the Soviet Union in 1980 had increased four fold over the average for the three previous years and by 340 times for corn exports.

The Commission was "invited" to indicate under what budgetary authority these "excessive" sales were carried out and told that in future it must present detailed and clear accounts on agricultural exports to Parliament.

In its reply, the Commission said that it "faithfully applied controls on agricultural exports to the Soviet Union throughout the period of the embargo." It issued no wheat export licences for the whole of the period. It extended the embargo to other products such as butter, beef and poultry, and it reduced the level of refunds related to exports to the Soviet Union.

"By applying these principles," the statement said, "the Commission assured that respect of the principle that Community deliveries should not replace United States' deliveries to the Soviet market."

The Commission pointed out that export licences valid for four months were issued for 576,000 tonnes of wheat and were approved before the Soviet invasion of Afghanistan. "All countries engaged in the embargo recognized at the outset that it was not feasible to stop supplies already in the pipeline at the time of the decision."

Commission officials were today wondering whether they could do anything to meet the "invitations" and "requests" in the parliamentary resolution. All the details about trade with the Soviet Union had been made

## Natal court awaits the man in the floppy hat

From Michael Hornsby, Pietermaritzburg, March 9

The elderly gentleman clad only in baggy trousers and a floppy hat was busy tending his flower bed. He might have been a retired bank manager in an English suburban garden.

He was not, however, best pleased to be accused by the man from *The Times*: "Sorry, old boy, nothing to say."

Tomorrow morning Colonel "Mad" Mike Hoare must set aside his hoe and pruning shears and appear in a red brick Victorian courthouse here together with 44 other alleged mercenaries charged with hijacking an Air India Boeing 707 aircraft after a bungled coup attempt in the Seychelles last November.

The trial is being held in the ultra-English provincial capital because Colonel Hoare and his men were arrested in Durban after their return from the Seychelles and the whole affair has been entrusted to Mr Cecil Rees, the province's Attorney General.

The South African Government caused an international outcry by initially charging only five of the alleged mercenaries. The move was defended by Mr Louis Le Grange, the Police Minister, on the ground that "running around in the bush and shooting out a few windows was no offence under South African law. Two months later, however, Mr Rees announced that all 45 mercenaries would be charged on four counts of contravening South Africa's 1972 Civil Aviation Offences Act.

They could face sentences of up to 90 years in jail.

The affair has been deeply embarrassing for the Government which is widely suspected at best of having known of the preparations of the coup attempt but done nothing to stop them, and at worst of having been actively involved because of its dislike of the left-wing Seychelles Government.

The latter suspicion was given some credibility by the disclosure last December that one of the South Africans captured in the Seychelles after the coup attempt was a senior officer in his country's army.

Pietermaritzburg is planning to make the most of its moment in the international spotlight. Miss Pamela Reid, the Mayor, tonight gave a civic reception for the journalists who have descended on the town, and hoteliers are hoping the trial will go on for a long time.



Fighting shy: A Salvadorean soldier peers round a corner during a fierce seven-hour gunfight with left-wing guerrillas at San Vicente. At least 15 people were said to have been killed.

## Crisis in Central America

### New poll in Guatemala demanded

Guatemala City, March 9.—With the Government's military candidate leading the presidential race, all three opposition candidates today called for demonstrations in the main square to demand new elections.

As the slow vote count continued, Señor Arnulfo Viñan of the Authentic Nationalist Centre Party, who is running last, asked his supporters to join the other candidates' protest in front of the national palace.

Señor Mario Sandoval Alarón of the extreme right-wing National Liberation Movement and Señor Alejandro Maldonado Aguirre of the moderate conservative Democratic National Renovator coalition who are running second and third, claimed last night that the elections were rigged by the military-dominated Government. They demanded that the vote be nullified and a new election held within 60 days.

### Rebels show their strength

San Salvador, March 9.—Military sources said today that at least 32 people died yesterday when left-wing guerrillas stepped up attacks on government troops around the country in a show of strength.

There were guerrilla assaults on security forces in three main cities and three military outposts were stormed in Morazan province. In another development, the Defence Ministry issued a communiqué denying that government troops had massacred civilians in villages north of here.

Over the weekend peasants in San Benito, 40 miles south-east of the capital, showed reporters 14 skulls lying in a field and two skulls, claiming they were evidence of the deaths of at least 20 unarmed peasants in an Army operation earlier this year.

A spokesman for the Salvadorean Human Rights Commission said the alleged massacre was being investigated. The ministry statement said the allegations were black propaganda and claimed that guerrillas frequently dumped the bodies of their comrades and around villages to pretend that they were civilians killed by the armed forces.

Church and human rights groups say more than 32,000 people have died in El Salvador's political bloodshed since the American-backed junta took power in October, 1979.

In San Vicente, 35 miles east of the capital, residents and military sources said at least eight soldiers and five civilians were wounded in skirmishing around the city. Other reports said at least 15 people died. San Vicente residents reported that as the day's first shots were being fired guerrillas seized a radio station to urge the city's 20,000 inhabitants to support them.

Residents of Santa Ana, the nation's second-largest city, 31 miles north-west of here, also reported clashes between guerrillas and government troops but they did not know the number of casualties.

Guerrillas were also reported to have overrun three military posts in north-eastern Morazan province, a long-time guerrilla stronghold. There was no immediate confirmation from the military command in San Salvador.

The guerrilla radio station said in a midday broadcast the series of attacks on government troops around the country was "not something final but a show of force", indicating that the attacks were not part of an all-out offensive against the junta's forces. — AP.

Washington: Mr Caspar Weinberger, the Defence Secretary, has indicated that America may have to undertake big changes in the deployment of force in the Caribbean if there is a communist takeover in El Salvador (Mohsin Ali writes).

Mr Weinberger, answering questions at a National Press Club luncheon here yesterday, said it would be extremely damaging to American interests in the Caribbean and to the defence of the United States "if the communists acquired another stronghold" on the mainland.

## NEWS IN SUMMARY

### Brezhnev welcomes Koivisto

Moscow.—President Brezhnev went to Moscow airport yesterday to welcome Mr Mauno Koivisto, the newly-elected Finnish President (Michael Biayon writes). The Soviet leader has never met Mr Koivisto before, and the Kremlin talks are more of a getting-to-know-you nature than to solve any problems between the two countries.

The Soviet Union and Finland enjoy close and cordial relations, and much of the trust built up over the past 25 years by former President Urho Kekkonen was based on his regular personal contacts with the Soviet leaders.

Before Mr Koivisto's election, the Russians expressed indirect preference for other presidential candidates, believing Mr Koivisto to be rather aloof and less amenable than his predecessor. But the Russians quickly accepted his victory and are now clearly keen to establish a working personal relationship.

### China reassures trade partners

Peking.—Mrs Chen Muhua, China's new foreign trade chief, has assured Peking's trading partners that the recent government reshuffle does not mean a change in trade commitments or policies.

Agreements already signed between China and the governments of other countries will remain valid and current negotiations will continue, Mrs Chen said.

Mrs Chen, aged 61, heads a newly established Ministry of Foreign Economic Relations and Trade, an umbrella body merging four separate departments.

### No Iran retreat Khomeini says

Tehran.—Ayatollah Khomeini has greeted fresh peace proposals for ending the 18-month Iran-Iraq war by saying that President Hussein Saddam of Iraq "has asked other states to serve as intermediaries to save him but Iran will not retreat an inch."

Peace proposals to the Iranian Supreme Defence Council were criticized by the council's spokesman Hojatoleslam Hashemi Rafsanjani, who said: "The mistake was to ask the aggrieved party (Iran) to make concessions."

### Ben Bella plea to Mubarak



The conduct of the Sadat assassination trial in Cairo has been criticized by Mr Ahmad Ben Bella (above) the former Algerian President who is now chairman of the London-based International Islamic Commission for Human Rights (Edward Mortimer writes).

In a statement Mr Ben Bella said his commission viewed "with great concern" the fact that the trial was held in complete secrecy and that the accused were "denied the opportunity to defend themselves fully and freely in accordance with the rules of the law and dictates of justice." He appealed to President Mubarak of Egypt to revoke the findings of the court and order fresh trials in an open civil court.

### Airline to recruit doctors

Tokyo.—The Japanese Transport Ministry has advised Japan Air Lines to introduce tighter medical supervision of its crews, and to provide more doctors, including psychiatrists.

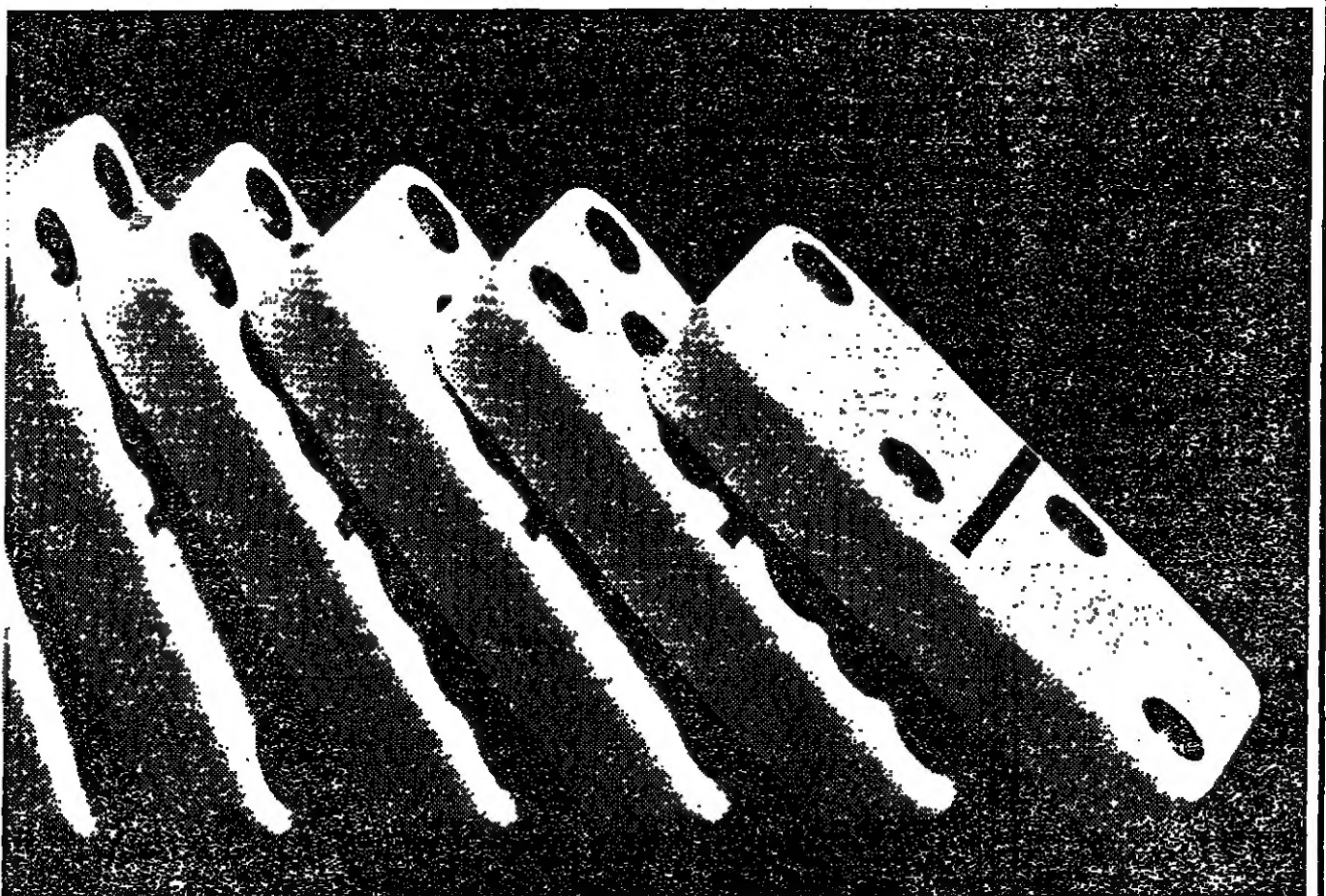
The measures were part of a series of recommendations to prevent a recurrence of the last month's Tokyo air crash, which killed 24 people and injured the remaining 150 passengers. Ministry officials said the 12 doctors employed by JAL were insufficient to deal with the airline's flight staff of more than 2,000.

### Dalai Lama appeal

Delhi.—The Dalai Lama, the exiled Tibetan spiritual leader, said in a statement on the eve of the twenty-third anniversary of the Tibetan uprising against the Chinese that his countrymen should continue their struggle "broad-mindedly, peacefully and patiently."

### Refugee exodus

Geneva.—A total of 2,797 refugees arrived by boat in South-East Asian countries from the Indo-Chinese mainland last month, the office of the United Nations High Commissioner for Refugees said in Geneva.



# WILL BRITAIN FALL FOR THE LINE THAT INSTABILITY IN SOUTH AFRICA WOULDN'T AFFECT THE WEST?

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materials are essential for making computers, machine tools, jet engines, gearboxes, TVs, drilling bits and defensive armaments. And they know there are no major alternative sources outside the communist bloc.

South Africa's enemies are confident that by creating instability in the Republic, they can cause disruption in the West.

Further information can be obtained from The Director of Information, South African Embassy, South Africa House, London WC2N 5DP

### Smith loses control as chief whip defects

Salisbury, March 9.—The Republican Front (RF) of Mr Ian Smith appears to have lost its control of the white seats in Zimbabwe's Parliament with the defection of another MP.

The party chairman, Mr Geoff Kluckow, said Mr John Landau, the chief whip, resigned yesterday to sit as an independent. Parliament reconvenes in June.

Mr Landau said he intended to work in close liaison with the Government, but that he would be "an independent in the true sense of the word". In a telephone interview he said he had found he did not fully agree with RF policies. "I think I have been able to adapt to change more quickly than some others."

Eight MPs quit last week to become independents, arguing the party had failed to adapt to black rule since independence. The RF, which won all 20 places reserved for whites in the 100-seat House of Assembly in Zimbabwe's independence election, has seen its representation drop to eight.

In addition to the nine rebels, Mr Wally Stuttaford is detained on suspicion of plotting a coup. A former minister, Mr Denis Walder, also wanted on a similar charge, is abroad and Mr Rowan Cronje, also an ex-minister, has emigrated.

A by-election for Mr Cronje's seat, due next month, will be regarded as a test of voter opinion on the latest revolt.

Mr Robert Mugabe, the Prime Minister, has hinted that more Cabinet posts could become available for white MPs if they cut their ties with the RF, which he has accused of being rooted in a past of racial division and white supremacy.

Mr Smith was not available for comment today. Mr Kluckow said he was in South Africa fulfilling an engagement. He gave no details.—Reuter.

The rebellion marks a crucial point in the history of the RF which has been the outstanding, sometimes only, voice of the white community since the unilateral declaration of independence in 1965 (Stephen Taylor writes).

The rebels make no overt criticism of Mr Smith—who is a symbol to the black majority of all that is detested about the past—but there are frequent asides that it would be best for "the old boy" and the party if he retired to his farm at Selukwe, a desire he has been expressing for years.

Mr Smith is important because his community has so far failed to produce an alternative leader of similar stature and because he still commands almost universal respect among the whites.

Supporters of Mr Mugabe and of Mr Joshua Nkomo, the Patriotic Front leader, clashed last night in the central town of Que Que where 32 people were arrested, the Ziana news agency reported today. (AFP reports).

### Bonn gets US pledge on pipeline

From Nicholas Ashford, Washington, March 9

Herr Hans-Dietrich Genscher, the West German Foreign Minister, ended his two-day visit to Washington today confident that the United States would not take any further steps to disrupt the construction of the Siberian gas pipeline to Western Europe. A source close to the German delegation remarked: "The pipeline is no longer an issue. It is all over now."

However, Herr Genscher emphasized during his talks with members of the Reagan Administration that West Germany was still ready to listen to American proposals for providing European countries with energy. But he emphasized that these would not be considered as replacements for Siberian natural gas.

German officials said they expected the mission of Mr James Buckley, the Assistant Secretary of State for Security Affairs, to concentrate on Western credits to the Soviet bloc when he visits Europe next week.

The Americans have been dismayed by the extremely soft terms of some European loans to communist countries, particularly a recently announced \$100m (E54m) loan by France for the construction of the pipeline. The Americans want both the terms and the duration of such loans to be tightened up.

### Coup plot confidences denied

From Richard Wigg, Madrid, March 9

General Alfonso Armada told the Spanish coup court martial today that if he had intended to overthrow democracy, he would have taken command of an operational unit in Madrid on February 23 last year. He was at Army headquarters that night. Where as he put it: "We did not understand anything."

It was his turn to testify at the trial—now in its third week before the Supreme Council of Military Justice in Madrid.

Giving evidence after Lieutenant General Jaime Milans del Bosch, General Armada refused to corroborate any of the claims made yesterday in his defence by the former Valencia captain-general that they had acted jointly to prevent a more violent and radical coup by Army colonels with the backing of King Juan Carlos.

General Milans emphasized that on each of the three occasions when the King had called him during the coup night, the monarch had always said goodbye remarking: "Un abrazo, Jaime". The King never addressed him as if he were the head of a military uprising, he said.

General Milans based his defence on confidences King Juan Carlos and Queen Sophia allegedly made to General Armada at a ski resort in the Pyrenees several weeks before the coup.

But General Armada today declared: "I am absolutely sure I gave General Milans no confidences because the King and Queen never made any to me."

Of their meeting in Valencia a month before the coup, which the prosecution alleges marked the beginning of the two generals' plot against democracy, General Armada said categorically that there was no mention made of any radical groups in the Army conspiring for a violent overthrow of the constitution.

General Armada later denied any memory of five telephone conversations he allegedly conducted with General Milans two days of Parliament.

General Milans, who usually sits immobile throughout the proceedings, was seen to laugh as General Milans made the denials. General Milans maintains that General Armada told him in one call that he was unable to laugh as General Milans made the denials. General Milans maintains that General Armada told him in one call that he was unable to laugh as General Milans made the denials.

**SINGLE PERSON**

NAME: \_\_\_\_\_

AGE: \_\_\_\_\_

RESIDENCE: \_\_\_\_\_

PROFESSION: \_\_\_\_\_

ANNUAL INCOME: \_\_\_\_\_

**MARRIED COUPLE**

NAME: \_\_\_\_\_

AGE: \_\_\_\_\_

RESIDENCE: \_\_\_\_\_

PROFESSION: \_\_\_\_\_

ANNUAL INCOME: \_\_\_\_\_

**MARRIED COUPLE**

NAME: \_\_\_\_\_

AGE: \_\_\_\_\_

RESIDENCE: \_\_\_\_\_

PROFESSION: \_\_\_\_\_

ANNUAL INCOME: \_\_\_\_\_

**RETIRED COUPLE**

NAME: \_\_\_\_\_

AGE: \_\_\_\_\_

RESIDENCE: \_\_\_\_\_

PROFESSION: \_\_\_\_\_

ANNUAL INCOME: \_\_\_\_\_







## NATIONAL INSURANCE SURCHARGE

## Employers' plea for cut is met half-way

By Peter Hill Industrial Editor

A substantial reduction, and ideally the total abolition, of the employers' National Insurance surcharge has been the central feature of the Confederation of British Industry's taxation representations.

The surcharge, introduced five years ago by Mr Denis Healey, Chancellor in the last Labour Government, has acted as a tax on jobs and has further undermined British industry's international competitiveness, according to the employers' claim.

In its increasingly tough representations over the past few months, the CBI's call for a reduced surcharge became a main theme in speeches and presentations designed to convince ministers of the need for the organization's demand for a £3,000m refractionary package. It received widespread support from other employers' organizations, with the singular exception of the Institute of Directors.

When it was first introduced the surcharge rate was set at 2 per cent of most of a company's wage and salary bill. Three years ago the rate was lifted to 3.5 per cent. If the tax had remained unchanged employers calculated that it would have yielded about £4,000m in the coming financial year with about one fifth being paid by

the Government, as an employer, to itself. The Chancellor, in cutting the "tax on jobs" 1 per cent has met the CBI's plea half way, with the organization calculating that its requested 2 per cent cut would have cost £1,500m in the first year, allowing for delays in implementation, and £1,900m in a full year.

Employers organizations, while welcoming the move, which will reduce the cost into a net figure of £640m, served notice last night that they would maintain the pressure to have the tax abolished.

The basic complaint about the surcharge is that it has played a significant role in contributing to British industry's high relative unit labour costs and therefore in undermining industry's competitiveness in overseas markets. Apart from that serious rein on industry's ability to compete, companies have argued that the surcharge contributes to inflation and, since it acts as a payroll tax, is contributing to rather than reversing the upward rise in unemployment.

A 2 per cent cut would after two years on the CBI's calculations, yield a £1,000m boost in industry's exports, shave 1 per cent off the retail price index and add £1,000m to corporate profits as well as

generate around 200,000 jobs. Despite the criticisms voiced by the Institute of Directors, Sir Raymond Pennock, CBI president, and Sir Terence Beckett, CBI director general, have argued that a cut in the surcharge would reach the whole business sector, whereas other suggested measures would be likely only to channel relief to some of the firms that need it.

An important factor which the Chancellor has had in his mind in deciding the extent of the cut to promote industrial activity is the worry that lower surcharge payments would be passed on in higher pay settlements. The employers, however, have insisted that, with profitability in real terms last year at its lowest recorded level — and this year unlikely to show any significant improvement — such an inflationary diversion is unlikely to take place as companies continue to battle with compressed margins and investment cutbacks.

The Chancellor's measures to help big industrial users of energy mean that electricity boards in England and Wales will offer their large customers three-year contracts providing for a reduction in electricity charges of up to 16 per cent in return for a commitment to reduce consumption at peak demand periods.

## CORPORATE TAX

## Tough stance on avoiding tax

The Chancellor is giving his full backing to the tougher stance showed by the Inland Revenue over the past year on tax avoidance schemes. His budget contains several measures to stop international businesses from benefiting at the expense of the British taxpayer.

The international leasing industry has been hit by a reduction in the tax allowances for all assets leased outside Britain but financed through British banks or

financial institutions. The tax allowances have been reduced from 25 per cent to 10 per cent for leased assets and from 100 per cent to 10 per cent for ships.

That is expected to mean that overseas businesses will switch the new lease financing arrangements from Britain to other countries which offer higher tax allowances. The tax benefits enjoyed by the financial institutions are passed on to the customer as cheaper lease terms.

The film industry is to lose the generous capital allowances that have attracted a growing number of groups.

Almost three years ago the Inland Revenue allowed 100 per cent first year allowances on investment in films. As with other capital allowances these incentives are available whether or not the film is made in this country.

Instead of capital allowances, companies will be allowed to write off costs over the income-producing life



## NORTH SEA TAX

## Oil taxes restructured but no cuts

By Jonathan Davis, Energy Correspondent

Although he acknowledged that oil company revenues could be hit by falling oil prices this year, the Chancellor has refused to make any changes in the overall level of North Sea taxation, which the industry has consistently said is too high.

As it is, falling prices mean that government revenues over the next three years will be substantially less than was thought last year. In 1983-84 this shortfall will be £1,800m. However, there will be changes in the structure of the tax. Special Petroleum Duty (SPD), a 20 per cent tax on revenue introduced as a temporary measure last year, will be abolished from the end of 1982, six months later than the original expiry date of June.

In place of SPD, from January, 1983, the rate of Petroleum Revenue Tax (PRT) will be increased from 70 per cent to 75 per cent, and payments will be advanced. From the middle of 1983, payments of PRT will have to be made monthly to smooth the flow of revenue to the Treasury. At the moment payments are made in two stages, four months before and two months after the end of each half year.

The overall effect will be to maintain the Government's tax take this year, expected to be about £6,000m. The marginal North Sea tax rate will fall slightly from 90.3 to 89.5 per cent.

While the Chancellor praised the enterprise and skill shown by private sector companies in the development of the North Sea, he

dismissed claims that the existing tax burden would limit the pace of future exploration and development.

He gave a strong hint that there would be no further changes in the North Sea tax system, which he said he hoped would be secure and stable.

The latest increase in the rate of PRT, for example, will be the third since then. It has risen from 45 per cent to 60 per cent, to 70 per cent, and now to 75 per cent.

The Treasury has also published new estimates of total North Sea revenues up to 1984-85. They are: 1981-82, £6,400m (against a forecast at the last Budget of £5,900m); 1982-83, £6,200m (£6,700m); 1983-84, £6,100m (£7,900m); and 1984-85, £8,000m.

## ENERGY

## Energy debate not yet defused

By Peter Hill, Industrial Editor

Measures to ease the fuel bills of a group of energy intensive industries, which are expected to cost £250m in a full year, are unlikely to remove the issue from the debate that has occupied industry and Government for 18 months.

The disparity between the prices paid by a small but important group of United Kingdom industries for their oil, gas and electricity con-

pared with their European competitors has unified employers and trade unions against the Government's energy pricing policies. Both consider the discrepancies a further drag on international competitiveness.

Over the months the increasingly acrimonious argument led the National Economic Development Council to form an energy task force to

establish the extent of the disparity.

The task force submitted two reports last year. The first established beyond question that the energy intensive industries — iron and steel, chemicals, food, paper and board — were at a disadvantage. Electricity costs for French steel and chemical companies a year ago, for example, were 20 to 35 per cent lower than in England and Wales. German prices were up to 25 per cent lower.

Exchange rate movements played a large part in the discrepancy but other factors cited by the task force included the relative cost advantage of France's nuclear and hydro-electric generating capacity and West German tariff structures that favour high-load consumers.

The Government attempted in last year's Budget to take some of the heat out of the controversy by a package of measures designed to ease the cost burden, but it fell far short of the industries' pleas.

More than 100 heavy industrial users are expected to benefit. A year ago the electricity supply industry introduced Category C, a new load management which entitled users to additional discounts if they accepted much shorter notice of power supply reductions.

The scheme proved less attractive than expected

usually subject to capital gains tax rules. Deals through the Stock Exchange will be given modified tax treatment in some cases where the shares are in quoted or investment companies.

Loan guarantee: The loan guarantee scheme introduced in the last Budget has been extended because it has been so successful. The Chancellor said demand exceeded expectation and the amounts made available for business, already extended from the original £50m to £100m, have been raised to £150m.

Corporation tax: The profits limit for the small companies rate of corporation tax of 40 per cent has been increased from £80,000 to £90,000. That is slightly greater than the rate of inflation and shows the Government's determination to help small and medium-size businesses.

The tapering relief terms, which run between the small rate of corporation tax and the full 52 per cent rate, have also been improved. Businesses will not pay the full rate until they have profits over £225,000. That is £25,000 more than the previous limit.

Value-added tax: VAT registration limits have been raised to £17,000. The limit for deregistration has also been raised to £16,000. That will give about 65,000 traders the opportunity to deregister, the Chancellor said. It means they will no longer have to charge VAT on services and goods supplied to them.

The relief from VAT on services supplied before registration, which was granted in last year's Budget to incorporated bodies, has been widened to apply to all traders.

## CONSTRUCTION AND BUILDING

## Housing boost welcome

By Baron Phillips

Construction industry leaders last night welcomed the Chancellor's measures designed to increase capital spending on housing and large works programmes.

The total value to the construction industry is £170m aimed at giving an immediate boost to the housing programme, small factories and the revival of derelict urban land.

Although total public spending on the main projects will increase to about £10,250m, an extra 14 per cent, it is based on the extremely low levels experienced in the present year.

Local Authorities will receive an additional £100m to their capital spending programme to cover the cost of the increased grants the Chancellor made available. Grants for large repairs and for the provision of basic amenities will rise from the present 75 per cent to 90 per cent which will apply on applications received by the end of 1982.

At the same time more cash is to be made available in the form of grants to encourage people to improve insulation of their homes.

Further stimulation comes from the abolition of VAT on double glazing, roof insulation and damp coursing.

The Government is specially keen to encourage the main urban renewal programme involving both public and private sector. Up to £70m of the money available in 1983-4 will be earmarked for joint development projects between the public and private sector. Also the grant payable to non-local authority bodies for land reclamation in assisted areas and derelict land clearance areas is being increased from 50 per cent to 80 per cent.

Apart from increased housing improvement allowances the country's housebuilders warmly welcomed the raising of the stamp duty threshold by £5,000 to £25,000 which they believe will encourage and stimulate the private sector housing market.

The Chancellor also announced capital allowances of up to 75 per cent in the first year for developers building homes for letting aimed at boosting the low level of construction in that field.

## HIGHER RATE TAX THRESHOLDS

Rate of tax	1981-82 taxable income	proposed increase in starting point	1982-83 taxable income
%	£	£	£
40	11,251-13,250	1,550	12,801-15,100
45	13,251-16,750	1,850	15,101-19,100
50	16,751-22,250	2,350	19,101-25,300
55	22,251-27,750	3,050	25,301-31,500
60	over 27,750	3,750	over 31,500

## SINGLE AND MARRIED COUPLES

Income all earned, weekly figures, Income Tax and National Insurance Contributions

Income	Charge for 1981/82			Proposed charge for 1982/83			Change in Income after tax and NIC
	Income tax	NIC	Net Income After Tax and NIC	Income tax	NIC	Net Income After Tax and NIC	
EP.W.	EP.W.	EP.W.	EP.W.	EP.W.	EP.W.	EP.W.	EP.W.
SINGLE PERSONS							
30.00	1.07	2.32	26.61	0.00	2.62	27.38	0.77
40.00	4.07	3.10	32.83	2.97	3.50	33.53	0.70
50.00	7.07	3.87	39.06	5.97	4.37	39.66	0.60
60.00	10.07	4.65	45.28	8.97	5.25	45.78	0.50
80.00	16.07	6.20	57.73	14.97	7.00	58.03	0.30
100.00	22.07	7.75	70.18	20.97	8.75	70.28	0.10
120.00	28.07	9.30	82.63	26.97	10.50	82.53	-0.10
140.00	34.07	10.85	95.08	32.97	12.25	94.78	-0.30
160.00	40.07	12.40	107.53	38.97	14.00	100.91	-0.40
180.00	46.07	13.95	119.98	44.97	15.75	107.03	-0.50
200.00	52.07	15.50	132.43	50.97	17.50	113.98	-0.70
220.00	58.07	17.05	144.88	56.97	19.25	121.66	-0.90
240.00	64.07	18.60	157.33	62.97	21.00	129.36	-1.10
300.00	88.07	25.50	196.43	83.97	27.00	170.46	-1.63
MARRIED COUPLES (1)							
50.00	2.62	3.87	43.51	0.89	4.37	44.74	1.23
60.00	5.62	4.65	49.73	3.89	5.25	50.86	1.13
80.00	11.62	6.20	62.18	9.89	7.00	63.11	0.93
100.00	17.62	7.75	74.63	15.89	8.75	75.36	0.73
120.00	23.62	9.30	87.08	21.89	10.50	87.61	0.53
140.00	29.62	10.85	99.53	27.89	12.25	99.86	0.33
160.00	35.62	12.40	111.98	33.89	14.00	105.99	0.23
180.00	41.62	13.95	124.43	39.89	15.75	112.11	0.13
200.00	47.62	15.50	136.88	45.89	17.50	124.36	-0.07
220.00	53.62	17.05	149.33	51.89	19.25	136.61	-0.27
240.00	59.62	18.60	161.78	57.89	21.00	148.86	-2.02
300.00	82.06	25.50	202.44	76.58	27.00	204.17	1.73

## PERSONAL TAXATION

Weekly earnings	Weekly income in 1981/82 post November				Weekly income in 1982/83 up to November 1982				Weekly income in 1982/83 post November 1982			
	Child benefit	Income tax	NIC	Net income	Child benefit	Income tax	NIC	Net income	Child benefit	Income tax	NIC	Net income
£	£	£	£	£	£	£	£	£	£	£	£	£
50.00	10.50	2.62	3.87	54.01	10.50	0.89	4.37	55.24	11.70	56.44	2.43	2.43
60.00	10.50	5.62	4.65	60.23	10.50	3.89	5.25	61.36	11.70	62.56	2.33	2.33
80.00	10.50	11.62	6.20	72.68	10.50	9.89	7.00	73.61	11.70	74.81	2.13	2.13
100.00	10.50	17.62	7.75	85.13	10.50	15.89	8.75	85.86	11.70	87.06	1.93	1.93
120.00	10.50	23.62	9.30	97.58	10.50	21.89	10.50	98.11	11.70	99.31	1.73	1.73
140.00	10.50	29.62	10.85	110.03	10.50	27.89	12.25	110.36	11.70	111.56	1.53	1.53
150.00	10.50	32.62	11.62	116.26	10.50	30.89	13.12	116.49	11.70	117.69	1.43	1.43
160.00	10.50	35.62	12.40	122.48	10.50	33.89	14.00	122.61	11.70	123.81	1.33	1.33
180.00	10.50	41.62	13.95	134.93	10.50	39.89	15.75	134.86	11.70	136.06	1.13	1.13
200.00	10.50	47.62	15.50	147.38	10.50	45.89	17.50	147.11	11.70	148.31	0.93	0.93
220.00	10.50	53.62	17.05	161.38	10.50	51.89	19.25	159.36	11.70	160.56	-0.82	-0.82
240.00	10.50	59.62	18.60	175.38	10.50	57.89	21.00	173.36	11.70	174.56	-0.82	-0.82
300.00	10.50	82.06	25.50	212.94	10.50	76.58	27.00	214.67	11.70	215.87	2.93	2.93

Net income is earnings, less tax and national insurance contributions, plus child benefit. It does not include any means tested benefit. It is assumed that only the husband is earning.

National insurance contributions are at the standard Class 1 rate for employment not contracted out of the state additional (earnings related) pension scheme.

Single parent families have the same net weekly income as married couples on the same weekly earnings except that a single parent family received £3.30 extra benefit per week from November 1981 and will receive £3.65 extra per week from November 1982.

Child Benefit: The rate up to November 1982 is £10.50 per week (£5.25 per child) and will then be increased by £1.20 per week (60p per child).

## ELDERLY SINGLE AND MARRIED COUPLES

Income all earned — weekly figures

Income	Charge for 1981/82		Proposed charge for 1982/83		Reduction in tax after proposed changes
	Income tax	Percentage of total income taken in tax	Income tax	Percentage of total income taken in tax	
EP.W.	EP.W.	per cent	EP.W.	per cent	EP.W.
ELDERLY SINGLE PERSONS					
40.00	1.50	3.7	0.06	0.1	1.44
50.00	4.50	9.0	3.06	6.1	1.44
60.00	7.50	12.5	6.06	10.1	1.44
80.00	13.50	16.9	12.06	15.1	1.44
100.00	19.50	19.5	18.06	18.1	1.44
120.00	26.81	22.3	24.06	20.0	2.75
140.00	34.07	24.3	32.29	23.1	1.78
150.00	37.07	24.7	35.97	24.0	1.10
ELDERLY MARRIED COUPLES (1)					
60.00	1.30	2.2	0.00	0.0	1.30
80.00	7.30	9.1	4.99	6.2	2.31
100.00	13.30	13.3	10.99	11.0	2.31
120.00	20.61	17.2	16.99	14.2	3.62
140.00	29.62	21.2	25.22	18.0	4.40
150.00	32.62	21.7	30.22	20.1	2.40
160.00	35.62	22.3	33.89	21.2	1.73

For incomes above these levels, the figures are the same as those in Table 4.

(1) Calculations assume that only the husband has earned income.

Employees' National Insurance Contributions are at the Class 1 standard rate for employment not contracted out of the state additional (earnings related) pension scheme.

(1) Calculations assume that only



MOTORING

## Motorists face £40 jump in costs

By Peter Waymark, Motoring Correspondent

The Budget will increase the cost of running the average family car by about £40 a year, £30 for petrol, assuming an annual mileage of 9,000 and consumption of 30 miles a gallon, and £10 on car tax.

The typical price of a gallon of four-star petrol goes up from 151p to 160p and vehicle excise duty from £70 to £80, which is the third rise in successive Budgets.

The Automobile Association described the proposals as "predictable but no less palatable" and the Royal Automobile Club accused the Chancellor of "squeezing every penny from already overtaxed car owners".

The RAC said that as a result of the Budget the Chancellor would be taking nearly £9,500m a year in tax from road users, or £7,000m more than was being spent on road building. However, with too much petrol chasing too few motorists, it remains to be seen whether the full 9p increase will stick at the pumps.

There have been five price rises since the last Budget but they have been cancelled out by the subsidies given by the oil companies to filling stations in order to maintain dealers' margins.

Since the beginning of November, the average price of petrol has fallen by more than 20p a gallon and at 151p for four-star it is exactly

where it was after the Budget a year ago.

The explanation is that while petrol is in plentiful supply, motorists are buying less of it.

Petrol sales fell by 2 per cent last year, the first drop since 1974 and only the second since the war.

The fall in demand is attributed mainly to the economic climate. Motorists are not only using their cars less but switching to smaller and more economical models. The harsh weather around Christmas accelerated the trend.

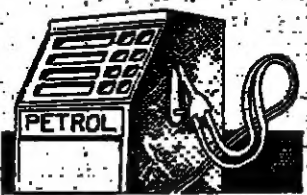
Filling stations have been forced to cut prices to compete for business and oil companies are picking up the bill. The petrol price "war" is estimated to be costing companies £10m a week.

The "true" price of four-star before the Budget was £1.70 a gallon but in some areas motorists have been paying as little as £1.35. The difference is largely made up by oil company subsidies.

The industry argues that prices are unrealistic and must soon rise, irrespective of the Budget. At the same time, sales of petrol in 1982 are expected to show little or no improvement on last year's depressed level.

One factor keeping prices down is the availability of cheap fuel on the Rotterdam spot market. This enables independent retailers to offer petrol in Britain below the prices charged by the major producers, who are tied to Middle East and North Sea oil.

Petrol prices vary considerably in different parts of the country and tend to be higher in rural areas, where filling stations are smaller and fewer.



## Dismay over huge rise in road tax for lorries

By Edward Townsend, Industrial Correspondent

The swinging increases in heavy lorry excise duties were greeted with dismay by the Road Haulage Association, which claimed that more closures in the industry would occur as a result.

From yesterday, the road tax on the country's 80,000 lorries above nine tonnes unladen weight rose by about 25 per cent which, said Sir Geoffrey, would reflect "the actual cost which they impose on the road network".

The duty on light vans above 30cwt unladen weight is to rise by about 12 per cent to bring the rate into line with that charged on cars. However, about 1.5 million vans in this category will enjoy a duty reduction.

The RHA, which has 13,000 members and claims to represent about 80 per cent of the "hire or reward" pay-outs, the National Union of Licensed Victuallers urged last night, even if that meant raising beer prices in compensation. The NULV is to press the Home Office to raise the maximum payout on pub machines to £10.

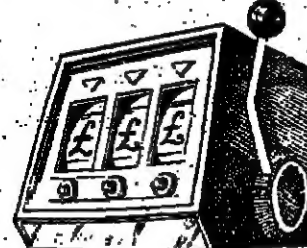
Licence fees for AWP machines vary. In pubs where pay-outs are limited the fees have until now been mostly £60 a year for one machine with a second machine costing £120.

On 5p stake machines the licence fee will be £120 for any machine and on 10p stake machines the fee will be £300. For the jackpot machines used in clubs the fees will be higher, being geared to their higher profitability.

The 5p stake jackpot machine fees rise from £200 to £300 and those taking a 10p stake will go from £400 to £750.

Casinos face a revaluation of the gaming licence duty which is based on the level of their gross winnings. At the moment, the duty starts at 2½ per cent and rises to a maximum of 20 per cent.

From April 1, the first £500,000 will be taxed at 5 per cent, the next £1.75m at 12½ per cent, and the remainder at 25 per cent.



## Coal production could be increased by 5%

By Rupert Morris

Coal output could be increased by 5 per cent because of the enlarged scope of the Government's £50m programme for enlarging oil-to-coal boiler conversion, the coal board said yesterday.

The changes in the scheme, announced by the Chancellor, "represent a direct response to industry's criticisms of the scheme. They were warmly welcomed, particularly by the coal board."

Grants of up to 25 per cent would be made available not only to manufacturing industry but also service industry such as horticulture. The scheme

would apply to conversions from gas to coal burning, and the qualifying level for projects would be lowered from £25,000 to £15,000.

Since the scheme was introduced last May, the response has been disappointing, and the Department of Industry confirmed yesterday that only £4.3m of the £50m originally allocated had been promised in grants to 46 companies. A further 30 applications were pending.

The scheme is due to expire on March 31, 1983, and the Chancellor said yesterday he had no plans to increase the £50m originally allocated

EXCISE DUTIES

## Duty rise will hit drink and tobacco sales

By Derek Harris, Commercial Editor

The jump in excise duties hitting both drinkers and smokers, is expected to force down sharply the declining sales of spirits and tobacco. Sales of Scotch whisky are already running about 10 per cent down on the same period last year, with cigarette sales 15 per cent below early 1981 levels.

The Chancellor's 5p impost on a packet of 20 cigarettes brought warnings from tobacco manufacturers that more jobs could be at risk later this year. So far since the last Budget, after a mixture of Treasury and manufacturer increases, raised cigarette prices by a third, around 1,800 manufacturing jobs have been lost in the tobacco industry.

But the industry was relieved that the duty increases were not higher. The Tobacco Advisory said last night. Stocks of cigarettes at pre-Budget prices are likely to last for three weeks or more in the shops because, in addition to stocks in the retail pipeline, manufacturers, including Gallaher, have accumulated extra stocks. Prices of Gallaher's Benson and Hedges king size cigarettes and Silk Cut, will be held by the company for several weeks.

Carreras Rothmans, Britain's third largest tobacco manufacturer, is introducing packs of 14 cigarettes to keep packs below the £1 price, which is widely regarded as a possible psychological barrier for smokers. Other makers, including the two largest, Imperial Tobacco and Gallaher, are also assessing whether to make similar market moves.

The 5p increase on a pack of 20 cigarettes pushes the price of king size cigarettes up from a typical 98p to £1.03.

Rothmans' 14-packs, already in some shops in the Rothmans, Dunhill and Peter Stuyvesant ranges, have been selling at between 68p and 70p. The excise duty increase is expected to raise the price to at most 74p.

The Rothmans 14-packs have been specially produced, but other manufacturers may decide to pack

fewer cigarettes into their present 20-pack with adjustment to labelling. Imperial said that if a decision is taken to gear up production of packs of fewer than 20 one way would be to use vending machine packs which already carry 18 cigarettes or fewer.

Demand for 10-packs, which has already risen by a half, is likely to jump further. But there are fears that demand could outstrip supply. That is because most manufacturers in recent years have reduced the number of production lines for 10-packs.

Several times in the past year manufacturers have had to impose allocation ceilings to ration their supplies.

Gallaher said yesterday that it still had to prove that if king size cigarettes go over £1 that would prove a serious barrier to sales. When cigarettes first passed 50p there was no discernible effect on sales patterns.

Many Scotch distilleries are expected to close down this summer as distilling, already operating at below 50 per cent of capacity, is cut back further. Distilleries in the Highlands and the Islands — often the main employer — could be closed for up to three months starting as early as May.

The Chancellor's 30p on a bottle of Scotch comes on top of manufacturers' increases of 30p a bottle last month.

An acceleration is now expected in the trend towards closure of older and less economic breweries. This will bring more job losses with an increasing number of pubs which have barely been in profit for months.

On beer, the Chancellor was under pressure from Brussels to alter the ratio of taxation between beer and light table wine in favour of wine.

The adjustment being looked for, if implemented immediately, could mean either 20p or more off a bottle of wine or 4p on a pint of beer, or a mix of the two.

The Chancellor's increase on a bottle of wine, amounting to 10p, virtually increases wine in line with inflation.

That leaves some adjustment still to come once it is clear what ratio Brussels will call for, although the changes could be spread over a period of time.

Duty increases on other tobacco products apart from cigarettes are about 3p on a packet of five whiff-size cigars or 10 miniatures, 6p on a 25-gramme pack of pipe tobacco, about 8p on a similar-sized pack of hand-rolling cigarette tobacco.

The anti-smoking lobby was disappointed at the scale of tobacco duty increases. ASH director Mr David Simpson said: "It is a miserable disappointment — very bad news for health."

### NOT-SO-GOOD OLD DAYS

Prices of whisky, beer and cigarettes compared to contemporary average weekly earnings (male manual workers)

	1935	1940	1950	1960	1970	1980	1981
Earnings	£2.45	£4.45	£7.30	£14.10	£23.0	£123.0	£142.0 (estimate)
Bottle of whisky	70p	80p	162p	178p	280p	525p	610p
percentage	28.6	18.0	22.2	12.6	12.2	4.3	4.3
Pint of beer	2.5p	4.0p	6.5p	6.0p	10.1p	40.5p	49.0p
percentage	1.0	0.9	0.9	0.4	0.4	0.3	0.3
Packet of 20 cigarettes	5p	7p	18p	20p	31p	74p	87p
percentage	2.1	1.6	2.5	1.4	1.3	0.6	0.7

Source: Dept of Employment, Scotch Whisky Assoc., Brewers' Society, Tobacco Advisory Council

\*King size filter, previous years plus levels of 1980.

# Why Silk Cut King Size is still at the pre-budget price.

Last year, cigarette smokers suffered two tax increases.

So we decided to fight the system tooth and nail, on our customers' behalf.

First, we acquired acres of extra warehouse space.

We stepped up production of Silk Cut King Size way ahead of demand, and now we've stocked the warehouse to capacity.

We have incurred the duty. But at the old rate. So, while they last, we will be able to sell these cigarettes to our customers without charging the extra duty the Chancellor announced in the budget.

We wish we could do more.

But Silk Cut King Size is the most popular low tar cigarette in Britain, and there's a limit to the stocks we can afford.



LOW TAR As defined by H.M. Government

DANGER: H.M. Government Health Departments' WARNING: THINK ABOUT THE HEALTH RISKS BEFORE SMOKING







## THE BUDGET/Parliament

## Insurance surcharge cut by 1%

Continued from page 8

The rate will be increased — by more than the expected rise in 1982-83 — to £15.50 a ton, from £15.00. This will mean a rise of over 80 per cent since the Government took office. This represents a considerable increase in real terms.

I propose that this year I respond to a particularly important request made on behalf of the disabled to successive governments in recent years.

I propose that from April 1 the mobility allowance should be wholly exempt from income tax. This is a major step; it means an increase in net income of up to £5 a week for the working disabled. They deserve every encouragement, and the change will, I know, be widely welcomed.

## PUBLIC SECTOR

## Telecom to issue bond

During the management of the public sector, starting with the Civil Service, the Chancellor said. The provision and organization of welfare benefits in only one of the many tasks of Government.

The whole cost of Government administration does indeed impose a formidable burden upon taxpayers. The Government's contribution to the cost of the Civil Service for 1982-83 is £1,000 million. In the current year, the Government's running costs amount to over £12,000 million.

This is why we set ourselves the task of reducing the size of the Civil Service from 732,000 in 1979 to 630,000 by April 1984. We are on target. Numbers are down already by 57,000. We now have the smallest Civil Service for 35 years.

Local authority manpower, on the other hand, has come down by only 3 per cent since 1979. It is more than half as much as in the Civil Service. The importance of further progress means a continuing effort to get the public sector, as a whole, getting pay rates right, as well as controlling staff numbers.

Later in the year, the committee of inquiry under Sir John Gifford will be making recommendations about Civil Service pay arrangements for the future. In considering these, we must aim to set a fair public sector, and to the taxpayer.

But the Government is also responsible for the nationalised industries. In deciding how much public finance to make available to them, the Government must be influenced by their own costs.

Every 1 per cent they save on labour costs is worth another £140m that they could use for investment, or to reduce prices to the benefit of the consumer.

The necessary changes will be announced as soon as possible. This will reduce the cost to a net figure of £640m in 1982-83.

The aim of the relief I have just announced is to help business costs and employment. If it works, it will help to reduce the cost of the public sector, and to the taxpayer.

It is crucial that this should not happen. In proposing this reduction, we are offering businesses an opportunity to improve their own performance and prospects. I believe that they will take it.

One way of doing this, that has been recommended on all sides of the House, is by the introduction, under the right conditions, of private competition. This means that the public sector must ensure that the consequent higher cost of borrowing is offset by greater efficiency.

The Government has now decided to accept, in principle, the proposal for British Telecom to issue a bond to raise market capital in this way. The return to the investor would be based on the profits earned by the Corporation.

British Telecom will be expected, as a condition of access to market finance, to keep tariff levels below the annual movement in the RPI, and to reduce real unit costs, in 1982-83, by a minimum of 10 per cent.

We shall have to satisfy ourselves, in the light of market conditions, that the bond represents good value to the Government and British Telecom, as well as to the public.

But above all it remains our responsibility to ensure that the transfer to the private sector assets which can be better managed there. In the private sector, the assets can be put to use to respond to consumer needs. The pressure on enterprises, formerly in the public sector, to do the same at once has been greatly increased by the transfer.

We have made considerable progress. There has been some controversy about the matter, but the fact is that the public sector has been able to transfer assets to the private sector in a way that has been widely welcomed.

It is, in any case, cause for satisfaction that the great majority of American employees are now shareholders in the enterprise for which they work. This is the right kind of public ownership.

Legislation is on the statute book enabling us to transfer to the private sector the British Transport Docks Board, and the British Airways, and to permit the sale of subsidiaries of British Telecom and British Rail. Within the last few weeks we have transferred the National Freight Company to a consortium led by private capital, British Aerospace, and Cable and Wireless, are now firmly established in the private sector.

Our plans assumed that asset sales of this kind would total about £2,000 million this year. We expect to achieve that target. The Government's long-term plan for further disposals in the next two years.

We are seeking powers to sell the offshore assets of British Gas to private capital, and to permit the sale of BIOC's oil-producing business, for which a Bill is now before the House.

I now turn to what can be done in this Budget directly to benefit business, industry, and hence jobs. I propose, therefore, to limit the increases in the duties on both petrol and diesel to amounts which no more than compensate for one year's inflation.

The duty on petrol will increase by 1p a gallon, and the duty on diesel by 1p a gallon. This will be a small increase, and it will be a small increase in the cost of running a business.

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right, at least at this stage, not to impose any real increase in the oil duties. I propose, therefore, to limit the increases in the duties on both petrol and diesel to amounts which no more than compensate for one year's inflation.

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responsible for exploration and development. It is important for them as well as for the British people that the rewards should be fairly shared.

Last year, in the light of the massive increase in oil prices which had occurred in earlier years, we changed the structure of North Sea tax to be more responsive to changes in price. At the same time tax revenue from the North Sea was brought forward in an increase in the total level of taxation.

I also invited the industry to suggest better ways of raising the revenue we needed. I am grateful to them, and others who have commented on the need for a careful and considered response.

As I have mentioned, the current fall in oil prices reduces the revenue. The Exchequer receives less than it needs to pay the interest on the oil companies as well — but it also reduces the tax they have to pay.

Details of the subject of marginal adjustment, the total tax burden is not such as to discourage exploration or development. Not is it so high as to deprive the oil industry of a reasonable, and often attractive, yield.

These circumstances I cannot reduce the overall tax burden to the extent that the industry would have wished. But I do agree with the need for some change of structure. I see, in particular, the advantage of profit-related taxes in relation to investment in existing fields.

The supplementary petroleum duty will therefore be abolished from the end of this calendar year.

I propose at the same time that the rate of petroleum revenue tax should be increased from 70 per cent to 75 per cent. The arrangements should be introduced for advancing PRT payments. Advance payments of PRT, although not a new tax, will not be a separate tax but simply an acceleration of the existing tax.

From mid-1983, there will also be a new system of payment of PRT in order to secure a smoother public sector cash flow.

These changes will not affect the revenue yield of rather more than £1,000 million a year. But in 1983-84 there will be a net cost, after allowing for the saving in interest due to the new system of instalment payments, of some £100 million.

I have spoken earlier about current uncertainties in relation to oil prices and the future yield of tax from the North Sea. This reflects the concern felt by the industry about the number of changes in the regime there have been in recent years.

For this reason, my hope is that the new tax structure I have proposed will provide a more secure and stable regime for the future, permitting development and investment in the industry.

I propose a number of other minor changes, partly in response to the views put forward by the industry. And I propose that regional development grants paid in respect of expenditure incurred after Budget day should be taken into account for the purposes of PRT and ring fence corporation tax.

We shall also need to legislate to amend the law relating to special provisions affecting PRT expenditure, relief, pipeline tariffs, and other non-oil receipts. These will be the subject of a separate Bill, which will be introduced in the near future.

These fiscal measures, combined with the decision to abolish the state's sole right to buy gas, and on the creation of the new private sector oil company, will mark the end of another decade of successful enterprise in the North Sea.

I turn now from the energy industry to the wider economy. I have given a great deal of attention in recent years to the energy industry, and I propose that regional development grants paid in respect of expenditure incurred after Budget day should be taken into account for the purposes of PRT and ring fence corporation tax.

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year, so as to avoid further increases in the list prices for foundry coke until the winter. The board's deficit grant and expenditure — that will be adjusted accordingly and the cost will be met from the contingency reserve.

Last year I announced the introduction of grants towards the costs of converting from oil-fired boilers to coal. We have now decided to extend the scope of these grants to cover conversions of other industrial plants, and equipment and conversions of gas-fired equipment to coal.

The scheme will also now cover conversions in service industries as well as in manufacturing. At the same time, we are introducing a qualifying threshold for the total project cost from £25,000 to £15,000. This will help a large number of smaller firms, particularly in the hard-wearing industry. The cost of these changes will be met from within the £50m already allocated for this scheme.

Taken together with the measures announced in my last Budget, these three measures — special arrangements for large electricity users, the freeze on gas contract renewal prices, and on list prices for foundry coke — should reduce the energy costs of British industry, compared with what they otherwise would have been, by over £250m over the two years concerned. They represent a serious and significant contribution to the industry's representations on energy prices.

I turn now to the continuing effort to encourage innovation in industry. If we are to win still more world orders, both at home and abroad, British industry must continue to improve its design and production techniques.

There is no more important area to which this applies than micro-electronics and information technology. The Government has already given a lead by designating 1982 as Information Technology Year. We have already authorised investment of over £2,000m in the British telecommunications network for the coming year — more in real terms than at any time since 1974-75.

This investment will breed new products, new firms and new jobs. So will the development of alternative and competing services, such as the new Mercury network for business.

Because new technology is important to a wide range of industries, I propose to make a further allocation for this purpose. The Secretary of State for Industry, Mr Patrick Jenkin, will shortly be announcing a series of new and expanded schemes. These will include additional assistance towards research and development, including the introduction of a special scheme of assistance to small enterprises.

And the 100 per cent first year allowances for leased television sets, which were due to be phased out this June, will be extended for a further year for sets incorporating a television facility. This will encourage the wider use of a leasing product of British information technology.

These measures will be worth £130m over three years.

I wish to deal first, and briefly, with the key issue of fiscal justice. All Chancellors of the Exchequer come under pressure every year to remedy hardships and anomalies in the tax system. This year has been no exception. By the end of this afternoon I shall have been able to meet a large number of such points.

But there is another side to the medal. Justice is indivisible. Justice to the taxpayer must be matched by justice to the Exchequer. The revenue must be protected and maintained if the

limit at which forebearance ceases to be virtuous.

On a different note, a number of building societies have recently issued a new form of negotiable bond. I have no reason to believe public and improper use has been made of these new bonds. But as an obvious precaution, I propose to extend existing provisions relating to the "manufacture of dividends".

I also propose some tightening up of the law relating to very large golden handshakes. The tax relief will be withdrawn on a sliding scale with the effect that the excess of sums over £75,000 will be fully charged to tax.

We owe it to the ordinary taxpayer the assurance that these fields of tax are not being used to do on a number of important matters. This year I propose further action.

First, however, I tread a very careful line between safeguarding the interests of the taxpayer community on the one hand and avoiding economic damage of the other.

This need for caution applies, for example, to the proposals affecting the tax liability of companies engaged in international trade. The proposals are designed to help the Inland Revenue put out consultative papers last year.

Those papers and the draft legislation which they contain have caused considerable anxiety in the case of company residence. The primary objective of the proposals is to ensure that the rules which will be clearer and more certain. This was not an attempt to curtail the freedom of companies to choose their residence. But I accept that some people might be adversely affected. The matter therefore needs to be looked at carefully.

The problem of tax havens was a different one. It was an open world in which there is free movement of capital. The proposals are designed to ensure that the tax system is not undermined by the use of tax havens.

If one has an open world in which there is free movement of capital, the proposals are designed to ensure that the tax system is not undermined by the use of tax havens.

More, there is evidence of United Kingdom companies being used to subsidise operations in other countries — deals by foreign businesses in foreign-made goods, competing with our own. The proposals are designed to ensure that the tax system is not undermined by the use of tax havens.

Second, films. Investment in films qualifies for 100 per cent first year allowances. As with other capital allowances, the investment provisions — the investment allowances are available without regard to whether the film is made in this country or overseas. There is evidence that schemes for investment of this kind — primarily in foreign-produced films — are currently being used to circumvent the law.

I propose, therefore, to withdraw the 100 per cent first year allowance for films, and to introduce in its place a provision which will, in broad terms, allow companies to write off expenditure on films in the income-producing life of the film.

A change of this kind could have serious implications for the British film industry. It is a change which will be introduced immediately, at a time when there are signs that it is just beginning to establish a new and more competitive position in the world market.

Third, shipping. Here again, arrangements are being made to exploit investment incentives for the benefit of foreign businessmen. In this case, a typical arrangement may involve a foreign shipping company chartering a vessel built abroad from a company which is a resident of the United Kingdom to attract 100 per cent capital allowances.

I propose to reduce the rate of capital allowance in these cases from 100 per cent to 75 per cent. This will be a change which will be introduced immediately, at a time when there are signs that it is just beginning to establish a new and more competitive position in the world market.

burden is not to fall more heavily on the general body of taxpayers. We must all be glad to see the courts adopting new approaches towards artificial avoidance schemes. As a direct result, we expect to collect a very large sum of tax, possibly as much as £400m, which might otherwise have been avoided.

The proper vigilance of the revenue departments in these matters needs to be matched by the determination of Parliament to legislate where this is necessary. It is on him that the cost would fall if we did not do so.

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# Fight for further inflation control

## The financial framework

The Government's policy is to maintain monetary conditions that will bring about a further reduction in inflation. Over a period of years there has been a reasonably stable relationship between the monetary aggregates and money gdp and prices.

In the short run, however, the relationship between any one measure of money and money incomes may be influenced by a range of factors including the behaviour of the exchange rate, the level and structure of interest rates, changes in savings behaviour, and the balance between interest rates and fiscal policy, as well as institutional changes.

Both broad and narrow measures of money convey useful information about financial conditions. Different measures of money have tended to grow at comparable rates in the longer term, though there have been sharp differences in the year-to-year growth rates.

In the first part of the period since the mid-1970s narrow measures of money grew more rapidly than wider measures. This pattern has been reversed in the last three years. Changes in the pattern of money growth have reflected changes in the level and structure of interest rates and the effect of changes in savings behaviour on total financial asset holdings.

The case for looking at a range of measures is especially strong when the financial system is undergoing rapid change. The relationship between the different aggregates has recently been affected by innovations and structural change in financial markets, as well as temporary distortions.

The behaviour of the exchange rate can help in the interpretation of monetary conditions, particularly when the different aggregates are known to be distorted. The exchange rate is a route through which changes in the money supply affect inflation. It can also be an important influence on financial conditions.

External or domestic developments that change the relationship between the

domestic money supply and the exchange rate may therefore disturb the link between money and prices, at least for a time. Such changes cannot readily be taken into account in setting monetary targets. But they are a reason why the Government considers it appropriate to look at the exchange rate in monitoring domestic monetary conditions and in taking decisions about policy.

## Recent financial conditions

The growth in EM3 over the year to February 1982 is now put at 14½ per cent compared with a target of 6-10 per cent and an estimated growth in money gdp of around 10½ per cent in 1981-82.

In the last year all the broad measures of money have continued to grow more strongly, relative to money gdp, than might have been expected, given the high level of interest rates and the past upward trend in velocity. The growth in the broad money aggregate has been particularly marked, as a medium for saving, rather than spending, seems to have increased significantly in the last three years, implying a shift in velocity.

The growth in the wider monetary aggregates has been part of a marked rise in the private sector's total holdings of financial assets relative to income. This may reflect in part the expanding role of the banks as financial intermediaries. It may also reflect the private sector's attempt to restore the real value of financial assets eroded by past inflation.

Some of the recent growth in EM3 certainly reflects institutional changes. The removal of artificial constraints on money and credit markets is having far-reaching effects on bank behaviour. The most obvious example is in the area of mortgage lending. To the extent that this lending is not additional, but reflects a transfer of business from other financial institutions, it will raise the growth of EM3 relative to other measures of money.

While financial markets are still in the process of adjustment to these structural changes, wider aggregates, which include deposits with

A more optimistic forecast of the economy is presented in the Financial Statement and Budget Report (the Red Book) accompanying the Budget than the Chancellor gave in his statement last December (Frances Williams writes).

● The growth of national output this year is put at 1½ per cent compared with last year, up from the 1 per cent predicted in December and more in line with forecasts by other independent agencies, including the Keynesian National Institute for Economic and Social Research and the London Business School.

By the first half of 1983 the Treasury expects growth of about 2 per cent over the same period a year before.

● Inflation is forecast to fall to 9 per cent by the end of this year and to 7½ per cent by mid-1983, rather than 10 per cent by the end of 1982 as forecast in December.

● The balance of payments on current account is reckoned to have been in surplus by a record £8,000m in 1981, about £2,000m higher than previous estimates, halving £4,000m this year and £3,000m in the first half of 1983, expressed as an annual rate.

The Chancellor has taken the opportunity to recast his medium-term financial strategy, has been badly dented by huge overshoots in his main target measure of money, sterling M3.

But he has not left himself much room for a giveaway Budget next year. The "implied adjustment" is only £500m in 1983-84 on spending and revenue projections, rising (after the election) to £2,000m.

● Money growth targets have been revised upwards to 8-12 per cent for the 1982-83 financial year, compared with the 5-9 per cent projected in the Budget last year. The targets fall to 7-11 per cent in 1983-84 and 6-10 per cent in 1984-85.

● The target ranges now apply to the narrow measure of money M1 and the wide measure PSL2 (Private Sector Liquidity) as well as to sterling M3.

● No target is set for the exchange rate but its movement will be looked at in assessing monetary conditions.

● Public sector borrowing as a percentage of GDP falls from 4½ per cent on 1981-82 to 3½ per cent in 1982-83, 2½ per cent in 1983-84 and 2 per cent in 1984-85, a little more slowly than previously hoped.

other financial institutions as well as banks, may be a valuable guide to the growth of broad money, though these aggregates may also at times be affected by institutional changes.

Despite the relatively rapid growth in broad money, the balance of the evidence suggests that, as intended, financial conditions have been moderately restrictive during the past year. This is supported by the growth in narrow money and the performance of money gdp. Real interest rates have been high, as in other countries.

Asset prices have been relatively weak. Notwithstanding the previously excessive growth of domestic wages, relative to other

countries, the exchange rate has stayed at or above its May 1979 level, and this has ensured that pressure on costs and prices has been maintained.

## Revenue

The growth of government revenue in cash terms over the medium term will be strongly affected by the growth of incomes, spending and prices. Figures for North Sea oil tax revenues rest on the assumption that, on average, North Sea oil prices will be broadly maintained for the rest of 1982 at the levels set for March; thereafter oil prices are assumed to rise roughly in line with world inflation.

## Conclusion

The projections indicated fall within a very wide range of possible outcomes. If the domestic and world economies develop in a different way the projections of public finances could be substantially affected. The policy response to such changes would depend on their nature. But the intention would be to hold firmly to the central purpose of the strategy by steady, but not excessive, downward pressure in the monetary variables.

The key to sustained recovery lies in moderating the growth of costs and increasing the returns to investment and enterprise. Within the financial framework set out here, this would make room for a faster growth in output, without damaging the outlook for inflation. The longer-term prospects for higher growth and employment would thus be much improved.

## The economic prospects

### The economy: Recent developments and prospects to mid-1983

1981 saw substantial progress in the United Kingdom in reducing the growth of costs and in improving competitiveness, and the beginnings of a recovery in profitability. Against a background of weak world demand and a level of competitiveness 30-40 per cent less favourable than in 1975, United Kingdom exporters halted, and then reversed, the decline in export volumes that had begun in early 1980. The transition to a much more competitive position was owed much, above all in manufacturing, to a better productivity performance which, in the short run, has been accompanied by a higher level of unemployment.

The growth rates envisaged for the monetary aggregates, and for public sector debt, leave room for further recovery in both output and profitability provided that there is, as forecast, no more than a moderate rise in costs and a fall in the inflation rate.

### The world economy

The speed of world recovery over the next year or so will depend in part on the stance of policy in the United States and other countries and on success in reducing the inflation rate further. High real interest rates are likely to persist for some time, affecting both the level and composition of output. It seems likely that there will be no more than a modest recovery in 1982, with output in the main industrialized economies rising little more than 1 per cent for the third year in succession. Growth is expected to pick up at the end of the year and into 1983. World trade in manufactures (weighted by United Kingdom trade) is forecast to

rise about 4 per cent in 1982, much the same as in 1981, as some recovery in industrialized economies' trade compensates for slower growth in Opec imports.

Over the next year or so, moderation in unit labour costs should continue to exert downward pressure on the rate of inflation; so too should weak commodity prices. Competitive pressures on firms to limit price rises, though not as intense as in late 1980 and early 1981 (when the exchange rate was higher and the level of demand lower), are likely to remain strong. These factors, in addition to the specific influences on the RPI from a slower rate of increase in housing costs and the effect of Budget measures, should result in a further substantial fall in the rate of inflation. By the fourth quarter of 1982, the RPI may be 9 per cent higher than a year earlier; and by mid 1983, 7½ per cent.

This fall in the rate of inflation should be compatible, given the trend in costs and the Budget measures, with a further improvement in profit margins. The rate of return on companies' assets (at current replacement cost, and excluding companies engaged in the North Sea) which fell from 5 per cent in 1979 to about 2½ per cent in 1981 should show some recovery in 1982, though it is unlikely to reach the 1979 level.

### Demand and activity

Consumers' real incomes rose strongly up to 1980, but the fall in the rate of wage increases, the fall in employment and the increase in taxes and National Insurance contributions led to a fall of perhaps 2 per cent in 1981. With the help of large bank borrowing, the impact of these changes was very

largely on savings, with consumers' expenditure little changed in either 1980 or 1981.

By contrast, over the same period companies experienced a major fall in their real income; and cut their expenditure by even more, against a difficult financial background of falling profitability and high interest rates. By the second half of 1981, however, companies' real incomes had begun to rise and so too had their expenditure, mainly reflecting much reduced rate of stockholding.

A further small fall in the real incomes of consumers is expected in 1982, levelling out in the first half of 1983. Some fall in the saving ratio is also likely, mainly in response to the fall in real income, but also because the decline in the inflation rate reduces the amount of saving necessary to maintain interest in money terms. Consumers' expenditure over the forecast period may well continue at least at the level reached by the end of 1981. Together with some recovery in private housing, this points to a further decline in the financial surplus of the personal sector.

With positive real interest rates, with the changed tax position on stock relief and with the move by companies into financial surplus which occurred in 1981 liable to be only temporary, any build-up of stocks may not proceed far over the next year.

Total domestic demand, which is estimated to have recovered by 3 per cent between the first and second halves of 1981, should increase further in 1982, perhaps by 3 per cent. The rise in UK output will depend also on the extent of the rise in import penetration, and on

the performance of UK exports. The forecast is for a moderate rise in total output and in manufacturing output.

For 1982 as a whole, there may be a rise of 1½ per cent in total output with a 3 per cent increase for the manufacturing sector. The rise in total output between the first halves of 1982 and 1983 is forecast at 2 per cent.

Productivity The rise in productivity during 1981 was substantially more than would have been expected at this stage in the cycle. Outside manufacturing, the same tendencies have been observed, though to a lesser degree. Over the forecast period, further gains in productivity are in prospect.

As the recovery in demand and output gathers momentum, and as profitability recovers, so there are better prospects for employment. Already, many labour market indicators, including average hours worked and unfilled vacancies, have strengthened in recent months.

For the purposes of the economic forecast to mid 1983, it is assumed that the average level of the effective exchange rate will not be very different from the levels of the last six months. Together with a slowdown in the growth of earnings, this implies some further reversal in the earlier loss of competitiveness.

Successive business surveys from late 1980 pointed to an improvement in export performance. The prospects are for the high level of late 1981 to be more than maintained. Experience of export deliveries in 1981, together with the improvement in competitiveness since the early part of the year, suggest that on balance there should be no further adverse effects from cost competitiveness over the next year.

## PUBLIC SECTOR BORROWING REQUIREMENT AND MONEY SUPPLY

	1980-81	1981-82	1982-83	1983-84	1984-85
Total general government expenditure	107.8	118.5	131.5	138	148
Total general government receipts	-94.0	-108	-121½	-130	-143
(of which from North Sea Tax)	-3.9	6½	6	6	8
Implied fiscal adjustment	13.9	10½	10	8½	+2
General Government Borrowing Requirement	13.2	10½	8½	6½	6½
Public Sector Borrowing Requirement	2.7	4½	2½	2½	2½
PSBR as % of GDP at market prices	2.7	6-10	8-12	7-11	6-10
Target range for monetary growth					

## CONSTANT PRICE FORECASTS OF EXPENDITURE, IMPORTS AND GROSS DOMESTIC PRODUCT

	Consumers' expenditure	General Government expenditure on goods and services	Other fixed investment	Exports of goods and services	Change in stocks	Total final expenditure	Less imports of goods and services	Less adjustment to factor cost	Plus Statistical Adjustment	Gross domestic product at factor cost	GDP index 1975=100
	Final consumption	Fixed investment	Total								
1980	71,450	24,350	29,000	27,250	17,850	33,150	-2,150	147,550	34,150	124,500	107.3
1981	71,450	24,350	29,000	27,250	17,850	33,150	-2,150	147,550	34,150	124,500	107.3
1982	72,000	24,600	1,900	26,500	18,000	33,700	300	150,500	36,450	127,000	108.6
1980 First half	35,800	12,100	1,500	13,600	8,950	16,850	-1,000	74,800	17,800	62,000	108.5
1981 First half	35,800	12,100	1,500	13,600	8,950	16,850	-1,000	74,800	17,800	62,000	108.5
1982 First half	35,800	12,100	1,500	13,600	8,950	16,850	-1,000	74,800	17,800	62,000	108.5
1980 Second half	35,650	12,250	950	13,200	8,900	16,800	-100	75,000	18,100	63,500	108.1
1981 Second half	35,650	12,250	950	13,200	8,900	16,800	-100	75,000	18,100	63,500	108.1
1982 Second half	36,150	12,400	950	13,350	9,100	17,300	200	76,300	18,750	64,300	107.2
Percentage changes											
1980 to 1981	0	0	-31	0	-31	-1	-1	-1	-1	-2	1
1981 to 1982	1	1	-61	0	41	1	1	1	1	1	1
Percentage changes											
First half 1982 to First half 1983	1	1	2	1	5	3	2	3	1	1	2

\* GDP figures in the table are based on "comprehensive" estimates of gross domestic product. Figures in £ million are rounded to £50 million. Percentage changes are calculated from unrounded levels and then rounded to half per cent. The GDP index in the first column is calculated from unrounded numbers.

## PARLIAMENT continued

### Continued from page 9

either for them to pay the income tax chargeable on the exercise of such an option, by providing that it should be collected over three years, rather than in a single sum.

In the last two years, we have substantially relaxed the rules for tax relief for interest on money borrowed to invest in small companies. This year I propose to move a stage further. If a shareholder works full-time in the management of a company, he will in future be able to qualify for tax relief to invest in that business even though he does not have more than 5 per cent of the shares.

Now, loan finance. In my last Budget I announced the establishment of a £500m Loan Guarantee Scheme. The scheme started in June 1981. Since then the demand for loans has far exceeded expectations.

Last October, in response to that demand, we increased the allocation for the first year from £50m to £100m; but with 2,700 loans worth almost £1,000m already approved after only nine months, some further increase is desirable.

Accordingly, I propose to increase the amount which the participating institutions may lend to £150m for the first year, in addition a further £150m will be available for loans under the scheme during its second year, to June 1983.

I also propose that the limits for the "small companies" rate of corporation tax should go up again from £80,000 to £90,000, and from £200,000 to £225,000. This will mean that this Government has increased the lower limit by 80 per cent and the upper limit by more than 150 per cent.

As a further help for new businesses, the period for income tax relief for contributors to pre-trading expenditure will be extended from one to three years.

I hope this measure will encourage more widespread support for such agencies. The relief will be available from March 31 and will run for 10 years.

On VAT, I have two principal changes to propose. The registration threshold will be increased from £15,000 to £17,000. And I propose to introduce VAT relief for pre-trading expenditure. This measure, and the extension of relief for pre-trading expenditure, will reduce the costs of starting a new business. The total revenue cost of these measures to help small firms is about £20m in a full year.

Finally, the self-employed. For those who have recently left school or college to start a business, hitherto they have not been able to qualify for the so-called 7½ certificates under the construction industry tax deduction scheme. The present system, designed to prevent tax evasion, may actually keep young people out of work as sub-contractors in the industry.

The certificates are widely used in the industry but the existing rules require an individual to show that he already has three years' good record as a taxpayer before he can secure a certificate. By definition, someone who has just left school or college cannot have such a record. I now propose to change it, so as to enable school and college leavers to obtain special certificates. I also propose a guarantee scheme which may help others to obtain these special certificates.

A decade of inflation has eaten into the value of money which they had put aside to provide for their retirement. I, therefore, propose to increase the limits on retirement annuity relief for contributors who are now in their 50s and 60s to 20 per cent for those born between 1916 and 1935; to 21 per cent for those born in 1914 or 1915; and to 24 per cent for those born in 1912 or 1913.

I also propose to alter the present restrictions on the relief to allow more self-employed people to benefit from these higher levels. These changes will cost £12m in 1982-83 and £25m in a full year. They will provide a significant improvement in the position of the older contributor whose lifetime savings have suffered particularly from inflation in the 1970s.

## role in the economy. Their contribution to its vitality, its adaptability, is apparent to all. Along with small businessmen, they fully merit this extra encouragement.

### CAPITAL TAXES

## CTT threshold up to £55,000

I turn now to a part of our tax system which is impeding the efficient working of capital markets and doing injustice to individuals and businesses alike: the capital taxes.

There is a wide range of differences of view about the principle of taxing capital. But there is no case whatever for maintaining a system of capital taxes which, by holding back business success and penalizing personal endeavour, does serious economic and social damage. In each of the last two Budgets, we have taken significant steps to reduce such damage. I propose carrying this process a stage further today.

The threshold for capital transfer tax will now be increased to £55,000. The rate bands which apply above the thresholds have remained virtually unaltered since the tax was introduced in 1975. It is time they were eased.

Under the new scale, details of which will appear in the FBR8, the top rate of tax will be reduced to 25 per cent. The lifetime scale will be improved to a similar extent. The cost this year will be £35m; and in a full year £85m.

I also propose that the indexation principles, already applied to income tax allowances, should in future apply as well to the CTT thresholds and bands. I should add that it is my intention that the Finance Bill should deal with the new regime for settled property. Draft clauses were published in December. The comments we have received will help us to clarify and improve the provisions. They have more than justified this exercise in open Government.

There will also be a number of technical provisions related to the heritage. I have decided, in the light particularly of the changes in the lifetime rate of charge I made last year, not to alter the rate at which the periodic charge is payable.

I also propose that foreign

currency accounts belonging to individuals who have no connection with the United Kingdom should be exempt from the tax. It is important for London's position as the world's leading financial centre that this matter should be cleared up. I have asked the incidence of capital gains tax on inflationary gains. This is a matter which has rightly given rise to a great deal of discussion. No one has yet succeeded in finding a solution to this problem.

Innumerable proposals for full indexation, for tapering and for other methods of relieving the tax have been put forward. None, unfortunately, overcame all the practical difficulties. I cannot, however, say that I have not tried. It is intolerable for people to be permanently condemned to pay tax on gains that are apparent but not real — that exist only on paper.

I propose, therefore, that, as from this April, gains, including those of companies, will be calculated after taking account of inflation which occurs after that date. No relief is apparent but not real — that exists only on paper.

The problem we seek to solve is one which relates essentially to assets held for a period of years, and it would not be appropriate to extend relief to assets bought and sold within a comparatively short period of time.

Because we have not found it possible to extend the new scheme to cover past gains, I propose also that the exempt slice should be increased to £5,000. That is the best solution to the problem of the past and will simplify administration both for the taxpayer and the Revenue.

For the future, I intend that this threshold too should be statutorily indexed. There will be no revenue cost in the coming year. In 1983-84 the cost of these two measures will be £55m.

But this ought not to be looked at in isolation. The cost to the Exchequer. It is rather a measure of the tax which ought never to have been levied in the first place. This change is not so simple justice, which should be welcomed on all sides of the House.

## their dependence on bank borrowing.

I also propose a number of other specific changes. In future, rollover relief will be available on compulsory purchase; and, completing our policy of avoiding a double charge to CGT and CTT on assets which have had a rollover event, rollover relief will also be available on assets coming out of trust. These proposals involve no cost this coming year and a cost of £1m in 1983.

I believe that these changes, taken together, will be widely welcomed as a further major reform of the capital taxes.

## INCOME TAX

## Allowances to be raised

But for the vast majority of individuals what really matters is income tax. And income tax is far and away the biggest source of Government revenue. This year about 10 per cent of income tax will be contributed by round figures, about £30,000m to the Exchequer.

Quite rightly, people look for some reduction in their own tax burden. As I have explained at the outset, and demonstrated by my own proposals, the paramount aim of this Budget is to help industry, to encourage business, to create jobs. But I want also to assist people who are doing the other side of the coin. People need industry; but industry also needs people — as workers, as customers, as investors. We remain firmly committed as ever, over the years, to reduce the burden of direct taxation. It is essential to do so: to improve incentives; to remove disincentives; to reduce the poverty trap.

The always, of course, competing arguments as to whether one should reduce the rate of tax or the married allowance by £300 to £245. The additional allowance for single parents will, as consequence, rise by £110 to £380. So

## too will the widow's bereavement allowance. And there will be corresponding increases in the age allowances, the higher rate threshold and bands, and the threshold for the investment income surcharge. Effect will be given to changes under PAYE as from the first pay day after April 26.

These increases are up to two percentage points more than the 12 per cent required to take account of inflation in 1982. They are worth £1,800m in a full year, and almost £2,500m in a full year.

As a result some 1,200,000 people who would have had a next year will not now have to do so. This news will be very welcome both to the House and to the country at large.

In framing this year's Budget it has been my purpose to give as much encouragement as I believe I can to the private sector, which is now moving in the right direction.

To hearken to the voices that urge us only to "borrow, borrow, borrow" would perform a disservice to British industry or to the unemployed. On the contrary, it would lead only to the dead end of a plummeting exchange rate or a rocking rate of interest — or both.

Better by far to secure, as I have done, a prospective level of borrowing that is below that of the year now ending — and so to maintain our progress towards stable prices.

And at the same time, as in each of my three earlier Budgets, to achieve substantial tax reforms to promote the wider ownership of wealth, and to encourage the productive private sector, which in these past three years has made such a contribution towards the restoration of our reputation as a trading nation.

This is a Budget that will give confidence at home that growing markets will be there for those prepared to go out and win them. It will give confidence to those who look only for the chance to work, and confidence to those who look only for the chance to put a dismal record of performance behind us, once and for all.

This Budget is designed to give that double boost to confidence. I commend it to the House and to the nation.

The Chancellor spoke for one hour and 50 minutes.

## Foot fears too little impact on jobless

Mr Michael Foot, Leader of the Opposition (Edwin Vale, Lab) said the Chancellor showed in this speech a nice discrimination because he hurried over the general matters concerned with the monetary and economic strategy of the Government. He was wise in that. It was the policies he introduced in previous Budgets which had so sorely contributed to the situation.

He said that he wanted justice for the Exchequer. The more we look at it and examine this Budget and this previous Budgets (Mr Foot continued) we will discover that what is wanted is not justice for the Chancellor but for the country.







# Rab Butler: the man who saw his prize snatched away

by Enoch Powell

Rab Butler was a large man. He was large in frame; those who knew him only from photographs or television were surprised, on meeting him, to encounter so lofty a figure. He was large in achievement: for years he moved from one commanding position to another in British government. He was large in mind and spirit, contemplating men and politics with a broad and comprehensive outlook.

Among the swarm of those who, in their own or others' estimation, might or should have been prime ministers, he was the genuine article. The key to his public character is to be found in the dignity and self-control with which he thrice saw the prize snatched away.

I have a right to say so; for I was one of two men who, regardless of consequences, would not submit to serve in a government which we were convinced personal and public destiny had marked out R. A. Butler to lead.

Born in 1902 and saddled from boyhood with the disabling results of an injury, he missed, and I believe he was always conscious of having missed — the privilege of wearing uniform in either war. That was mere chance; but to some of us it was a chance that seemed to match an aspect of his character. He was not the kind of man for whom any cause — not even his own — was worth fighting to the death, without risking everything.

When in 1963 a different man would have fought, and won, Rab chose not to. But the premiership, unlike the priesthood of the grove at Nemi, is not the preserve of those who have slain their predecessor or their rivals. Nobody who observed Rab Butler in administration or in Cabinet could doubt his capacity for government. Nobody who heard Rab Butler interpret the Conservative Party to itself and to the country could doubt that he understood and represented the meaning and purpose of Conservatism in a way that none of his contemporaries did. To call him a "great public servant" is not cliché: it is an accurate identification of his attitude of mind and of the stronger and of the weaker sides of his personality.

When I look for other examples of the category "great public servant" to which Rab belonged, I do not find them extant. Ambition and pride are universal human qualities, and Rab possessed them too; but his tenure of nearly all the major offices of state put him in the rank not of the successful political careerists but of those figures, commoner in the nineteenth century, who found work to do all their lives in seeing that "the King's government was carried on".

Every office and every phase of politics was a challenge to qualities of mind and temper as well as a demand upon industry and endurance. Rab was telling us this about himself when he chose to entitle his autobiography "The Art of the Possible". In every exigency of government there lies hidden "the possible", the analysis and the plan of action which will enable society and the nation to cope not unsuccessfully with each succeeding predicament.



Rab Butler as seen by Vicky

'Rab's departure from politics 17 years ago left a void that has not been filled... What a different and better House of Commons, what a different Conservative Party it would have been if his intellect... had been available longer in that place'

It is a business of intellect as well as of instinct, and in the sense that he revelled in applying to affairs of state his exceptional powers of mind, R. A. Butler was rightly classed as an intellectual. But his intellect was essentially practical in its bent; his was not a speculative mind like Salisbury's or even Gladstone's. This is why I think his later years as Master of Trinity were not his happiest. Characteristically, and herein too a "public servant", he had decided to "call it a day" when after 1964 long years in opposition loomed ahead. He would take his conge and not stay around to fight on against years and rising odds. I remember, as the only non-member of his family privileged to be with him in the Lodge on the day of his installation at Trinity, being struck by the impression of loneliness and unease: the academic world too was a world of the intellect, but it was not the world of his intellect of "the possible".

Rab's departure from politics 17 years ago left a void that has not been filled. He was only 62. What a different and better House of Commons, what a different Conservative Party it would have been if his intellect... had been available longer in that place'

Of course! Villa holidays on Rhodes! One-time pearls of the Aegean. Centre of Greek Classicism! Site of the Colossus! So, off we jolly well went! As dawn breaks at glittering Gatwick we lug our own baggage as the merry porters are still ill bed. The beautiful British Airways desk — ah! The merry flight is delayed. Can we go to the cosy Captain's lounge? No. Why? There isn't one. Four hours later our flight is over! Up and away — but our cheerful Captain tells us "the undercarriage is jammed, we must return to gleeful Gatwick!" Briefly, at 2.00 am the following morning we put down in romantic Rhodes.

We go to our Ais — "no-fuss-get-it-drive-away" girl who is closed. After a magnificent moonlit row we get a dying Greek taxi. At 3.30 am we reach lovely Lindos. We are met by a smiling dragon — a mixture of the Mafia, and the man from the Pru. We carry our luggage through the "too-narrow-for-taxi-streets" to our "villa". Two "rooms", ample space for four midgets. By the time

we hang up our clothes it's a down to one room for four midgets with agoraphobia. No air conditioning, mosquitoes and 115° hooray, our sun-soaked luxury holiday has started! We didn't have to get up in the morning, not like those poor Greek workmen who were woken by "villa" at 6.30 am on motor

tricycles with no exhaust silencer. Refreshed by three and a half hours sleep, we race energetically to the beach — wonder-world of tag ends, fag packets, plastic cups, tomato skins, coke tins, lemon peel etc. The night life — wow! Six restaurants and two discos — all playing different tunes — shattering the peace of the night. Still, I have my happy holiday earplugs! That was 1979. Comes 1980. Which glossy brochure is this time? Ah! Terrific Tunisia! Bulging belly dancers, the land of lotus eaters — ancient Carthage — cuss-cuss — camels, dates. We can't get these things in Finchley can we dear?

So off we jolly well go. Healtul Heathrow — 0600 a magical Pakistani outpost — see there... a family camped out by the news stands. "Flight BA 31 for Tunis is boarding now". Two hours and we are on the tarmac at El Aouina Airport in pelted sun-warmed rain. A welcoming Arab Customs official confiscates my cassette recorder, we have a rollicking fun-filled row. The carefully "phoned-in-advance-paid-telex-confirmation-self-drive-Mercedes" is not here. Oh! they've arranged for fun and games. Hunt the Mercedes. First this

kiosk — then that! Are we getting warm? Yes, 120° — but no merry Mercedes. So, we have a "let's-charge-those-bastards-double" taxi driver. Through the lovely litter strewn verges we go. Arriving at Skanes Palace on the sea, our bungalow has traditional non-working air conditioning. We sleep with windows and doors closed sucking, in the hot night air heavy with the erotic musk of anti-mosquito spray. My diary: Monday to Ras Dimas. Here, once stood a mighty Roman seagirt town. Now stand three Arab youths with spear guns who attack us, we just escape with our lives. We laugh gleefully at the pursuing Bedouins who shower us with pieces of ancient Thapsus... What fun explaining to the grinning local police: I'd never heard that sort of abuse in Arabic before. I could go on — I will — there was cheerful Corfu Villas with half the light bulbs missing — electrified taps — burst plumbing — lovely dirstrewn beaches. Discos shattering the night — filled with tattooed drunks from Birmingham — Wae-upping, being sick.

Who said travel wasn't romantic anymore? I did.

Spike Milligan

# The best yet from Sir Geoffrey

By David Blake, Economics Editor

Practice does not make perfect for Sir Geoffrey Howe as a Budget producer, but it does make him better. Yesterday's Budget, unlike that of last year, contains nothing which will do actual harm to the prospects for economic recovery and quite a few things which will help. The key question for him and for the economy is whether the rest of the world will oblige with the private-sector-led growth on which he is clearly depending.

The Budget, in tax terms, is cautious but not actively restrictive. Public borrowing is expected to be increased by about £1,300m as a result of the Chancellor's measures, almost exactly what had been expected. The relief has been concentrated on industry through cutting the National Insurance surcharge (NIS) which has long been top of everyone's list of measures to boost the number of jobs in the economy.

Ordinary taxpayers will get some help, because their allowances are being raised by two per cent more than the inflation rate, which will help living standards over the years ahead. That is hardly enough to constitute a pre-election boom, but it ought to keep up the level of private consumption over the next year. This has become increasingly important for a whole range of consumer goods industries, whose attention to the case for cutting the tax that industry pays through the NIS has been weakened recently by the realization that many of their potential customers have begun to cut back their purchases because living standards have been falling.

The reflection is smaller than most outside economists would have liked. Against a background of Hello! It's glossy holiday brochure time in old England! Oh, those gorgeous glossy holiday brochures. "Come to Naughty Nougat! Aggie Aggie! Marvellous Marbella! Bella Blackpool! as irresistible as Elizabeth Taylor on black silk sheets. But seriously folks! Sometimes the places look better on the brochure than in reality. I come to you as your merry, friendly "I'm warning you" travel guide. Let us flip the pages.

Of course! Villa holidays on Rhodes! One-time pearls of the Aegean. Centre of Greek Classicism! Site of the Colossus! So, off we jolly well went! As dawn breaks at glittering Gatwick we lug our own baggage as the merry porters are still ill bed. The beautiful British Airways desk — ah! The merry flight is delayed. Can we go to the cosy Captain's lounge? No. Why? There isn't one. Four hours later our flight is over! Up and away — but our cheerful Captain tells us "the undercarriage is jammed, we must return to gleeful Gatwick!" Briefly, at 2.00 am the following morning we put down in romantic Rhodes.

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three million unemployed, it looks too small to have much impact. But that fits in well with the Government's theoretical view, which is that in any case inflation through cutting taxes or boosting spending cannot create extra output and jobs.

This Budget will be looked at from both Keynesian and monetarist points of view. The Government does not believe in the Keynesian arithmetic which will underlie the claim of many that the Budget still leaves them taking a very tough stance indeed. Over the past two years, the Government has cut its borrowing even though the recession has got worse. It has gone on with the process this year. But what is the picture like if it is looked at in the monetarist way the Government likes to do, through the Medium Term Financial Strategy (MTFS) and the money supply?

Here the picture switches from being a very cautious nudge on the accelerator to an abrupt U-turn. All of the basic principles of the strategy as originally set out have been torn up. When MTFS was constructed in 1980, it had at its heart the belief that the authorities could control the money supply and could use one simple measure (Sterling M3) to tell them how well they were doing. The original statement said that in 1982-3, this would be allowed to grow by only 5 to 9 per cent.

That policy said that the Government might have to change virtually everything in its handling of the economy except that

"there would be no question of departing from the money supply policy, which is essential to the success of any anti-inflationary strategy."

Yet that is exactly what it has done. The excuse is that the system of banking is changing and that the new figures do not involve any loosening of policy. That is nonsense, and the Government presumably knows that it is. When the original strategy was drawn up, the clear goal was that inflation should come down to low single figures by 1983. That is not in prospect, with money supply growing by between 8 and 12 per cent in the coming financial year and 7 to 11 per cent in the year beginning April 1983.

Much of the revision is simply a new realism from the Government. It now knows that inflation is not going to fall as fast as it wanted and it has wisely shifted its public stance now instead of waiting for an election year. But there is more to it than that. There is no longer any pretence that one target for the money supply will tell you everything you need to know about the economy. Instead, there is to be a whole series of money supply targets.

The one certain thing about all these various measures of money is that they will be moving in different directions at different times. So when the Government says that it is setting an 8 to 12 per cent target range for all the different measures of money, it is actually saying that it will feel

free to make things up as it goes along. In controlling the money supply, things are very like the circumstances which allowed Lloyd George to escape an angry mob. As one of his opponents ruefully commented on the failure to string him up: "Everybody's business is nobody's business." Many money supply targets are no money supply targets.

The Government has, indeed, disengaged itself from its policy even more than that implies, for the figures for future years are specifically said to be open to change. Gone is the clear certainty that people need to be given detailed plans for the future to be sure that inflation will come down.

What the Government hopes is that people will believe that inflation is coming down because they see that it is. That is a more sensible way to proceed. It is a pity it took so long to get there.

Why is all this necessary? Because if there is going to be any recovery, the amount of money in the economy will have to go up. Companies will need to borrow as they build up their stocks and build up their work forces. That means the extra bank borrowing pushes up the money supply, as it has been doing at a rate of well over £1,000m a month in recent months.

Having been deeply worried about this growth in private sector bank borrowing, the Government has now decided to try to enjoy it. Although the level of public borrowing has been kept down, this has also meant, as critics of the Government always warned that it would, that the targets have had to be eased. The question is how this will turn into higher growth for the economy.



Glad you're not here — love, Spike

any more of this good time and I'm going home!

# The anti-nukes take off in small-town America

Henry Fairlie

Washington The town meeting in New England is one of the region's most historic institutions. The town elects its aldermen and selectmen as it has done for perhaps 350 years. It decides whether to buy another snowplough. It may vote to auction its old ramp house. The meeting is quite likely to recess at midday for a hot dinner and homemade fudge.

The issues seldom interest anyone outside the immediate area. Yet when two-thirds of Vermont's 252 cities and towns held meetings last week, all three television networks sent reporters and camera crews to cover them. For this time the parochial gave way to the international: no fewer than 155 of the 185 town meetings voted in favour of a resolution which called for mutual freeze between America and Russia on the production, testing and use of nuclear weapons.

In West Windsor the resolution was passed unanimously. The vote in Northfield, one of the 22 towns where it was rejected, was 86 to 85. A generation ago the town meetings showed a similar interest in and near unanimity on an international question. The Massachusetts meetings in 1945 voted overwhelmingly to support American membership of the United Nations. The rest of the nation agreed with them. Does it now?

Visiting four separate states in the past two weeks, some of them 2,000 miles apart, I found undercurrents of a growing anti-nuclear movement. When I returned to Washington, one of the most experienced observers in town said to me, before I had had time to relate my own experiences, "The com-

ing story is the anti-nukes". It is not that they represent a majority, but that they reflect something else of importance.

Something for which one has waited in America for almost 15 years seems at last to be happening. Ever since the American armies in Vietnam recoiled from the Tet offensive in 1968 — which in effect was the moment of defeat — one has expected a great national debate on the broad aims of American foreign policy.

The possibility that the present Administration might intervene with armed forces in El Salvador or elsewhere in Central America has revived all the old parallels with Vietnam.

It is of immense significance, not only that Mr Alexander Haig, the Sec-

retary of State, met the Mexican Foreign Minister in New York last Saturday, but that another early meeting is scheduled. This is the first evidence that the Administration, lacking any support for its own policy, is at all interested in the Mexican peace plan. The scepticism of the majority of the public, Congress and the press over El Salvador has forced the Administration to retreat.

Mr Haig has suffered many humiliating days before Congress, but none more so than when he testified again last week. For what may well be the last time, he again attributed the troubles in El Salvador to the extent of Russian and Cuban pen-

etration, using Nicaragua as their corridor, and he met a wall of disbelief which might have made even a general who had earned his rank on the battlefield quail.

Mr Reagan took a drubbing last week from almost every business organization on his budget. Even the executive committee of the powerful Roundtable, which represents 200 of the largest corporations, delivered its disapproval to the White House by hand. But that was not the unkindest cut. There used to be an advertisement, "You have a friend at Chase Manhattan." I never found that I did; but does the Administration any more?

Speaking for Chase Man-

hattan, David Rockefeller said in Africa: "We have found that we can deal with just about any government, provided that they are orderly and responsible". That was bad enough. But he then went on to say that he did not consider African Marxism to be a threat to the interests either of the United States or American business. He could not have made himself more clear. Angola has a friend at Chase Manhattan.

This ought to have come as no surprise. Many American companies doing business in Africa have for long been expressing their anxiety that the Administration might still wish to destabilize the Angolan regime. But businessmen as much as anyone are sceptical until it happens. The cause of the scepticism

again is the belief that the Administration measures every local situation in Africa by the simple rule that all troubles are caused by Russian interference. This is what Mr Reagan's erratically strident rhetoric has done. Informed and public opinion are both saying: "But the world is no longer as simple as that — Russia is not the root of all disturbance — and that is why we do not believe you."

That is why the national debate on foreign policy is now beginning. Wherever I went in the past two weeks, people seemed to be interested only in their jobs. But I did not have to scratch far below the surface to find a further but connected anxiety over foreign policy and defence. It is connected to the economic fears of

everyone because it is the size of the military expenditure that is most criticized.

Why is the military spending so large? The answer comes back more distinctly than one expected. The Administration is spending too much on arms because it has no foreign policy but to be anti-Russian and so rearm.

President Reagan has not yet in 15 months given a major speech on foreign policy, one that defines American objectives and the resources it will commit to meet them. Neither has his Secretary of State, nor has his Secretary of Defence. The name of what is beginning, not because he has encouraged and is leading it — but in the absence of such leadership. Americans are worried about their jobs. They are also worried about their lives.

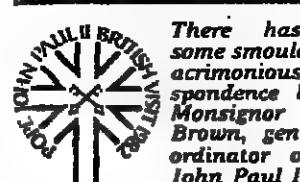
© Times Newspapers Limited, 1982

# No confrontation on the Alderson patch

Barry Pain, the hardline Chief Constable of Kent, has ducked confrontation with John Alderson, the liberal Chief Constable of Devon and Cornwall, on the contentious issue of community policing.

The intriguing encounter, at Exeter University next Saturday, would have been impeccably timed. Alderson retires next month, and the conference takes place the day after the name of his successor is announced from a short list of six.

Pain declined the invitation, pleading prior engagement, despite the fact that only last week Alderson carried his evangelizing campaign on to Pain's own patch, with a lecture at the University of Kent. Now Devon and Cornwall's new Chief Constable-designate will bear his predecessor's unchallenged expounding the policy which is expected to lead him to a political career as a parliamentary candidate for the Liberal-SDP alliance.



There has been a scintillating correspondence between Monsignor Ralph Brown, general co-ordinator of Pope John Paul II's visit to Britain, and his business consultants, Mark McCormack's International Management Group, wanted to exploit the Pope's arms for commercial purposes. They deny ever having intended to use them themselves and say that all inquiries from others interested in doing so are now being redirected to the Lion Archive. "We are not looking for trouble," says Brown meekly.

# With clear voice

Readers' distrust of newspapers' values and judgment will not be eased by Sheila Grant Duff's account of how she came to be the first British correspondent in Prague when appointed by The Observer in 1936. In her memoir of the pre-war years, The Parting of the Ways, to be published by Peter Owen tomorrow, she reports her interview with the foreign editor.

"I think we've got a correspondent in Prague," he said. "Oh no! I think he died, but if you should happen to meet him just say you're a correspondent and not the correspondent of The Observer."

Asked what aspects of Czechoslovakia particularly interested his

Vatican's authority on heraldry. His Excellency's heraldic designs suggested to one reviewer that if God had not called him to His service, Walt Disney would have done.

Bander van Duren, of the Lion Archive which administers Heim's copyright, alleges that Brown and his business consultants, Mark McCormack's International Management Group, wanted to exploit the Pope's arms for commercial purposes. They deny ever having intended to use them themselves and say that all inquiries from others interested in doing so are now being redirected to the Lion Archive. "We are not looking for trouble," says Brown meekly.

# On deposit

Spain's archaeologists are agonised about the discovery of a bronze statue of a magistrate from Roman times on a farm outside

Granada, and a battle has already begun over its custody. Workmen preparing to lay electricity cables on farm land near Pinar hit the statue — of a man in a toga more than five feet tall — which has been identified as dating from the second or third century AD.

The find, though clearly not as important as Italy's "Warriors of Rice", is considered significant because few bronze statues survive in Spain from the epoch, having usually been melted down in later ages.

Already baptised "the man in a toga of Pinar", from the name of the farm where it was found, the statue is in good condition except for a missing right forearm.

The battle is over the need to ensure that it is properly preserved. Archaeologists are agitated that the landowner has entrusted the statue to a local savings bank with an assurance that he will take steps for its preservation.

The National Archaeological Museum in Madrid is anxious to acquire it, as is the local provincial archaeological museum.

Cutting PHS asked Egon Ronay to review the Barbican Centre's carvery, the Cut Above. He writes:

Like mutton dressed up as lamb, this is a mediocre cafeteria under a thin cloak of a daffodil restaurant. Furnished in garish, cyclamen (against red walls), lit

with blinding harshness, yet with "intimate" candles on the tables, it mixes self-service carving with waiter-service for the first and last courses: dinner-jacketed reception with an absence of cloakrooms! ("No, we cannot take your coats, but you can put them on the chairs next to you".)

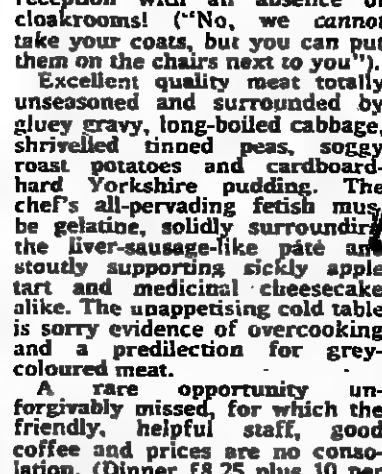
Excellent quality meat totally unseasoned and surrounded by gloomy gravy, long-boiled cabbage, shrivelled tinned peas, soggy roast potatoes and cardboard-hard Yorkshire pudding. The chef's all-pervading fetish must be gelatine, solidly surrounding the liver-sausage-like pâté and stoutly supporting sickly apple tart and medicinal cheeseecake alike. The unappetising cold table, is sorry evidence of overcooking and a predilection for grey-coloured meat.

A rare opportunity unforgivably missed, for which the friendly, helpful staff, good coffee and prices are no consolation. (Dinner £8.25 plus 10 per cent service; drinkable wines around £5-£8).

Late Bath Bamber Gascoigne, the chairman of University Challenge, also publishes costly books about the historical prints of famous towns. Subscribers who order the book before it goes to press have their names printed at the front.

To date Twickenham has produced the highest number of subscribers, followed by Chelsea and Brighton. The list for Bath has just closed and Gascoigne admits: "Bath is trailing." What he would tell the town if it were a team of students embarrassing

60's all right, officer; my friend and I were just beating the bushes...



their university on the box would be: "Do not despair, there is still plenty of time to catch up."

For the citizens of Bath — the only town in England internationally famed for its architecture — the only hope is to order the book at pre-publication price (£95 in cloth, £25 in numbered morocco) before May 19.

# The mountain bard

Islywn, as far as PHS knows the only British poet to have a local authority named after him, is to have further commemorated on the 150th anniversary of his birth. George Thomas, Speaker of the House of Commons, will post the



first of the specially designed memorial envelopes issued by Islywn council and read the lesson at an anniversary service at St Theodore's church, Ynysydu, on April 3. Islywn, the borough, is centred on Blackwood Gwent, and dominated by Myrddin Islywn, a mountain from which the poet, the Rev William Thomas took his bardic name.

Islywn, though not a native Welsh speaker, wrote most of his poetry in Welsh and won four chairs at Eisteddfodau in the 1870s. His greatest work, Yr Ystym ran to more than 9,000 lines, inspired by the death of his fiancée in 1853. There are plans to turn his burial place, a small Chapel, Cwmlefenach, into an exhibition centre.

The official press agency in the United Arab Emirates announces that the President, Shaikh Zaid bin Sultan al-Nahayn, has sent a cable of congratulations to President Hilla Limann of Ghana on his country's national day. It will not reach him. Limann was deposed in a coup on New Year's Eve.

# Waxing lyrical

Romantica, a new restaurant, is lauded at a length in the Bath Weekly Advertiser, which reports: "Oscar (the waiter) hums arias as he serves the food. There are fat white candles for evening dinners, and everything is served piping hot, with a nice Italian flourish". It sounds very nice, though the meal could be a little greasy.

PHS

Lead in petrol  
From Mr K. D. C.  
Stroudville East, Essex  
I write with  
an editorial.









# COURT AND SOCIAL

## COURT CIRCULAR

**BUCKINGHAM PALACE**  
March 9: The Queen held an investiture at Buckingham Palace this morning.

The Right Hon. Margaret Thatcher, M.P. (Prime Minister and First Lord of the Treasury) had an audience of Her Majesty this evening.

The Prince of Wales, attended by the Hon. Edward Adeane, this evening dined with the Thomson Organisation at Thomson House, Stratford Place, London, W.1.

The Princess Anne, Mrs Mark Phillips and Captain Mark Phillips this evening attended the Livery Banquet of the Worshipful Company of Carmen at the Mansion House.

Her Royal Highness and Captain Mark Phillips were received upon arrival by the Right Hon. the Lord Mayor (Sir Christopher Lascelles), Master of the Worshipful Company of Carmen (Mr John Wells).

Miss Victoria Legge-Bourke was in attendance.

Lady Susan Huxley has succeeded the Hon. Mary Morrison as Lady in Waiting to the Queen.

**CLARENCE HOUSE**  
March 9: Queen Elizabeth The Queen Mother was present this evening at a performance of "Underneath the Arches" at the Prince of Wales Theatre in aid of the Bud Flanagan Leukaemia Fund.

Ruth, Lady Fernoy and Sir Martin Gilliat were in attendance.

Ruth, Lady Fernoy has succeeded Lady Elizabeth Basser as Lady-in-Waiting to Her Majesty.

**KENSINGTON PALACE**  
March 9: The Princess Margaret, Countess of Snowdon, Colonel-in-Chief The Princess Louise Fusiliers, today received Lieutenant-Colonel R. W. Chisholm, Commanding Officer of the Regiment.

**KENSINGTON PALACE**  
March 9: Princess Alice Duchess of Gloucester was present this evening at a concert given by The Commonwealth Philharmonic Orchestra in aid of the Save The Children Fund Polish Appeal, at the Royal Albert Hall, London. Miss Jean Maxwell-Scott was in attendance.

Prince Edward is 18 today.

A service of thanksgiving for the life of Sir Christopher Southcott was held in the Queen's Chapel of the Savoy on Thursday, March 11, at noon.



Steve Overtt, the Olympic athlete, with his wife yesterday, after receiving the insignia of the MBE at Buckingham Palace.

## Forthcoming marriages

**Lord Hacking**  
and **Dr T. M. Hunt**  
The engagement is announced between David, elder son of the late Lord Hacking and of Daphne Lady Hacking, and Tessa, elder daughter of Mr and Mrs Roland Hunt, of Spindewood, Whitchurch Hill, Reading, RG3 7PG.

**Mr C. J. Peacock**  
and **Miss P. F. M. Bird**  
The forthcoming marriage is announced between Christopher, son of Mr and Mrs A. J. Peacock, of Alfriston, Sussex, and Tessa, younger daughter of Mr John Bird, of Ingateson, Essex, and Mrs K. M. Bird, of Blackmore, Essex.

**Mr M. R. W. Hurley**  
and **Miss F. J. Lenton**  
The engagement is announced between Mr M. R. W. Hurley, of Moorcroft, Grange Road, Salford, Avon, and Fiona, only daughter of Mr and Mrs G. N. Lenton, of Medway Drive, Keynsham, Avon.

**Mr P. Griffin**  
and **Miss J. M. Turner**  
The engagement is announced between Paul, eldest son of Mr and Mrs R. S. Griffin, of Cranford, Humberston, Lincolnshire, and Janet Mary, only daughter of Mr and Mrs C. S. Turner, of Brockdene, Buckinghamshire.

**Mr P. Routley**  
and **Miss M. A. Bratt**  
The engagement is announced between Patrick, younger son of the Rev Dr Erik and Mrs Routley, of Princeton, New Jersey, and Melanie, only daughter of Mr Philip Marshall, of Richmond, Surrey, and the late Mr John S. Bratt.

**Mr J. E. Thornton**  
and **Miss A. C. Matthey**  
The engagement is announced between James, elder son of Mr and Mrs E. M. Thornton, of Canford Cliffs, Bournemouth, Dorset, and Amanda, younger daughter of Mr D. A. Matthey, of Snowhill House, Fildes, Bedford, Oxfordshire.

## Luncheon

**HM Government**  
Mr Richard Luce, Minister of State for Foreign and Commonwealth Affairs, was host yesterday at a luncheon given at Lancaster House in honour of Senator Don Luis Perovich, President of the Chamber of Deputies of Peru.

## Dinners

**Carmen's Company**  
Princess Anne, Mrs Mark Phillips, and Captain Mark Phillips were present at the annual dinner of the Carmen's Company held last night at Mansion House. The Lord Mayor and Lady Mayores, accompanied by the Sheriffs and their escorts, were the guests of honour. The speakers were Mr J. P. Wells, Master, the Lord Mayor, Lieutenant-Colonel F. E. Coxhead, Mr C. A. Hart, Senior Warden, and Sir Peter Masfield.

**National Liberal Club**  
Officers of the National Liberal Club gave a dinner last night in honour of their chairman, Sir Leonard Smith. Lord Banks, president of the club, presided, and Mr John Partridge also spoke. Those present included Lord Gladwyn, Lord Beaumont of Whitley and Mr David Steel, leader of the Liberal Party.

## Royal Aeronautical Society

Mr J. T. Stumper, president of the Royal Aeronautical Society, and Mrs Stumper gave a dinner last night at the society's annual dinner. The speakers were Mr J. T. Stumper, president, and Mr J. T. Stumper, president, and Mr J. T. Stumper, president.

## Service reception

**Royal Ordnance Corps**  
Major-General J. Brown, Director General of Ordnance Services, and senior officers of the Royal Army Ordnance Corps gave a reception yesterday evening in honour of the Lord Mayor of London, in the Tower of London.

## Shrewsbury School

**Schools' Exhibition**  
The Shrewsbury School exhibition of the year, which was held at the school on March 8, was a success. The exhibition was held at the school on March 8, and was a success.

## Latest appointments

Latest appointments include: Mr S. Springer and Mr J. Bell to be members of the Employment Appeal Tribunal from March 12.

## Special Forces Club

The annual general meeting of the Special Forces Club will be held in the 21st St A Drill Hall, D. Block, Duke of York's Headquarters, King's Road, Chelsea, SW3, on Thursday, April 22nd 1962, at 6.30 pm.

## A trace of Lutyens in the inner city

By Charles McKean, Architecture Correspondent

Those who have been seduced by the view that all modern architecture and all council estates are hideous and antisocial should visit the new housing development at Aberdeen Park, Islington, north London. To hold those views and not to study what has been achieved there would be to admit that they were founded on pure prejudice.

Sometimes the quality of new developments achieves a standard which staggers even those who support the general idea of modern architecture achieving social aims. The Aberdeen Park estate lies to the east of Highbury Fields in a poor, inner-London borough whose legacy of Georgian buildings has led to a widespread view that nothing else there is acceptable.

A comparison between this new development and some of the threadbare, cramped and treeless streets in Barnsbury demonstrates the extent to which good modern design can triumph against all the odds. These odds include prejudice, cost control, high density and standards which some European countries would be embarrassed to impose on new construction.

The scheme is a combination of Victorian villas, retained at the request of the architects, Darbourne and Darke, and new terraced houses and flats, totalling 79 dwellings in all. All families are housed at ground level with their own private garden, and the scheme as a whole envelopes a large open space with the retention of some fine trees.

It is quite easily identifiable as the work of Darbourne and Darke who, since their competition winning scheme at Lillington Gardens, Westminster, in the early 1960s, have consistently developed an architectural approach that has been in advance of the general standards of the time.

The clearest sign of that approach is the very Englishness of the design, which includes traces of Tudor gardens and Lutyens ideas of brick retaining walls and brick paved paths; changes in levels with great, angled, flights of steps; and the flat central garden designed like the paddock fronting a manor house. The scheme is also the most developed example of the architects' house design, with some very clear similarities with Mr Geoffrey Darke's own house in Richmond.

The houses are slender, brick terraced, some projecting and some set back. They have pitched, slate roofs, balconies, porches and sometimes bay windows. One house is distinguished from the rest by that London touch of the projecting party wall. The windows are capped by shallow brick arches, and their proportions are satisfyingly vertical.

In other words, some of the vocabulary of Georgian buildings has been used, but in a modern way, and in a scheme of a complexity, density, and level of servicing with which Georgian architects never had to deal.

A primary design aim of the project was to enhance the arcadian nature of Aberdeen Park. The resulting creation has a quality which, were one to listen to current fashion, one would never associate with the work of Darbourne and Darke who, since

## Screen fetches £9,180

The screen section of Christie's sale yesterday, which included Japanese prints, paintings and illustrated books, drew most attention with two rare examples from the sixteenth or early seventeenth century. A very good six-leaf screen decorated with open and closed fans scattered on a gold cloud background, which the auctioneer last catalogued as Momoyama-early Edo, realized £9,180 (estimated £5,000 to £8,000) from a private collector living in Great Britain.

Another six-leaf example, although slightly earlier but in poorer condition, failed to find a buyer at £8,000 (estimated £15,000). Decorated with various kimonos (robes) of different designs on racks, it was the main failure in a sale that totalled £81,055, with 18 per cent bought in.

Screens of more recent date, however, readily found buyers, with a De la Haye screen, painted for a two-leaf early-nineteenth-century example; the same buyer paid £4,250 (estimated £2,500 to £5,000) for a six-leaf, eighteenth-century example depicting cranes on a rock by Bamboo trees in a stream.

Prices for Japanese prints were steady and underlined the trend in recent months. An example by Hiroshige, known as the Sudden Shower at Atake, from the series of 100 famous views of Edo and dating from 1856 to 1858, realized £5,400 (£2,500 to £3,000) to Sawers, the London dealer.

## Latest wills

Mr Cyril Edward GOURLEY, VC, of Basingstoke, Surrey, who won the Victoria Cross as a sergeant in charge of a section of howitzers at the Battle of Cambrai in the First World War, left estate valued at £508,898 net.

## Birthdays today

Sir Robert Bellinger, 72: Air Chief Marshal Sir Brian Burnett, 69: Mr Fou Ts'ong, 48: Sir Samuel Hoare, 79: Sir Charles Hardie, 72: Sir Michael Havers, QC, MP, 59: Mr Terry Holmes, 25: Mr Hugh Johnson, 43: Vice-Admiral Sir Geoffrey Robinson, 80: Sir Leonard Wilson, 89: Dame Eva Turner, 90: Lord Wakefield of Kendal, 84.

## £1,000 Premium Bond prizewinners

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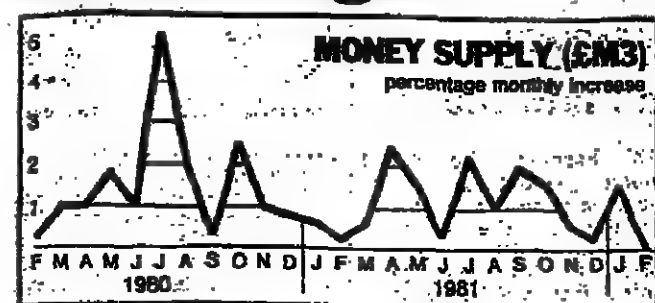






## BUSINESS NEWS

## M3 unchanged



The Bank of England estimates that sterling M3, the broad measure of banking money, was unchanged in February. This means that the annualized rate of change since last February is 14% per cent. Over the last three months the annualized rate of change stands at 8% per cent. The figures were helped by the receipt of £500m-£750m of back tax owed to the Exchequer. But bank lending to the private sector may have expanded by up to £2,000m.

## Ronson may bid £1

Mr Gerald Ronson and his advisers, Barclay's Merchant Bank, are believed to have agreed to offer £1 a share for Associated Communications Corporation. That would top by 10p the second bid from Mr. Ronson's Zelon Corporation, and by 5p the bid by Mr. Robert Holmes & Court, its rival Australian financier, and value ACC at £54.6m. The revised offer is likely to be announced early next week.

## Wall Street continues to fall

Wall Street continued its decline yesterday as institutions sold in heavy trading. By late morning the Dow Jones average was 5.52 down at 789.95 having dropped through the important 800 level with a 11.89 fall on Monday. Analysts believe the fall will continue until there are some genuine signs of an upturn in the economy. Stockbrokers Merrill Lynch see the index levelling out around the 750 mark in May.

## Prestel to get colour pictures

Plans are being completed at British Telecom's research laboratories at Marlow, near High Wycombe, to launch Prestel with Pictures in London next year.

About 16 per cent of the area covered by each of the 16,000 Prestel pages will be able to contain a coloured photographic image. The service is expected to interest estate agents, banks, security companies and users needing photographic facilities.

The central government borrowing requirement was £78m in February. This brings the total in the first 11 months of this financial year to £8,144m, compared with £12,040m in the same period of 1980-81.

## Steel standstill

Steelmaking at the Ravenscraig, Scotland, plant of the British Steel Corporation remained suspended yesterday after a strike by about 3,000 steelworkers over the introduction of a new pay and productivity scheme.

● The French offshoot of Barclays Bank is planning to set up a merchant banking subsidiary. This is to enable the bank, which last year was valued at £1.5bn (£5.9m) to offer its customers a complete service.

● The Post Office plans to increase the price of postal orders with a face value between £2 and £10 from 25p to 30p from May 10.

## Pound slips as Howe eases money target

By Business News Staff

The City cautiously welcomed what is seen as a broadly neutral Budget offering help to industry. But foreign exchange dealers were concerned at the easing of the monetary growth targets for 1982/83 and sterling took a late tumble yesterday.

The pound slipped after the Chancellor's announcement of the new monetary target for 1982/83 and the Public Sector Borrowing Requirement. Bank of England support for sterling was noted by dealers late in the session when the dollar rate fell to 1.7950.

At the close the pound was 2.25 cents lower at \$1.8025. Before the Budget, sterling had been under pressure because of the prospects for lower United Kingdom interest rates and the firm dollar. But gains were made against Continental currencies and the Effective Exchange Index ended unchanged at 90.2.

Despite the easing of the target for monetary growth, gilt prices are expected to show modest rises this morning, according to dealers. Ahead of the Budget, gilts fell by up to 50p.

The £9,500 Public Sector Borrowing Requirement for 1982/83 was broadly in line with the gilt-markets expectations.

And although the Chancellor's planned monetary growth of targets of 8 per cent, to 12 per cent is three percentage points higher than aimed for in the Medium Term Financial Strategy, dealers no longer believe monthly figures for sterling M3 are sacrosanct, and were content at Sir Geoffrey's insistence that the

supply on money will not be allowed to run out of control.

In the Stock Market oil analysts were waiting last night for full details of the proposed tax structure changes and how they will be calculated for North Sea oil companies before making any long-term judgments.

The Petroleum Revenue Tax, up to 75 per cent from 70 per cent, was more or less as expected but the abolition of the Supplementary Petroleum Duty is seen as rather better than most in the industry had hoped.

Tobacco companies, which had been expecting a hefty increase in revenue on a packet of 20 cigarettes were mildly optimistic about the subsequent rise of only 5p from midnight on Thursday.

Breweries were also able to breathe a sigh of relief. The increase of 2p on a pint, 10p on a bottle of wine and 13p on a bottle of sherry was in line with most expectations and is unlikely to further hit beer sales generally which showed a 17 per cent downturn in January.

Gold fell by another \$1.25 to a middle price of \$325.25 an ounce in London yesterday amid fairly quiet trading.

The most significant measure likely to affect the property sector will be the move allowing individuals to hold index-linked gilts where a real rate of return of 3 per cent compares with prime property yields as low as 3.5 per cent.

This could increase yields on property and in turn affect the sector, but this offset by interest rate hopes, which will provide a boost to the volume housebuilders.

## Edwardes paves way for BL sell-offs

By Clifford Webb, Midlands Industrial Correspondent

Sir Michael Edwardes, BL Chairman, took another big step yesterday to prepare the state owned motor group for at least partial return to private ownership. He "killed off" his corporate car sales company, BL Europe and Overseas, and returned sales to two reorganized and independently operated car companies.

The move was to some extent foreshadowed last week when Mr Tony Ball, chairman and managing director of the sales division revealed that he would be leaving in August.

Although the official reason was said to be his need for a new challenge, it is already being widely suggested that his huge sales operation covering home and overseas markets was broken up.

The former light medium cars division headed by Mr Harold Musgrove is now renamed Austin Rover — in a policy of promoting product names — and will be responsible for its own sales. It covers all BL's range of cars except Jaguar, which also regains its own sales organization with responsibility for the key North American market.

Along with Leyland Vehicles (Truck and Bus), Land-Rover, Freight Rover (Sherpa vans), and Unipart, the two car companies now control all the main

functions affecting their own destinies. When the break up of the Europe and Overseas Sales division is complete, hundreds of staff transferred to one or other of the car companies BL will be left with a corporate staff of less than 200.

Among the new appointments yesterday was that of Mr Trevor Taylor, 44, as director of sales and marketing for Austin Rover. He joined the former BMC company from Ford 12 years ago.

News of the changes led to speculation last night that Sir Michael is preparing the way for his departure from BL ahead of time. He was thought to be leaving when his four year contract — already extended by one year — expires in October.

United Kingdom car output recovered significantly last month to a four-week total of 88,000, a rise of more than 14 per cent on a year earlier, Edward Townsend writes. Taking seasonal factors into account, however, the February figure remained lower than the monthly output during the second half of last year.

The total for the first two months of this year at 158,000 is 11,000 higher than in the same months of last year. February commercial vehicle production increased to 22,800 from 17,400 a year ago and 17,600 in January.

## Oil stocks 'are still higher than normal'

By Johnathan Davis, Energy Correspondent

Oil companies are running down their stocks as fast as they can — but, it appears, not at anything like as fast a rate as ministers' desire. The Organization of Petroleum Exporting Countries claim. Industry sources denied yesterday Opec's accusation that the main oil companies were lowering the price of crude oil by flooding the market with their unwanted supplies.

An internal analysis by some of the world's largest companies shows that the industry's stocks are about 100 million barrels higher than it would normally expect at this time of year.

Ministers from more than one Opec member blamed the industry for dumping their stocks on the market, at a rate which the Iraqi oil minister said was as high as 4 million barrels a day. Companies denied it was this fast, although they were reluctant to make public assessments of the position.

The analysis shared that surplus inventory had fallen from their peak of nearly 500 million barrels by the beginning of October, and 100 million barrels by the start of this year. But despite this, companies' stockpiles were still at about the same level today.

According to Petroleum Intelligence Weekly, a leading industry newsletter, the

amount of oil stored in tankers at sea has fallen by 25 million barrels to around 130 million barrels below the peak last October, and implies that companies may have been more successful at running down stocks than they will admit. The newsletter also says that it is now a foregone conclusion that Opec's \$34 a barrel pricing structure will have to be lowered.

Kuwait's Oil Ministers Shaikh Ali Khalifa al-Sabah said yesterday that both Saudi Arabia and Kuwait were committed to maintaining the official \$34 ceiling.

Statoil, the Norwegian state oil company, decided yesterday to cut the price of its North Sea crude by an average of \$4 a barrel.

## Slump hits payout for first time since 1944

## De Beers cuts dividend by half

By Michael Preet

Hilt by a slump in profits, De Beers, the South African diamond company, has cut its dividend for the first time since 1944. Pretax profits for 1981 fell to Rand 489m (£272m) from R978m. The final dividend has been halved to 25 cents, making a payout for the full year of 50 cents. Earnings per share were 175 cents compared with 227 cents.

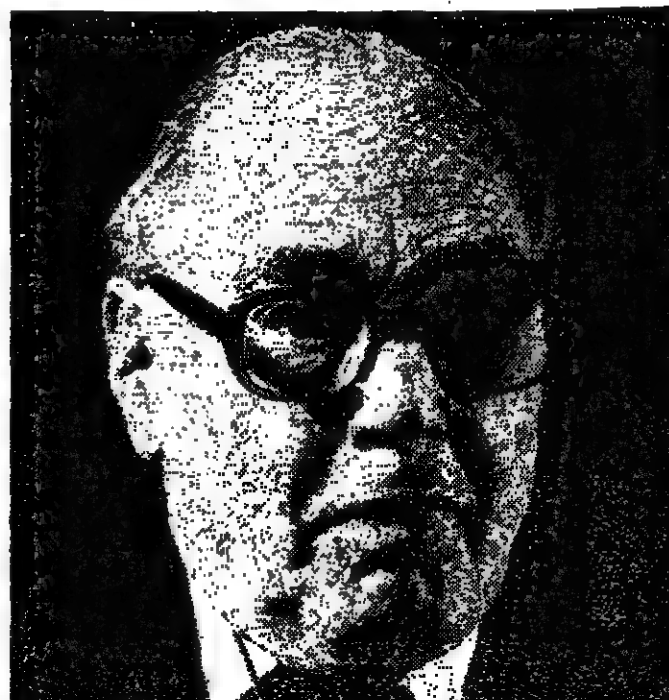
As a result De Beers share price fell sharply on stock markets around the world. After opening at \$5.30, the price fell to as low as \$4.20 once the profits were known. The shares recovered a little in later trading, but De Beers-related companies, Minorco and Anglo American, also saw their shares under selling pressure.

The key to De Beers unexpectedly bad results is a weak diamond market, devalued by the international recession and high interest rates. The story is told by the company's diamond account, which effectively shows trading profits from all diamond business.

The diamond account declined steeply to R360 from R803m. Through the central selling organization which it controls De Beers, whose chairman is Mr Harry Oppenheimer, handles about 80 per cent of the world diamond market, including sales by the Soviet Union.

But the price of investment grade stones is much lower now than two years ago. The favourite one carat D flawless has collapsed by about two-thirds over the last two years to \$20,000.

Since the cost of mining poor stones is the same as good ones De Beers profits



Mr Harry Oppenheimer, grappling with the slump in profits

have suffered accordingly. The company has spent heavily to support the market by hoarding production from its own mines and by purchasing other output. The value of De Beers diamond stocks has consequently risen from R705m last year to R1,403m.

The cost of financing this increase in stocks led to a loan of R201m from an associated company, believed to be the mining and industrial combine of Anglo American. Only three years ago De Beers has more than R2,000m in cash. Over the

last year cash has slipped from R522m to R224m. But despite the initial fall in share prices and surprise at the much lower profits stock brokers felt that De Beers is unlikely to show significantly worse results in 1982.

Diamond traders said that while expenditure will remain depressed, falling interest rates should halt the decline in diamond prices.

Analysts are confident that the cash resources available to the De Beers-Anglo American group will enable the company to ride the current crisis.

## Prof. Smith seeks libel damages

By Philip Robinson

Mr Mark Arnold, 23-year-old shareholder and son of a director of the family printing firm E. J. Arnold & Son, is being sued for damages by its chairman, Professor Roland Smith, who is also the £50,000 a year part-time chairman of the Harrods group, House of Fraser.

The action is over remarks made by Mr Arnold in the *Yorkshire Evening Post* in which he commented on the position of Professor Smith in relation to E. J. Arnold's losses.

Professor Smith and E. J. Arnold & Son are claiming damages for libel and/or malicious falsehood; claiming damages for slander, and seeking an injunction restraining Mr Arnold from speaking or publishing his alleged remarks.

Mr Arnold has until Saturday to decide whether to sign an undertaking that he will not speak or cause to be published such material again. The question of damages would remain open.

Professor Smith took on the £11,000 a year post as chairman of Arnold two years ago after a row that split the family denominated company.

## Unease over EEC moves on steel

By Peter Hill, Industrial Editor

European Commission officials are planning to tighten the rules on the retention of steelmaking capacity by Europe's steel companies. The move, which is still at a formative stage, could lead the Commission into conflict with national governments and their steel industries.

As part of the overall Commission-inspired strategy to stabilize the European steel industry by bringing capacity more into line with demand, coordinating pricing policies, implementing production quotas on key products, and supervising a phased withdrawal of all state aid, officials are now aiming to establish the extent and definition of the "reserve capacity" in the Community.

Under the restructuring programme of the past two years, steel industries in the EEC have closed down plants and the Commission has approved state aid towards the cost of closures and redundancy. But while some steelmaking capacity has been phased out completely, other facilities have been "mothballed".

Officials acknowledge that there are differences over interpretation of what consti-

tutes reserve capacity between member states and their first objective will be to agree on a mutually acceptable definition.

The Commission recently completed an interim report on the provision of state aid to the steel industry for the period from February to the end of last year. During that period the Commission approved aid for eight restructuring schemes and one of emergency aid while three infringements of the agreed procedures were considered.

Last year the Commission delayed approval of the British Steel Corporation's restructuring plans and the provision of £730m state aid to BSC while it questioned its capacity reduction proposals.

Although the government aid was eventually approved, it seems likely that the Commission will be seeking clarification of the extent of reserve capacity being retained by the United Kingdom steel industry when future proposals are considered.

British Steel has always claimed that it has gone much further in its contribution to cutting excess capacity than its European competitors.

## Comment

## Exchange rates: city watches and waits

All eyes in the City will be on the exchange rate this morning. Whether or not one feels that the government has opted for the most sensible path to raising its money supply targets to accommodate progressive economic recovery, it has clearly taken a risk too.

Presumably, it is a risk that has been carefully calculated. Perhaps, there may even be a willingness to see a small depreciation in sterling: it would give a little extra edge to the drive for export — led growth in a stagnant world economy.

The way sterling reacts should set the tone for the gilt-edged market. If sterling shows signs of slipping, that would stand to offset the more beneficial outlook in flow of funds terms for the market.

Certainly, a prospective PSBR of £9,500m looks good news, while the raising of the money supply targets to provide an extra £2,500m of sterling M3 headroom will go some way to meet the pressures of strong private sector credit demand.

Moreover, the attempt to draw the smaller investor into the gilt market through the deregulation of index-linked stocks should also help the funding wagon along — though one might well ask whether this will simply be at the expense of National Savings sales.

There is also, of course, the question of whether overseas investors will go heavily for index-linked stocks. A development that could well undo some of the monetary control benefits in this kind of funding.

What does seem clear is that, until the authorities see how sterling reacts, they are unlikely to want to see short — term interest rates come down too quickly.

That, however, would be all to the good. A progressive fall in interest rates this year (which does, of course, help the inflation rate, too) would be infinitely more desirable than a sudden fall followed by a period of uncertainty as to which way rates go next.

As far as industry goes, the Budget is very much in line with expectations. There are, of course, two sectors where the measures will not get the kind of specific or general, that it was seeking.

The other is the banks. Precisely what the Chancellor's stock-waving in their direction will mean in practice remains to be seen. But it is bound to cast a cloud and the sooner the issue receives further clarification the better.

# AVIS D'APPEL D'OFFRES

## LANCE PAR L'OFFICE DES POSTES ET TELECOMMUNICATIONS DE LA REPUBLIQUE DE HAUTE-VOLTA

L'Office des Postes et Télécommunications de la République de Haute-Volta lance un appel d'offre international pour l'extension des réseaux téléphoniques locaux de Ouagadougou et de Bobo-Dioulasso et la mise en place d'une liaison de transmission par faisceaux hertziens. L'appel d'offre est ouvert à toutes les entreprises nationales et étrangères, ressortissantes des pays membres de la Banque Internationale pour la reconstruction et le développement et de Suisse.

Le projet complet administré par l'Office des Postes et Télécommunications comprend les parties et lots suivants:

I — EQUIPEMENT: La fourniture des câbles téléphoniques d'abonnés, manchettes, canalisation (tubes en matière synthétique), matières diverses, outillage et appareil de mesure, divisé en 3 lots:  
Lot No 1: Equipement pour le réseau de Ouagadougou  
Lot No 2: Equipement pour le réseau de Bobo-Dioulasso  
Lot No 3: Canalisation en matière synthétique pour les lots 1 et 2.

II — GENIE CIVIL: Les travaux de fouilles, la construction et pose de canalisation diverses en trois lots:  
Lot No 1: Travaux de génie civil pour le réseau de Ouagadougou  
Lot No 2: Travaux de génie civil pour le réseau de Bobo-Dioulasso  
Lot No 3: Chambres préfabriquées pour les lots 1 et 2.

III — LIAISON DE TRANSMISSION: La fourniture et la réalisation de 380 km de faisceaux hertziens micro-ondes de moyenne capacité destinés à la téléphonie et télé:  
Lot No 1: Faisceaux hertziens Bobo-Dioulasso-Bobo-Dioulasso  
Lot No 2: Faisceaux hertziens Bobo-Dioulasso-Paleis-Georg  
Lot No 3: Liaison par câbles Bobo-Dioulasso-Paleis-Terminal.  
Les soumissionnaires pourront porter sur l'ensemble des lots ou sur les lots isolés pour chacune des parties de l'appel d'offre.

Les dossiers d'appel d'offres pourront être obtenus les jours ouvrables aux adresses suivantes contre paiement du coût des documents:

I. Direction Générale de l'Office des Postes et Télécommunications de la République de Haute-Volta à Ouagadougou. Tél. 5200 UV

II. Electrowatt Ingénieurs-Conseils S.A., Ballerstrasse 36, 8022-Zürich, Suisse. Tél. 53709 EWNG-CH.

Les Coûts de ces dossiers seront les suivants:  
I EQUIPEMENT: F.C.F.A. 150'000  
II GENIE CIVIL: F.C.F.A. 150'000  
III LIAISON DE TRANSMISSION: F.C.F.A. 125'000  
Des dossiers sont à disposition pour consultation au plus des deux adresses indiquées auprès des ambassades de Haute-Volta à Washington et à Paris.

Les soumissions rédigées en langue française devront être adressées en six exemplaires à Monsieur le Directeur Général de l'Office des Postes et Télécommunications de Haute-Volta. Elles devront parvenir à la Direction Générale avant le 30 Juin 1982 à 17h.30 (heure de Ouagadougou) au plus tard. Toute information complémentaire peut être obtenue auprès de l'Office des Postes et Télécommunications à Ouagadougou.

**ELEKTROWATT**  
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Telefon 01/251 62 61

## LONDON EXCHANGE

FT Index 560.8, down 3.3  
FT 100 58.08, down 0.48  
FT 100 Share 252.71, down 2.24  
Sterling 25.348

Builders and brewers both showed gains after Budget changes while iron is expected to rise after the relaxation in holding of index linked issues, previously reserved to pension funds.

Leading brewers showed gains of 1p to 5p after hours with Distillers 10p better at 183p. Builders there were late gains for London Brick, Redland and Barrett Developments.

Dealing was tight throughout the day after Wall Street's plunge to a 22-month low, and before the Chancellor's speech but the FT index, which had been 8.5 down, recovered at the close, ending 3p off at 560.8.

Gilt encountered a little profit taking, but early falls were kept to 2p on hopes of lower interest rates.

Dealers on the London floor were furious yesterday with the Stock Exchange, which decided not to break the 3pm embargo on De Beers full-year figures.

Meanwhile, as the price plunged 85p to 435p on the slatted dividend the news has already been circulating in Johannesburg for several hours and the news agencies had published the information just after midday.

Even the Glasgow market was able to relay the news to its London counterparts, which have been big bulls of the shares over the last account. An inquiry was being requested in several quarters last night.

A fall in the bullion price early on to a 28-month low was offset

## COMMODITIES

● The International Tin Council agreed in London yesterday to call up all remaining buffer stock contributions. The cash amount is roughly equivalent to 14,500 tonnes of tin at current prices.

● Brazil is supporting Malaysian attempts to form an association of tin producers, Senator Sergio Bath, Brazilian ambassador to Malaysia, said yesterday.

He said that, although his country was not in the forefront in the tin negotiations he could understand the concept of such an association, which could discipline the market and ensure that prices did not fluctuate wildly.

In the long run, the association would benefit not only the producers, but also consumers since the latter had to be assured of supply, he said.

● The United States Gold Commission, set up by President Reagan to study bullion's future, was reported yesterday to have rejected the idea of a return to the gold standard. The commission's report, to be presented to Congress on March 31, is believed to urge the American Government to mint gold coins to rival the South African Kruggerand and Canadian Maple Leaf coins.

## TODAY

Today: UK Balance of Payments (4th qtr.); Interim: R.Green Properties; Finals: Alcan Aluminium; British Aluminium; Dewhurst Dent; Lunan (Ceylon) Tea; Sandvik; Stag Furnitures; Tube — Admetus; F.W. Woolworth.

## OTHER EXCHANGES

Tokyo: Nikkei Dow Jones Index 7,195.80, down 52.67  
Hongkong: Hang Seng Index 1,129.63 up 4.47

## CURRENCIES

● The pound limited against a firm dollar, despite steady intervention by the Bank of England on expectations of lower interest rates. New Budget targets for money supply and PSBR sparked off a late fall.

London Close

STERLING \$1.8025 down 226 points  
Index 90.2 unchanged  
DM4.2750  
Fr.F10.9400  
Yen 428.50  
DOLLAR Index 113.0 up 1.0  
DM2.5650 up 280 pts  
GOLD \$327.25 up 75 cents

## MONEY MARKET'S

Period rates were slightly firmer ahead of the Budget statement. On a forecast shortage of £1,200m, the Bank of England bought £88m of bills outright at unchanged rates and £863m for mortgage later this month by the discount houses. It also lent £280m overnight at 14 per cent.

Domestic rates:  
Base rates 13 1/4 %  
3-month interbank 13 1/4 %  
3-month Treasury 14 1/4 %  
3-month DM 9 1/4 %  
3-month FR 15 1/4 %



## BUSINESS NEWS/COMPANIES AND MARKET REPORTS

## Changes bring recovery hopes at Kwikfit

Buying by  
Ivory & Sime  
helps shares

Kwikfit shares bounced off the bottom yesterday. That was because one of the largest shareholders of the tyre and exhaust fitting group, Edinburgh investment trust group Ivory & Sime, announced it had bought a couple of hundred thousand more shares (Sally White writes).

The purchase coincided with the change in City sentiment; the view is that fundamental changes in the group are working their way through to a profits recovery.

On the trading level, all that snow and salt have corroded hundreds of thousands of exhaust pipes, which are going to need changing sooner rather than later.

Being Edinburgh-based, Ivory is in an excellent position as a Kwikfit watcher: its head office is there, too. Like everyone else — including Kwikfit's own management — they were shattered by the collapse of margins last summer. Profits dropped from £2.14m to £1.4m at the halfway stage. Few brokers expect more than £1.6m or so for the full year ending in February.

Kwikfit were on a wrong foot when they were caught by pressures from all sides. They had doubled the numbers of depots in 18 months (after picking up 180 in an excellent property deal from Firestone, and selling 81 on to Dunlop to cover the cost).

So they had 200 depots trading, just when recession slashed demand, suppliers sold off stocks of tyres at cut-price rates to every corner garage, and expenditure on doing up the depots and advertising was high. Not the time to have a badly overstretched management team.



Mr Tom Farmer, chief executive: "The system is working."

What has happened since that disastrous period, which might have been spotted from Charlotte Square, and made them pick up shares that have come down from a high of 115p to 46p.

Ironically a set number of developments were already in process last summer. The management was strengthened — Mr John Paget came in from Tenneco and is now a director, and Mr David Jenkins came in from Michelin. A computer is now keeping head office in touch with stocks, sales and cash at each depot.

Marketing campaigns and staff training from the floor upwards aimed at putting over an image of quality business were started.

"Terminals went into the depots just over a week ago — and the system is working", Mr Tom Farmer, the chief executive, said yesterday. "Apart from the controls to go into the fleet business. Our depots are all over the country and as each has a terminal we will be able to do a complete fleet manage-

ment job linking straight into our customers' system."

Mr Farmer says the terminals should save £50 per depot a day. That is enough to generate earnings to help to justify the present rating and perhaps to increase the dividend.

Brokers are nervous of the thought of more expansion through acquisition. They want to see growth generated from the existing depots. That will give them a chance to see the quality of management, rather than financial skills at property dealing.

Kwikfit say that all the management needed is now in place. There is even a special sales team set up to target on low performing depots.

There will still be a question mark over Kwikfit for a while. A large number of funds bought it as a growth stock at over 80p. Also the business of fitting tyres and exhausts has matured, with competitors ever increasing. But it is worth watching Scottish judgment.

## Building for a bright future

Drake and Scull, the mechanical and construction engineers, has been staging a sharp recovery after three of four years when it seemed to be going nowhere (Drew Johnston writes).

For the year to October, pretax profits rose by 65 per cent to £3.6m and Sir Monty Finneston, the company chairman says: "The current year's profit performance should be no worse."

Reports from an analysts' meeting with the company's management team last week suggests that Drakes is justifiably bullish about its future prospects.

Analysts are particularly impressed with the tight management style.

A substantial part of the business is overseas, and Drakes' interests in the Middle East, Singapore and Hongkong are said to be doing well.

At home profitability improved by 40 per cent to £1.93m in the year to October 1981. One bleak spot was Sturtevant, the fan-making concern, where 1980 profits of £77,000 turned into a loss of £227,000 in 1981. Management blamed a fall in orders.

Hopes of a break-even performance this year at the subsidiary are high, after a £500,000 rationalization programme.

For the group as a whole, stockbrokers Hoare Govett are looking for profits of £4.2m off a rating of 6 and a prospective dividend yield just over 9 per cent.

The share price moved to a new high of 57p yesterday, and analysts think there is still a lot of scope for further rises.

Some commentators have warned that the dramatic revival in the share price — from 28p three times last year — could be coming to an end.

But a significant factor here could be today's Budget. Any boost to the economy is good for builders, and Drake and Scull has thrived on refurbishing contracts for council — housing where it supplies and installs heating and ventilating pipes — and in similar work for hospitals.

## HK AND SHANGHAI

## Profits and payout boosted

Hongkong and Shanghai Banking Corporation, whose attempt to buy Royal Bank of Scotland was blocked by the Monopolies and Mergers Commission, increased after-tax profits by 40 per cent to HK\$2,000m (£188m) in 1981.

The true level of profit is unknown because the figure is struck after transfers to hidden reserves. The directors are proposing to transfer HK\$200m from hidden to published reserves.

The final dividend of HK\$0.44 gives a total dividend for 1981 of HK\$0.65. The total payment for 1981 will cost HK\$996m, 38 per cent more than the previous year.

Hongkong and Shanghai expects to make higher profits in 1982 although it says that high interest rates arising from tight monetary policies and attempts to curtail public spending will inhibit economic growth in 1982. However, it expects to at least maintain the total dividend payment which would work out at HK\$0.43 a share on the capital enlarged by a proposed one-for-three scrip issue.

After the blocking of its expansion plans in the United Kingdom, its American subsidiary, Marine

Midland, recently announced plans to invest up to \$139m in Centran Corporation, an Ohio bank, if regulatory changes allow.

## SW FARMER

## Fall into red

SW Farmer, the south London structural steel group, suffered a dramatic downturn in the year to December, with a pretax profit of £1m last year turning into a £34,000 loss. But the second half results showed an improvement after the first half loss of £773,000.

Sales for the year increased to £21.3m from £15.4m.

The company has tax recoverable of £36,000 and is taking a £557,000 credit on release of a deferred tax provision. As a result, the surplus after tax is £559,000 against £11.5m. The dividend has been held at 8.7p gross, which makes a total payout of 13.1p gross.

"Market conditions have never been harder but there have been some substantial breaks in the gloom", Mr Brian Farmer, chairman, said.

The company entered 1982 with its highest level of orders ever taken into a new period, most of it for this year.

Mr Farmer said the company's financial position had remained strong in spite of the uninspiring economic climate. There is a substantial bank balance and no borrowings, he said.

## INTERNATIONAL



## UNITED STATES

Volkswagen of America has reduced benefits to its 4,000 salaried employees by eliminating cost-of-living adjustments for overtime, holidays and sick days.

The move follows a plunge in United States sales of Volkswagens. The company has taken a number of cost-saving steps recently including postponing plans to build a second assembly plant.

## MOZAMBIQUE

Leyland Vehicles and Duple Metsec yesterday announced a £10m order for 210 Victory single-deck buses for Mozambique. The Victory chassis will be built at Leyland's factories in Wolverhampton and Lancashire.

## JAPAN

Two-day talks on United States-Japan trade disputes opened yesterday with the United States claiming Japan could reduce its soaring trade surplus with the United States by (£2,750m to £5,500m) by opening up its markets to nuclear energy, electronics, computers, fertilizer, pulp, food products, cosmetics, medicine, tobacco products and medical and dental equipment.

## LATEST RESULTS

Company	Share price	Profit	Earnings	Div	Pay	Year's
or per	£m	£m	per share	pence	date	total
Ayer Hsiao Tin (N)	—	5,464,880	48(37)	50(60)	22/4	(133)
Comben (F)	55(52.5)	4,163.7	1,313.1	31(3)	27/5	2,502.5
De Beers (F)	600(1,049)	4,693,789	1,750.7	25(50)	—	50(75)
Di Grand (F)	0.54(0.60)	0.068(0.3)	8(1.1)	—	—	—
S W Farmer (F)	21.38(15.41)	—	—	—	—	—
0.034(1.0)	—	8,168.1	1/7	8.1(9.1)	—	—
F & C Engineering (F)	—	0.008(0.00)	80.7(0.03)	—	—	(1.45)
W Bank (F)	2,003(1.4)	31(—)	—	0.44(0.3)	8(—)	0.85(0.52)
Manganese Bronze (F)	16.5(15.8)	0.18(0.63)	—	—	—	(2.17)
Robinson Bros (F)	11.1(11.5)	0.23(0.22)	—	—	—	10(10)
Woodhouse & Hsiao (F)	12.9(17.0)	0.60(0.55)	5.9(4.0)	0.9(0.5)	—	1.4(1.4)

Dividends in this table are shown net of tax on profits per share. Elsewhere in Business News dividends are shown on a gross basis. To calculate gross multiply the net dividend by 1.428. Profits are shown pretax and earnings are net. a—£m, b—figures in millions of dollars and pence.

## COMMODITIES

COPPER: Higher grade was steadier at the close yesterday. Afternoon—Higher cash, £242-245; three months, £241-242; sales, £250 tonnes. Cash standard profit, £1,550.

Three months, £247-248; sales, £250 tonnes. Higher grade, £250-251; three months, £251-252; sales, £250 tonnes.

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## SUPPLEMENT TO PROSPECTUSES

2 per cent INDEX-LINKED TREASURY STOCK, 1966  
2 per cent INDEX-LINKED TREASURY STOCK, 2006  
2½ per cent INDEX-LINKED TREASURY STOCK, 2011

This supplement relates to the following prospectuses ("the Prospectuses"):

- the prospectus for 2 per cent Index-Linked Treasury Stock, 1966 dated 10th March 1981 (as amended by the supplements dated 18th March 1981 and 3rd July 1981);
- the prospectus for 2 per cent Index-Linked Treasury Stock, 2006 dated 22nd January 1982;
- the prospectus for 2½ per cent Index-Linked Treasury Stock, 2011 dated 22nd January 1982.

In accordance with the right reserved to Her Majesty's Treasury by paragraph 13 each of the Prospectuses, all restrictions contained in the Prospectuses relating to eligibility to hold the Stocks listed above have been removed.

It follows that as from the date of this supplement, ownership of the Stocks is no longer confined to persons who are "Eligible Holders" as defined in paragraph 5 of each of the Prospectuses and that the provisions in the Prospectuses governing the furnishing of statutory declarations or other evidence of eligibility to the Bank of England, and the consequences of failing to do so, are no longer applicable.

Accordingly, the provisions of paragraphs 5 to 13 of the Prospectuses have ceased to have effect.

Copies of this supplement to the Prospectuses and of the Prospectuses themselves (as amended by this supplement) may be obtained at the Bank of England, New Issues, Watling Street, London, EC4M 9AA, or at any of the Branches of the Bank of England, or at the Glasgow Agency of the Bank of England, 4th Floor, 14 St Vincent Place, Glasgow, G1 2EL; at the Bank of Ireland, Moynihan Buildings, 1st Floor, 20 Colander Street, Belfast, BT1 5BN; at Mullens & Co. 15 Moorgate, London, EC2R 8AN; or at any office of The Stock Exchange in the United Kingdom.

BANK OF ENGLAND  
LONDON  
9th March 1982

M. J. H. Nightingale & Co. Limited  
27/28 Lovel Lane London EC3R 8EB Telephone 01-621 1212

## The Over-the-Counter Market

High	Low	Company	Price	Ch	ge	Stops	Vol	%	Actual	Full
125	100	Ass Brit Ind CULS	125	—	10.0	8.0	—	—	—	15.8
75	62	Airprang Group	75	—	4.7	6.5	11.4	—	—	8.5
51	33	Armitage & Rhodes	45	—	4.3	9.6	3.8	—	—	11.7
205	187	Bardon Hill	198	—	9.7	4.4	9.6	—	—	—
106	100	CCL 11% Conv Pref	106	—	15.7	14.8	—	—	—	—
104	65	Deborah Services	65	—	6.0	9.2	3.2	—	—	6.1
131	97	Frank Horsell	128	—	2.4	5.0	11.5	—	—	23.7
83	39	Frederick Parker	81	—	6.4	7.9	4.1	—	—	7.8
78	46	George Blair	51	—	—	—	—	—	—	—
102	93	Ind Prec Castings	98	—	7.3	7.7	6.8	—	—	10.3
107	100	Isis Conv Pref	107	—	15.7	14.7	—	—	—	—
113	94	Jackson Group	96	—	7.0	7.3	3.0	—	—	8.8
130	108	James Burrough	112	—	8.7	7.8	8.2	—	—	10.3
334	248	Robert Jenkins	250	—	31.3	12.5	3.5	—	—	8.8
62	51	Scrutons "A"	62	—	1.3	8.5	9.5	—	—	8.9
222	159	Torday & Carlisle	159	—	10.7	6.7	5.1	—	—	9.5
15	10	Twinkl Oak	13	—	—	—	—	—	—	—
80	66	Twinkl 15% ULS	78	—	15.0	19.2	—	—	—	—
44	25	Unilock Holdings	25	—	3.0	12.0	4.3	—	—	7.6
103	73	Walter Alexander	77	—	6.4	8.3	5.1	—	—	8.0
263	212	W. S. Yauze	225	—	13.1	5.8	4.3	—	—	8.7

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WHAT'S THE LATEST ON THE ZIMBABWE RAILWAY?

I'M BREAKING NEW GROUND ABROAD. WHO WILL HELP FINANCE ME?

WHAT IS THE TARIFF ON SUITS IN JAPAN?

WHAT ARE MY PROSPECTS IN SCANDINAVIA AND HOW DO I MAKE THE BEST OF THEM?

THIS OVERSEAS PARTNER I'M THINKING OF — CAN SOMEONE CHECK HIM OUT?

HOW DO I LABEL TINNED LOGANBERRIES FOR SPAIN?

HOW DO I GET MY MONEY BACK INTO BRITAIN?

BOTB

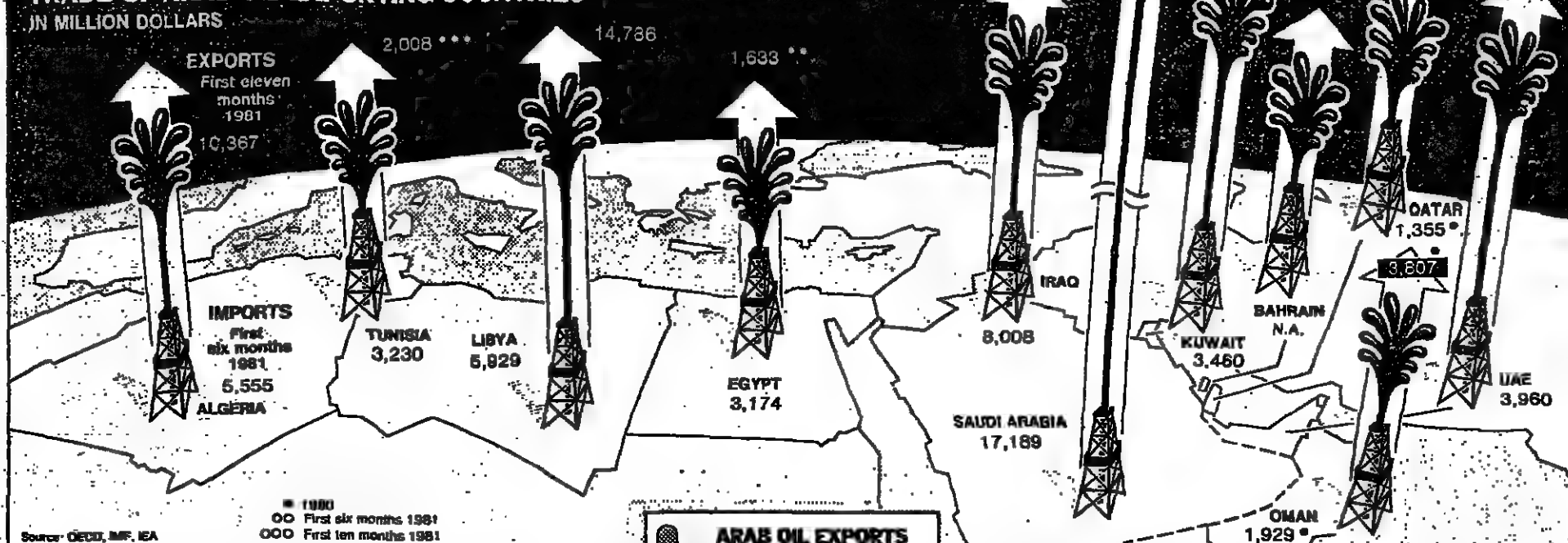
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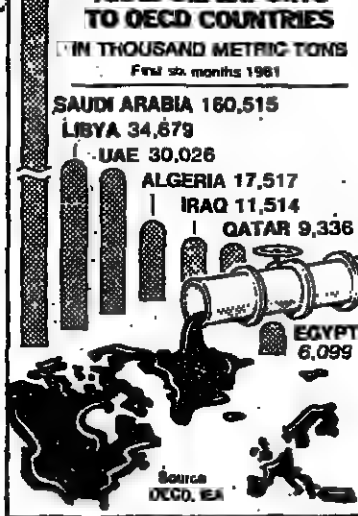
At a time when oil prices are falling and there is talk of Opec balance of payments surpluses turning into deficits, this Special Report looks at the ways in which the Arabs are handling the immense wealth generated over the past decade

# Arab money

## TRADE OF ARAB OIL EXPORTING COUNTRIES



## ARAB OIL EXPORTS TO OECD COUNTRIES



Tumbling oil prices and sharply lower current account surpluses are the latest challenge facing the Arab oil states. Opec countries became net borrowers from Western banks to the tune of \$3,100m in the third quarter of 1981 for the first time since 1978, and forecasters are now talking in terms of the dwindling Opec balance of payments surpluses being replaced by deficits. But the years of plenty since the first oil shock of 1973 have given rise to remarkable changes in the Middle East.

The massive wealth accumulated by the oil states—Saudi Arabia and Kuwait alone have some \$250,000m of foreign assets—has led to a huge industrialization programme, the problem of recycling petrodollars, the wish of the oil-exporters to control both their own destinies and assets—these have all contributed to the emergence of a new and important force in the world of international finance. The growth of Arab banking in particular has been dazzling.

In history stretches back before the last decade when the Arab states began to exploit the true value of their oil wealth. For instance, Commercial Bank of Saudi Arabia, the largest bank in the Middle East, was founded in 1938. Others are older still.

With few exceptions, however, Arab banking until the 1970s was largely a domestic affair, and like the oil industry, dominated by foreigners. With the oil wealth, and the growing national consciousness it engendered, has come rapid expansion and indigenousization of the domestic banking industry and—a largely separate development—a phenomenal rise in Arab international banking.

On the domestic front there has also been rapid expansion in other financial areas. Both Jordan and Kuwait now have active stock markets and the idea has been under consideration in Saudi Arabia. The number of shares traded on Jordan's Amman Financial Market jumped from 2,400,000 in 1978, its first full year, to 17,900,000 shares valued at JD14.4m in 1980.

Other capital markets include the Kuwaiti dinar bond market. Now over ten years old, it was set up partly as an investment outlet free of foreign exchange risk for Kuwait money. It has been hampered by lack of an active secondary market and the art-

ficial level of interest rates but can still number the World Bank and City of Oslo among its borrowers.

In Bahrain, meanwhile, the offshore banking centre—set up in the mid-1970s to provide a local money market for the Gulf states—has made considerable progress, if not entirely meeting the aims and aspirations of its founders. Total assets of the various international offshore banks have risen from \$1,500m at the start to \$49,000m by last November.

Insurance is another important financial area being developed. Despite religious objections to the concept of insurance in the Moslem world, the Gulf is one of the world's fastest growing insurance markets. With premium income from The Gulf now running into several billion dollars a year—most of which had been going to Western insurers—the Arab states have encouraged their own insurance industry both as a means of sharing in the wealth they are generating and as a way of investing oil surpluses.

The setting up of Arig—the Arab Insurance Group—by Libya, Kuwait and the United Arab Emirates with \$3,000m authorized capital is one of the

most important recent developments. It is early days yet for Arig but Western insurers are acutely conscious of any addition to the present worldwide overcapacity and take Arig seriously.

Banking, though, has provided the most exciting and, to date, most important developments. The speed of change in the Arab states during the 1970s has meant that the domestic banks have had to run fast to keep pace with the requirements of the domestic economies, so the international expansion has largely been carried out by separate institutions.

In Saudi Arabia, for instance, total bank deposits grew at an annual rate of between 40 and 50 per cent between 1973 and 1980. In addition the profitability of domestic banking has been a further disincentive to branching out abroad, although domestic banks are now doing so more.

While countries such as Saudi Arabia, along with others, have steadily rolled back the foreign dominance and extended their control over banking, the domestic banks have flourished on the back of trade finance, foreign exchange and project finance.

Retail banking is less well developed. Cash is still important, as too are the money-changers,

who have also prospered from the oil boom. In some Arab countries probably only 4 or 5 per cent of the population have bank accounts although the consumer side of banking, and use of payment forms such as cheques, is now growing fast in The Gulf.

To meet the Koran's prohibition of riba or interest, Islamic banking is also being developed. The Islamic banks solve the problem by giving depositors a

share of profits on business rather than paying interest. Last year saw the setting up of the huge Islamic bank, Dar-al-Maal Islami, with a \$1,000m authorized capital to operate as an international bank.

The Arabs have made remarkable strides in international banking. Last year—largely due to the extraordinary growth of two comparative newcomers, Gulf International Bank (GIB) and Arab Banking Corporation (ABC)—their impact became strikingly apparent in the high-visibility syndicated Eurocredit market, a favoured area for Arab banks which lack corporate customers to service abroad.

According to Morgan Guaranty Trust, the share of syndicated Eurocurrency loans led or co-led by Arab banks leaped from about 10 per cent in the three previous years to 18.1 per cent in 1981. Excluding the \$42,000m of stand-by credits—many never drawn down—arranged during last year's spate of huge corporate mergers in the United States, the Arab share was a staggering 26.5 per cent.

ABC and GIB are a new breed of Arab bank. The initial international thrust in the 1970s came through consortium ventures, frequently with Western share-

holders. Often these banks had specific objectives. Arab Latin American Bank concentrates on trade between the Middle East and Latin America. Saudi International Bank, which is half-owned by the Saudi Arabian Monetary Agency, has a mandate to help the kingdom and companies dealing with it.

Many of these banks have grown remarkably rapidly by Western standards. Total assets of Saudi International, for instance, grew from £785m to £1,228m in 1980, and were about £2,000m by the end of last year.

Since the second oil shock of 1979-80, however, the Arabs have wanted a bigger share of the banking business generated by the oil surpluses, and increasingly they have seen banking as a suitable area for investing capital.

The seizure of Iranian assets during the hostage crisis has also awakened Arab fears about the safety of their deposits with American banks.

Accordingly, ABC, described as "the bank of banks" was set up by Kuwait, Libya and Abu Dhabi in 1980 with an authorized capital of \$1,000m. Its growth has been phenomenal. Paid up capital of \$375m was raised to \$750m in April 1981 and total assets, \$1,950m at the end of its first

year, more than doubled to \$4,720m by the end of 1981 and are now over \$5,000m.

GIB, owned by seven Arab governments, whose capital was raised from \$160m to \$265m in 1980, has made nearly as remarkable progress, doubling assets to \$2,890m in 1980 and showing 29 per cent growth to \$3,740m in the first half of last year.

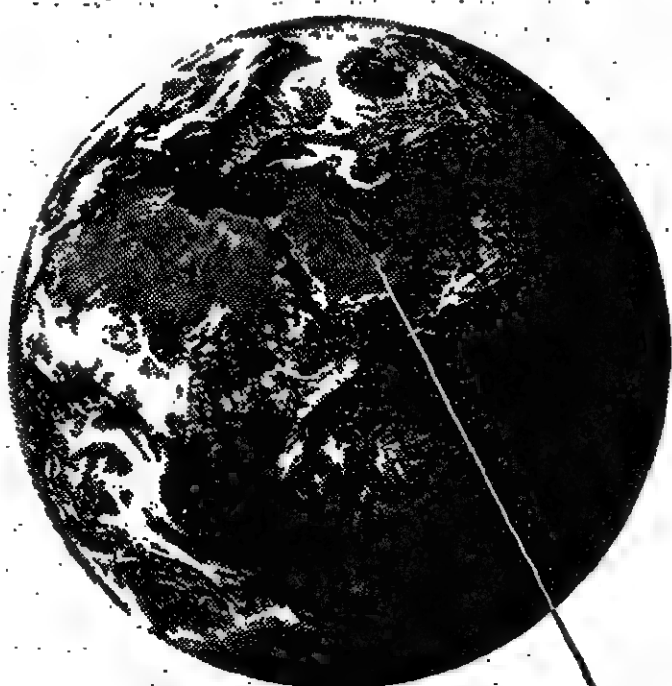
The speed with which Arab international banking has developed can lead to its significance being overestimated. Most of the direct Arab contribution to recycling to the Third World, for instance, has come about through development funds and foreign aid agencies have been set up. Saudi Arabia has lent large sums to the IMF, and Arab aid has recently been running at about 3 per cent of gnp—a much higher proportion than the OECD countries have been giving.

Nevertheless, the expansion of Arab international banking has made a welcome contribution to spreading risk and expanding capacity. It has helped to save off the fears expressed by international bankers after the 1979-80 oil shock about whether the banking system, with its capital constraints and country limits, could cope with recycling oil-exporters' surpluses to the less-developed countries running large balance of payments deficits.

In terms of managing the reserves of the oil states the contribution of the Arab banks has so far also been modest. By and large Arab governments have stuck with the likes of Citicorp and Chase Manhattan, although Arab banks have been steadily getting a bigger share—ABC and GIB, for instance, draw over half their deposits from Arab countries, and would like more.

There are two reasons for this. Rapid though their growth is, the Arab banks do not have the capital base to sustain any very pronounced shift in Arab deposits away from the Western banks. Their relative inexperience in running loan portfolios and assessing country risk has also counted against them in the eyes of Arab depositors. Finding and training Arab expertise is one of the major problems for the Arabs in developing their own financial institutions, and one they are tackling with training centres.

Peter Wilson-Smith  
Banking Correspondent



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## Where the multi-millions go

Are the Saudis going into yen or sterling? Will the Kuwaitis be buying into West German industry or Florida real estate? How big will Qatar's current account surplus be this year?

These questions are of vital interest to governments, central banks, financial institutions and businesses around the world, but good answers are hard to find. They are known only to men like Abdel-Aziz al-Qurashi, governor of the Saudi Monetary Agency (Sama), who has the daunting task of controlling about three-quarters of his country's estimated foreign assets of \$180,000m. Nobody is quite sure of the exact amount which the Saudis and other Opec members have accumulated since the first big oil price rises of 1973-74, nor where those thousands of millions are invested. The Arab oil exporters themselves tend to be secretive about their foreign assets, leaving scores of economists and analysts around the world busy keeping track of the Opec surpluses, and trying to predict where they will be placed or from where they will be withdrawn.

### Wealth to be returned

About 65 per cent of Opec's total foreign assets are accounted for by just two countries — Saudi Arabia and Kuwait — whose governments between them command some \$250,000m worth of overseas investments. The ways in which these two countries' funds are deployed reflect important differences in their attitudes to foreign investment and its ultimate purpose. The Saudi philosophy is that its foreign investments are "temporary" and that the country's wealth is held abroad only until it can be used productively at home. The absorptive capacity of the Saudi economy is still limited, but the massive development plans being implemented will, it is hoped, create better opportunities for the country's oil revenues to be invested domestically.

This ideal is clearly reflected in Sama's preference for straight bank deposits, short and medium term government securities, and other relatively liquid assets. Only very small amounts are held in property or company equity.

Geographically, the United States is by far the most important home for Saudi money, with more than half of Saudi Arabia's foreign assets held in United States treasury bills. This is partly because of Saudi Arabia's

strong political and economic ties with the United States, but also because Sama feels that the United States markets — by virtue of their size and sophistication — are the best-equipped to accommodate investments on this scale.

While the US still holds pride of place in the Saudi investment portfolio, the last two years have seen a greater willingness to diversify holdings into other currencies, and to accept longer-term maturities. The Saudis have been particularly active in arranging government-to-government credits, notably to West Germany and Japan.

Last year saw perhaps the most important indication yet of the role the Saudis might be playing in the recycling of so-called petrodollars. An agreement was concluded with the International Monetary Fund (IMF), under which the Saudis would provide the fund with up to 8,000m SDRs (about \$10,000m) over three years.

In return Saudi Arabia won a seat on the IMF executive board and an increase in its IMF quota, and hence its voting power, which now ranks it sixth in the IMF hierarchy. This badly-needed injection of funds has enabled the IMF to step up its balance-of-payments assistance to developing countries, and will largely finance the record \$5,800m IMF loan to India.

The Kuwait view of foreign investments differs radically from the conservative Saudi approach. Kuwait sees its investments abroad as serving a more important purpose than the mere safeguarding of surplus wealth. Overseas investments have already become for Kuwait an important source of income, amounting to over \$6,000m in 1981.

Indeed, Kuwait's foreign investments are a major part of its long-term economic strategy, preparing the coun-

try for the day when it will no longer be able to rely on income from crude oil exports to maintain the high living standards its people have grown to expect.

The Kuwait government's foreign assets—estimated at \$75,000m-\$80,000m at the end of 1981—are smaller than Saudi Arabia's, but its pattern of investment reveals a

more aggressive style. Of course, there are substantial holdings in short-term government securities in the US and Britain, as well as dollar, sterling, deutschmark and yen bank deposits. But it is Kuwait's direct investments in equities, property, banking and other activities which characterise its foreign interests.

The Kuwait Investment Office (KIO) in London, the investment arm of the Ministry of Finance, has been active since the early 1960s in acquiring stakes in British companies. The rule that only holdings of more than 5 per cent need be disclosed has made it difficult to tell exactly how big is the Kuwait stake in UK equities.

But it is known that there are at least 45 UK companies in which the KIO holds more than 5 per cent of the shares. These include oil companies, banks and insurance companies, as well as property companies. As well as the KIO, Kuwait's public sector funds are also invested through Kuwait and foreign banks, investment companies and

insurance companies. The state-owned Kuwait Petroleum Corporation (KPC), the umbrella organization controlling the country's oil industry — is also emerging as an important foreign investor.

Last year it took a 25 per cent interest in the International Energy Development Corporation (IEDC), which invests in the development of energy resources in poorer oil-importing countries.

A worry perennially on the minds of the financial authorities in countries in which these huge Opec surpluses are held or invested, is what the effect would be of a sudden withdrawal of Arab funds. The freeze imposed on Iran's assets in 1979 probably had as much to do with fear of a withdrawal of Iran's deposits from the US banking system, as it did with the plight of the American hostages or with safeguarding against a possible Iranian default on its debts.

The Iranian experience certainly alerted the Saudis, Kuwaitis and others to the vulnerability of their holdings in the West, and was perhaps a factor prompting money managers to diversify their assets geographically.

But in normal circumstances the chances of a sudden shift of loyalty are remote. The Saudis in particular feel a great sense of responsibility towards the industrial economies, and realize that they now have a vested interest in the stability of the international financial system.

They are careful never to precipitate a run on a currency through a badly timed or excessively large withdrawal. In that sense, the Arab governments' large foreign holdings have probably had a stabilizing effect on the world's financial markets.

Johnny Rizq

### Deployment of OPEC's identified financial surplus 1977-80

	1977	1978	1979	1980	Total 1974-80
US, domestic:	7.40	0.26	7.08	14.20	39.44
Bank deposits & portfolios	7.00	0.04	6.56	13.00	36.60
Other	0.40	0.20	0.52	1.20	2.84
UK, domestic:	0.70	0.20	2.40	2.80	12.40
Sterling bank deposits	0.30	0.20	1.40	1.40	3.80
UK government stocks	0.00	-0.30	0.40	0.40	0.50
Other	0.40	0.30	0.60	-0.50	0.80
Bank deposits in other countries	10.80	3.00	33.80	41.00	122.10
UK Eurocurrency deposits	3.10	-2.00	14.80	14.80	54.20
Other	7.80	5.00	18.70	26.20	77.90
International organisations and gold	0.30	0.10	-0.40	4.90	14.4
Other investments in other industrial countries, plus loans to developing countries, etc	12.80	10.40	18.30	23.30	100.40
Total (identified) surplus	31.80	13.96	60.86	86.20	318.74

Source: Wharton Middle East Economic Service (derived from data from Bank of England Quarterly Bulletin, US Treasury Bulletin and Office of International Banking)

### ISLAMIC BANKING

## Economics and the Koran

When Dr Ahmed Al-Naggar, secretary of the International Association of Islamic Banks, advertised recently in the Egyptian daily *Al-Ahram* for staff for an Islamic bank, the advertisement said applicants should not have worked in commercial banks. "I will never employ anyone who has been working in a commercial bank because the philosophy is quite different — they obstruct it," Naggar explains. "If you want to destroy an Islamic bank put a commercial banker in it!"

Not all Islamic bankers agree with Naggar, who is well known for his outspokenness. But if Naggar finds it difficult to get the philosophy of Islamic banking over even to Muslims once they have worked within the conventional banking system, how much more difficult is it to convince western bankers and observers that Islamic banking is viable and here to stay.

As Dr Ibrahim Kamel, the chief executive of the recently created Dar al-Maal al-Islami (DMI), puts it: "People have the impression that we've discovered the lucky gold streak of how to fool people out of their money using the Koran. That is absolutely not true: all the people involved in DMI are wealthy. They didn't need DMI to make more money."

### Shortcomings of system

Islamic banking is based on replacing the fixed interest (*riba*) system by one of profit and risk sharing. Although Islamic bankers refer to verses in the Koran which prohibit *riba* and point out that Judaism and Christianity forbade usury. They also argue that the current state of the international financial scene shows the shortcomings of the classical banking system, and in particular, of interest.

"The Islamic bank's role is to mobilize funds from a community and put them at the disposal of the community — poor and rich — so that the whole community moves forward to become productive," Kamel says. "We don't feel that the actual banking system is doing that. All it seems to be doing is helping people live beyond their means and sink up to their necks and beyond their heads in debt. He mentions the debts of Poland, Romania, Zaire and the United States budget deficit.

The first project to put Islamic banking theory into practice began in the Egypt-

dian delta town of Mit-Ghamr in 1962, with Naggar as director. Within three years 11 banks had been established with more than a million customers. Although the experiment was disbanded in 1967 for political reasons, Naggar says it proved that: "To face the social and economic problems in Islamic countries you have to integrate the masses in the development process. You cannot do this with any formula which contradicts their religion."

Islamic bankers say that only 4 per cent of potential bank users in Islamic countries deal with banks at the present. The remaining 96 per cent represent a vast source of possible business. King Faisal of Saudi Arabia was keen to see the formation of an international Islamic financial institution, and initiated the process by which the Islamic Conference set up the Islamic Development Bank (IDB) in Jeddah in 1975. In 1981 the bank disbursed more than US\$500,000 in aid to Muslim countries.

King Faisal's son, Prince Mohammad al-Faisal al-Saud, has played a very active role in developing Islamic banking and is president of the International Association of Islamic Banks. He is chairman of the Faisal Islamic Bank in Sudan and the Faisal Islamic Bank of Egypt, both created in 1977, and of the Islamic Investment Company (IIC), which was formed as a Bahamas-registered company in 1977. IIC operates through its Sharjah-based subsidiary, IIC of The Gulf.

The success of the Islamic banks in Sudan and Egypt and of the IIC encouraged the Prince in association with Kamel to launch DMI in a blaze of publicity last year. With authorized capital of \$1,000m, DMI has so far raised capital of \$315m, of which \$155m came from a private offering, \$100m from a public offering and \$60m from a share issue to IIC which DMI has taken over.

Registered in the Bahamas but administered from Geneva, DMI hopes to establish banks, investment companies and insurance companies in 20 Muslim countries during the next five years. They will be owned 51 per cent by DMI and 49 per cent locally. It also intends to create international Islamic banks in Europe, America, the Far East and the Middle East as well as shipping, mining, leasing, trading and contracting companies.

Although Prince Mohammad's institutions have at-

tracted the lion's share of publicity, a number of other Islamic financial bodies are also operating successfully. The Kuwait Finance House has done particularly well. Founded in 1977, it is owned 20 per cent by the Ministry of Justice, 20 per cent by the Ministry of Finance, 9 per cent by the Ministry of Awqaf and Islamic Affairs and 51 per cent by Kuwaiti nationals. It is said to have at least 40,000 depositors and profits in 1980 were about 10m Kuwait dinars, three times greater than 1979.

### Mastering a vocabulary

Dubai Islamic Bank was created in 1975 and is owned 10 per cent by the Kuwaiti Government, 10 per cent by Dubai and 80 per cent privately. It and the Kuwait Finance House are shareholders in the Bahrain Islamic Bank established in 1979. In Jordan there is the Jordan Islamic Bank for Finance and Investment with a 100 per cent public shareholding. Egypt's Nasser Social Bank was founded in 1971 to provide interest-free loans and is funded by a levy on public sector companies.

For the westerner, Islamic banking presents a sometimes bewildering array of concepts and terms. The owner of surplus funds is the *rab al maal* and the person or institution entrusted with

funds for management is the *mudareb*. Under the terms of the business organization known as the *mudaraba*, the *mudareb* receives an agreed share in the profits. Losses are sustained from the funds of the *rab al maal*.

Other essential words in the Islamic banking vocabulary are *mudabaha* (a cost plus system with a freely negotiated margin added to raw materials or equipment bought by the bank for the client's repurchase), *ijara* (leasing), *musharaka* (a partnership with inputs of capital from all participants), *sakk* (plural: *sukuk*, certificate, particularly that issued in relation to a *mudaraba*) and *tadamun* or *takaful* (insurance, expressed as "solidarity").

But Islamic bankers would say that a proper understanding of Islamic banking is much more than mastering a new vocabulary or set of financial mechanisms. It involves understanding the religion itself and the nature of Muslim society.

Islamic banking takes another step forward in September with the opening in Cyprus of the International Institute of Islamic Banking and Economics directed by Naggar. It will offer one-year courses for graduates and eventually four-year courses for school leavers, with an initial intake of 100-150 students.

Susanna Tarbush

The Middle East

## RIYAD BANK

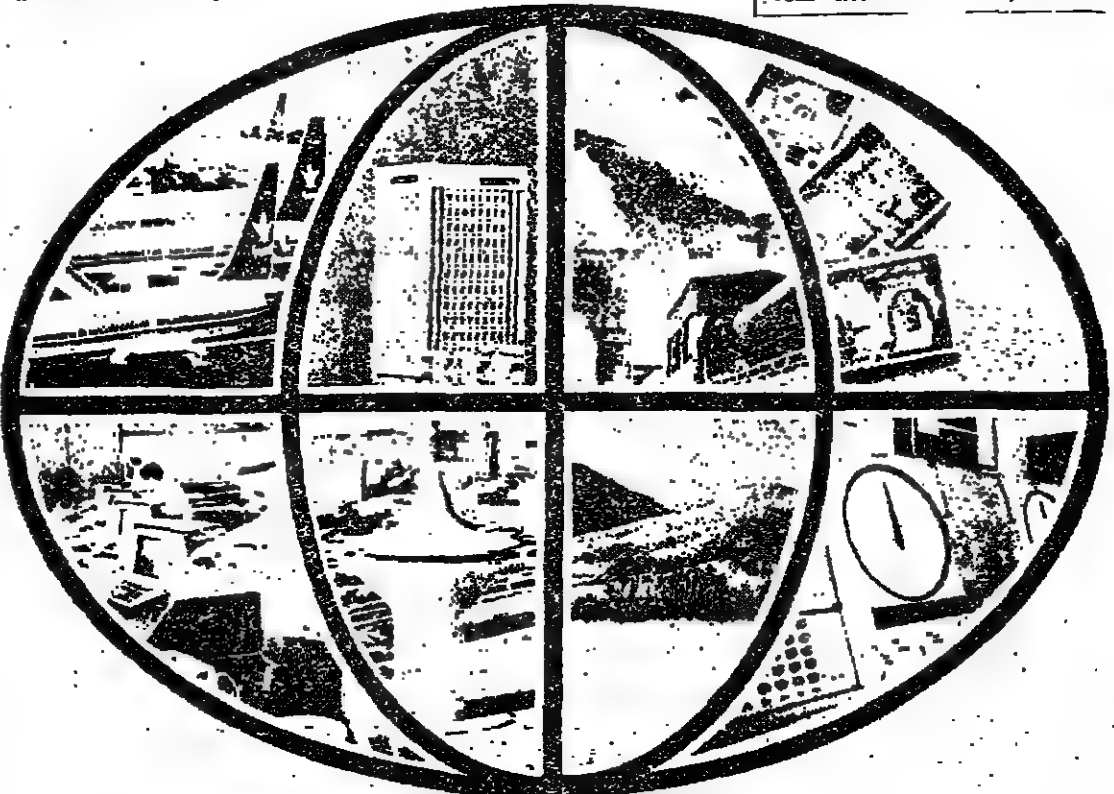
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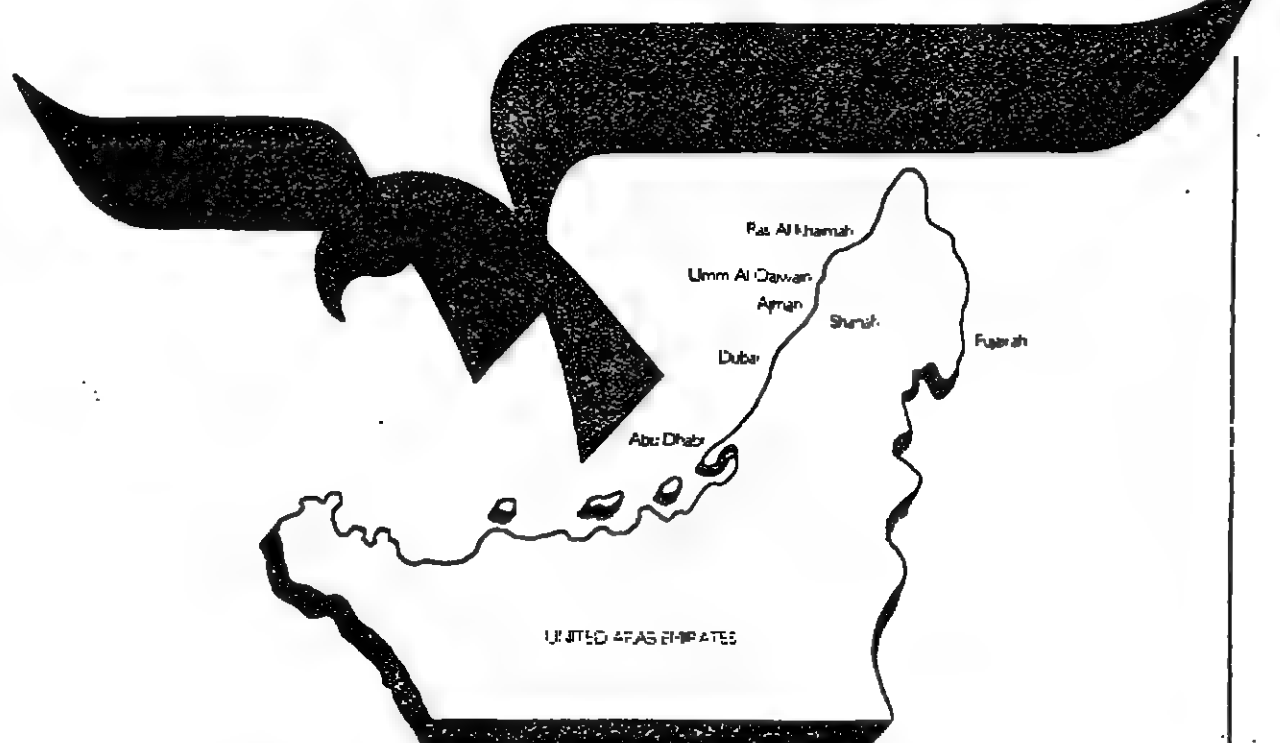
Balance Sheet at 30-6-1401 H (4-5-1981)  
Capital and Reserves: SR. 1,800 Million  
Deposits: SR. 17,874 Million  
Total Assets: SR. 34,410 Million



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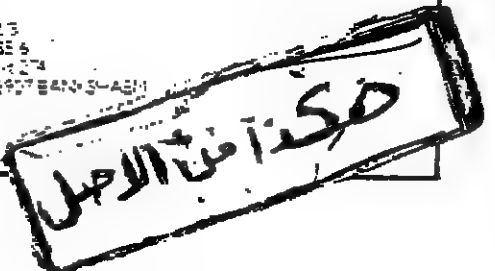
Capital and reserves as at 31st December 1981

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## ARAB MONETARY FUND

## Why the artificial dinar was created

Numerous pan-Arab organizations have recently been set up to help to promote coordination, and possibly integration, of Arab economic, financial, industrial and social policies. One of the most specialized of such organizations is the Arab Monetary Fund (AMF), set up in Abu Dhabi in April 1976. It is partly modelled on the International Monetary Fund (IMF) and like the latter it provides its 20 member states with balance of payments support without being an aid agency as such. Unlike the IMF, the AMF is allowed to offer financial guarantees to members and to act as intermediary in world money markets. Besides, the AMF's medium and long-term targets are not of the type the IMF is expected to achieve.

## Paid-up capital

To help to evolve a unified Arab monetary system, the AMF uses a currency of its own creation. Called the Arab dinar, it is an artificial currency similar to the IMF Special Drawing Right (SDR). One Arab Accounting Dinar (AAD), as it is technically called, is worth three SDRs. The value of the AAD is not based on a currency basket — as the SDR is — but is simply pegged to the SDR itself and therefore it automatically follows the latter's market value.

The AMF's authorized capital has been fixed at AAD 250m (SDR 750m or about \$870m). Paid-up capital has steadily increased, from AAD 67m (about \$233m) in 1976, to AAD 146m (about \$507m) by the end of December 1981. The paid-up capital is supplemented by a smaller sum, now worth \$25m, provided in members' local currencies. This is deposited in members' central banks and is not used for AMF lending.

Loans provided by the AMF totalled AAD 113.4m

(SDR 340.3m or about \$395m) by the end of 1981. The biggest recipients have been Sudan, Morocco, Mauritania and South Yemen, all countries with big balance of payments deficits. Now that the fund has committed more than 50 per cent of its paid-up capital, members will be required, according to a recent board meeting, to pay in their unpaid portions. It is, therefore, expected that the fund's authorized capital will become fully paid soon.

Although this will obviously boost the fund's cash resources, it will not enable it to carry out its ambitious lending programme for the next few years. Addressing a group of senior bankers in London in September 1981, the president of AMF, Dr Jawad Hashim, a London School of Economics-trained economist and a former Iraqi planning minister, said that unless the AMF's capital is increased tenfold, it will have to resort to other sources to stay in business. Of the fund's 21 members, Dr Hashim said, 11 have "chronic" balance of payments deficits. By 1985, such deficits will be so large that only the proposed tenfold capital increase and a closer cooperation with the IMF could help in financing these deficits.

The problem is where will the money come from? The AMF charter allows it to borrow from money markets only up to twice its authorized capital. But even if this was fully done, the fund would still have to find substantial sums from other sources. Dr Hashim wants the fund to be allowed to borrow more and to be able to attract extra Arab "official" funds.

No one country may borrow from the fund more than five times of its paid-up capital. Although AMF loans are in many ways based on IMF procedure, their interest rates and "conditionalities" are more favourable to the borrower. Loans are denominated in AAD, but disbursements are normally made in one or more convertible currencies, especially dollars. Interest rates vary between 3 1/2 per cent and 7 per cent, depending on the type of loan and repayment schedule. Lending policy is to provide credits on uniform concessional terms, while maintaining the real value of the fund's capital and increasing its reserves.

Balance of payments support loans normally take one of four forms. An "automatic loan" should not exceed 75 per cent of the recipient's capital subscription. An "ordinary loan", not exceeding 25 per cent of the recipient's paid-up capital, is granted to support a "specific" balance of payments "reform" programme agreed with the fund. The third type, the "extended loan", should not exceed 325 per cent of the borrower's paid-up capital, but extends to seven years instead of five.

## Fifth type of loan

The last type, the "compensatory loan", allows the recipient to borrow an amount not exceeding 100 per cent of its paid-up capital regardless of any other borrowing. This is intended to finance unexpected balance of payments deficits resulting from a big unexpected rise in farming imports or from a sudden drop in exports other than oil.

A fifth type of loan, which has already been approved, is expected to be introduced soon. It will enable members with no global balance of payments deficits, but with inter-Arab trade deficits, to borrow up to the equivalent of their capital contributions to the fund. It is hoped that such loans, which will be for up to three years, will boost inter-Arab trade, which now amounts to only a fraction of the region's trade with even the smaller countries in West Europe.

Although much of its business has been in direct lending, the AMF has been working hard on several proposed measures to promote the movement of funds and commodities within Arab countries. One such proposal, which was approved by Arab central banks in August 1981, is to establish an Arab "payments union". Such a union, Dr Hashim says, would remove restrictions on payments between Arab countries. Another proposal is to establish an Arab "monetary area", something like the former British Sterling area. Creation of such a monetary area would be more practical than the fund's original aim of establishing a unified Arab currency, which Dr Hashim thinks is not attainable in the foreseeable future.

Atef Sultan



The Cancun summit on the world economy last October ended, disappointingly, with no specific aid pledges from the participants. However, some Arab countries have given as much as 16 per cent of their gnp in aid in recent years. Prince Fahd, of Saudi Arabia (front row, fifth from right), and President Chadli Benjedid of Algeria (front row, fourth from left), represented the Arab world at the Mexican meeting.

## INTERNATIONAL AID

## Oil producers' generosity sets example

Last year, the international year of the disabled, might equally well have been dubbed "the international year of talks on the economically disabled Third World countries". Top-level talks on "helping" these countries have recently become a growth industry dominated by words rather than action; something like an international pastime.

Developing countries, whose combined foreign debt is estimated to have reached \$524,000m in 1981, are facing serious difficulties in attracting sufficient commercial loans to meet their immediate needs, let alone long-term development. Because of this, they are naturally looking for more aid and concessional finance. Aid to poor nations has therefore become a popular item on the agenda of most international talks.

The 1981 list of such talks is impressive. It includes several EEC meetings, the Ottawa summit, the Paris United Nations conference on the least-developed countries, the Canberra Commonwealth nations summit and the Cancun summit. The last was the most disappointing of all. It ended without a final communiqué and no specific aid pledges. Instigated by the Brandt Commission, and attended by heads and leaders of 22 industrial and developing nations, the Mexico conference

offered little comfort to Third World nations.

The Brandt Commission's report, *North-South: A Programme for Survival*, issued nearly two years before the Cancun meeting, proposed that the industrial nations should by 1985 restate the U.N.'s target for the 1970s of 0.7 per cent of gnp and increase this rate to 1 per cent by the end of the century. Industrial nations' aid has for many years been running at only half of the past decade's target and further big cuts have recently been made, particularly by the United States and Britain. Even before it started, many western politicians and bankers had anticipated the failure of the Cancun summit because, they said, the proposed aid targets, even though designed for more than 10 years ago, were highly optimistic.

## An impressive record

Such rates have long, however, been surpassed by Arab countries, two of which — Saudi Arabia and Algeria — attended the Cancun summit. The record of Arab donors has been so impressive that the world's leading authority on monitoring international aid, the OECD, in November 1981 praised Arab aid funds for their "sophisticated loan procedure." The

OECD went even further to urge its member countries to equal the Arab funds' record in this respect.

OECD figures show that some Arab countries have in recent years given as much as 16 per cent of their gnp in aid and have been giving, even in absolute terms, much more than rich industrial European states. Italy, for example, whose gnp is not much smaller than the combined gnp of all Arab states, provided only 0.17 per cent of its gnp in aid in 1980. Arab aid has recently been running at about 3 per cent of gnp, or about 10 times the combined rate for industrial nations. In 1980, for instance, the rate for Arab aid was, according to OECD figures, 2.65 per cent of gnp, compared with a meagre 0.27 per cent for the United States and 0.34 per cent for Britain.

Concessional Arab aid was pioneered by Kuwait 21 years ago, when the Kuwait Fund for Arab Economic Development (KFAED) was set up. Now nearly all Arab oil-exporting states have set up their own aid agencies. Combined Arab aid has increased from about \$1,300m in 1973, to \$4,679m in 1975 and \$6,798m in 1980. Complete figures for Arab aid in 1981 are not yet available, but reliable estimates show that loan disbursements by the Vienna-based Opec Fund for Inter-

national Development (OFID) and the seven Arab national and regional agencies increased by more than a third in 1981, to about \$2,600m, compared with the previous year.

Only about a third of Arab aid disbursements is normally channelled through national agencies. The rest is provided on a government-to-government basis or through pan-Arab, Opec and regional and world agencies. The biggest pan-Arab agency is the Kuwait-based Arab Fund for Economic & Social Development (AFESD), set up in 1973. It now has a capital of KD400m (\$1,400m) and had disbursed nearly \$1,470m by the end of 1981. Another pan-Arab agency, the Khartoum-based Arab Bank for Economic Development in Africa (ABEDA), also set up in 1973, lends only to non-African states. By the end of 1981, the bank had provided loans and grants totalling about \$750m.

OFID and the Jeddah-based Islamic Development Bank (IDB) are not strictly Arab, but still receive most of their funds from Arab sources. Between 1976, when it started business, and December 1981, OFID committed \$1,942m, including \$1,305m in 267 loans. The fund, which has recently raised its capital to about \$4,000m, is expected to lend about \$700m this year. The IDB lends only to Muslim countries. By Decem-

ber 1981, it had provided credits totalling \$2,470m, of which about \$570m was disbursed in 1981.

Besides contributing to regional funds, Arab donors channel substantial sums into world agencies such as the International Monetary Fund, to which, in April 1981, Saudi Arabia, now one of the world's top donors, agreed to lend \$10,000m to help the fund to meet the rising demand for soft credit. The kingdom's aid disbursements totalled \$3,033m in 1980, nearly twice the figure for Britain.

Other big donors include Kuwait, the United Arab Emirates and Iraq. Thirteen years after starting business, KFAED, in 1974, began lending to non-Arab countries. Its disbursements to the end of 1981 totalled nearly \$3,300m. The fund, which early last year doubled its capital to KD 2,000 million (\$7,020m), disbursed \$718m in 1981, making it the biggest lender among Arab funds in that year. The United Arab Emirates provided \$1,062m in 1980 and its Abu Dhabi Fund for Arab Economic Development (ADFAED) disbursed nearly \$1,000m between 1974 and 1981. Iraq, which is rapidly becoming a major donor, provided \$854m in 1980. Its aid agency, the \$677m Iraqi Fund for External Development, disbursed about \$225m in 1981.

A.S.

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<b>OMAN</b>	<b>17th November</b>
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### ARAB MONEY



War risks in the Middle East. The Iraq-Iran war, which started in September 1980, drags on. Here, Iranian soldiers wait for the next Iraqi attack in the oil city of Abadan.

### INSURANCE

## The policies that are still hardest to sell

The recent rapid expansion of Arab insurance companies is a logical development of a sector of the Middle East economy which has lagged significantly behind local-based oil and banking industries. Islam's strictures against the principle of insurance is an important, though not the exclusive, reason why indigenous retail insurance and reinsurance capacity is well below local needs. Until very recently, most Arab countries have also lacked the expert knowledge to create an efficient industry.

Put simply, orthodox Muslims object to insurance on principle because it contains elements of *riba* (interest), *gharar* (risk/uncertainty), *juhala* (an unknown element) and *maisir* (gambling) to a degree which is incompatible with even the most liberal interpretations of the *sharia* (Islamic law). These fundamental criticisms still hold good, despite attempts by modernists to create new, Islamic institutions to provide insurance.

The industry has been most widely accepted in countries which do not rely exclusively upon interpretations of the *sharia* for guidance about the soundness of insurance. They include Algeria, Egypt, Syria and Iraq. At the other end of the spectrum are the conservative Arabian peninsula countries, notably Saudi Arabia.

In general, there is less resistance to project insurance than there is to household insurance, which in turn is more acceptable than life insurance, which continues to be the exception rather than the rule in the peninsula. Nevertheless, there has been sufficient development in local thinking about the value of insurance to make the Middle East

market one of the fastest growing in the world.

Iraq has historically had the largest risk-bearing capacity through the Iraq Reinsurance Company. It usually retains more than 50 per cent of its annual gross premium income. Egypt Reinsurance is also a significant participant in the Middle East market.

In contrast, western companies have tended to dominate both the insurance and reinsurance markets of Arabian peninsula countries. However, governments are beginning to recognize that local investors could benefit more from the flow of funds foreign insurers have enjoyed since 1973.

### Booming local market

Saudi Arabia is the most significant market, generating about \$3,000m worth of premium income annually, most of which has been benefiting western economies. Local investors have been constrained by the absence of a legal entity through which insurance business can be undertaken. Since insurance as a concept does not exist in the Koran, it is impossible to create a company in Saudi Arabia specifically to participate in this activity.

Nevertheless, most Saudi ministries now require evidence that companies undertaking public sector contracts have arranged insurance cover, and the Government has discreetly encouraged local investors to participate in the booming local market. The first major indication of official approval of Saudi involvement in the industry emerged in 1979 with the unveiling of the insurance wrap-up programme for the Royal Com-

mission for Jubail and Yanbu's projects. Put together by the United States' Alexander & Alexander and Saudi Arabia's United Commercial Agencies, risks were accepted only by companies with a significant proportion of Saudi equity.

The fact that the business acquired by such companies was in turn placed with western reinsurers has not escaped the notice of local planners. This is the principle reason for the creation of the Arab Insurance Group (Arig), a Bahrain-based insurance and reinsurance exempt company which started doing business in July 1981. It is owned by Kuwait, Libya and the UAE, though the founders are prepared to accept other Arab countries as shareholders.

Capitalized at \$3,000m, Arig has set the alarm bells ringing in traditional reinsurance centres which have experienced an earnings squeeze because of substantial world over-capacity. It has also produced some concern among state-owned reinsurance companies, notably the Iraq Reinsurance. Nevertheless, international insurers accept that Arig has become a permanent feature of the industry. Lloyd's of London has been allocated 30 per cent of the company's reinsurance programme even though it has just 1 to 2 per cent of world capacity.

Getting more local involvement in the insurance industry is one of several issues that have emerged in the past decade. Another is a gradual increase in the number of public projects requiring decennial liability insurance cover.

Egypt has traditionally had this requirement, but Abu Dhabi also ruled for decennial guarantees on all new government building and civil engineering contracts in 1980.

and there have been a growing number of Saudi projects subject to 10-year contractor's liability.

A further issue, and one which is unlikely to be resolved in the immediate future, is how to cope with political and war risks in the Middle East. Lloyd's underwriters decision to apply, in effect, a war risk premium on vessels travelling to the Gulf in mid-1979 focused attention on the growing rift between foreign insurance underwriters and Arab countries about the risk of doing business in the region.

Subsequent events, especially the outbreak of the Iran-Iraq war in 1980, proved Lloyd's decision was timely. However, it failed to dissipate resentment among local businessmen that traditional insurance centres were using their monopoly over hull insurance business to extract excessive profits from the Middle East. The direct result has been the creation of the Arab War Risks Insurance Syndicate, which is offering capacity in this sector of the market.

With the passage of time, the differences between Middle East and Western insurance markets should become smaller, though there is little chance that all the special Middle East factors — notably reluctance in conservative countries to accept life insurance — will disappear quickly.

Most significant of the recent developments has been the emergence of local based insurance expertise and capacity. Though still lagging behind other local industries, insurance had now become a well-established feature of every economy in the region and will become steadily more important in the 1980s.

Edmund O'Sullivan  
Middle East Economic Digest

### BAHRAIN

## Projects with probable spin-offs

Bahrain has been the focus of attention for the Gulf's political leaders since the National Day plot was uncovered in December and can expect as a result to receive greater bolstering in many spheres from fellow members of the Gulf Cooperation Council. The islands have long been the site for existing inter-Gulf industrial, financial and public service projects, of which the latest and the largest is the causeway to Saudi Arabia.

Manama bankers insist that the effects of the failed coup attempt on both flight-prone liquidity and attitudes to lending in the region have been negligible. Since the last serious outflow of capital after the Iranian revolution in 1979, United States dollar interest rates have fallen from their peaks and instruments for preserving liquidity within the region have multiplied.

As all the Gulf states have addressed themselves to the same problem, however, steps that Bahrain's neighbours have taken at home have made it more difficult for the state's Offshore Banking Units to get hold of the regional currencies in which they originally set out to make modern-type markets. Onshore banks, for their part, have had a steady-to-good year in 1981. In an economy where so high a proportion of activity is state-engendered, domestic bankers can allow themselves greater optimism again in 1982 at the prospect of lending opportunities both from regional projects and from the Government's own four-year 2,300m dinars economic and social development programme which got underway in January this year. Meanwhile related financial services in Bahrain including commodities and securities broking, reinsurance and new specialist banks continue to diversify and innovate.

The underlying problem of outward-draining liquidity, common to all The Gulf, is not of the same degree of urgency at present as it was when dollar interest rates were at their peak, and bankers in Bahrain say they noticed no sudden new outpouring after the December excitement. During the heyday of the dollar rates, the Bahrain Monetary Agency had been obliged, like its counterparts elsewhere, to allow interest rates on the dinar to rise.

Gulf governments are always loathe to do this; on the one hand Gulf domestic banks had previously been used to attracting deposits at comfortable low cost for so long they had come to regard that situation as normal and, on the other hand, high interest rates are even more unpopular with the public in

Muslim countries than elsewhere.

Dinar rates were allowed to rise by 1 per cent in December 1980 and now range from 8½ per cent on one-month deposits to 10½ per cent for 15 months — still less than shocking internationally. In 1980 the BMA also gave banks permission to issue negotiable certificates of deposit in large denominations, a vehicle which has apparently been well received.

Domestic banks had quite a good year in 1981; measured by total consolidated balance sheets, growth was only 3.5 per cent compared with 21 per cent in 1980 but demand for borrowing is firm and profits for the year are expected to be good when announced. The admittedly atypical National Bank of Bahrain has already an-

nounced record profits, up 42 per cent on the previous year's. Lending opportunities are concentrated in construction (29 per cent of bank credit in September 1981) and trade (26 per cent) and some manufacturing, and competition is strong.

A beginning has been made on a large number of Gulf projects to be sited in Bahrain which can be expected to scatter spin-off benefits to these sectors. The Gulf Petrochemicals Industries Corporation's methanol plant at Sitra, the Arab Iron and Steel Company's pelletizing plant and the Gulf Aluminium Rolling Mills Company are examples.

Work on the deeply symbolic causeway, long awaited but not without reservations, was begun last year; proximity to Saudi Arabia is one of

continued on facing page



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## KUWAIT

## Entrepreneurs with a merchant spirit

Though the multinationals of the West frequently own companies in the Third World, the reverse is not often true. So when Kuwait made its successful takeover bid last year for the United States giant Santa Fe International, it took America by surprise. It was the first time that an Arab state had taken more than a minority stake in a major United States company and heralded a new era in Kuwait's foreign investment policy.

Kuwait's overseas assets have more than doubled since 1978 and are now estimated to have topped \$76,000m. Managing this amount of cash is becoming increasingly complex and Kuwait's financial wizards have to apply their every wit to the task. Their strategy, however, is not to indulge in indiscriminate speculative ventures which might upset the economies of the West, but rather to seek investments which are above all secure. Kuwait's overseas holdings, like those of other Arab oil producing states, are investments for the future. The main concern, therefore, is to find outlets which will continue to furnish a steady and reliable return over many years.

For a long time now, Kuwait, a tiny state with a small population, has been producing oil well beyond its domestic financial needs as a concession to the West. To prevent these earnings from losing their value, it has been obliged to explore many investment avenues. No investment manager keeps all his eggs in one basket and Kuwait has accordingly sought to vary both the type and currency of its holdings.

The purchase of Santa Fe marked a new departure, however, for the objective was to invest in a company which was not only financially viable but which would also give Kuwait access to particular skills. Santa Fe's main activities are drilling and engineering which can complement those of Kuwait's own oil industry. Apart from being of direct help to energy development in Kuwait, the acquisition is also likely to benefit other Third World states. Many of the company's contracts in the last few years have been in developing countries, including several Arab states, with one of the group's current projects being design

and engineering for a methanol plant in Saudi Arabia.

Financial initiatives such as the Santa Fe deal should not really astonish for the entrepreneurial spirit has long been a part of Kuwait's merchant tradition. It is a state which boasts not only the world's eighth largest stock exchange but also a large number of commercial banks and investment institutions. In recent years, these have shown remarkable versatility in developing new skills and their contacts are by now worldwide.

They are now represented, for instance, in all the world's main financial centres and have a foothold in almost every continent either through their own offices or through their shares in the Arab-International Joint Venture Bank like UBAF of Paris.

This international network is providing Kuwait's financial community with a wide range of clients. Both private and public Kuwait funds are thus being channelled to a variety of customers in other Arab states, industrial countries and other developing nations. Brazil, Mexico, the Philippines, Malaysia, Argentina, Venezuela and Nigeria, for instance, have all received loans from Kuwait banks.

According to independent estimates, total Arab bank lending to developing countries has increased sharply in the last two years and there is no doubt that Kuwait's banks, which are among the most active, played a big part in this. Most significantly, too, with their growing expertise, they are now more willing and able to shoulder the burden for instigating and organizing credits, assuming the leadership roles previously played mainly by Western banks.

The setting-up, in 1980, of a big new bank, Arab Banking Corporation (ABC), by Kuwait's Finance Ministry, Libya and Abu Dhabi, undoubtedly gave a big boost to Kuwait banks' international lending. Because of its big capital, comparable with that of some of the world's biggest banks, like Citibank of the United States, ABC has been able to act as lead manager for many loans. From the start, it set out to pioneer new roles for Arab banks and

has taken the initiative, for example, in forming syndicates consisting entirely of Arab banks.

While such syndicates have been formed from time to time in the past for Arab borrowers, they are now being drawn together for other clients, such as Brazil, Turkey and Yugoslavia. This means, too, that for the first time Arab banks can formulate and act on a uniquely Arab lending policy.

Just as Kuwait's banks and finance companies have gained in international stature, so the reputation of Kuwait's currency, the Kuwaiti dinar (KD), has been enhanced. It is now a currency which foreign borrowers, keen to diversify their sources of funds, are happy to hold. This is partly because of the close link between the KD and the dollar, which means that borrowers wishing to convert KDs into dollars run little exchange risk.

International borrowers raised funds in KDs as far back as the 1960s but the market was closed two years ago to allow for a rethink. At the time, it was having unfavourable repercussions on local lending in Kuwait, making it difficult for Kuwait companies and traders to find funds. Since then the government has revised its strategy and monitors carefully the number of issues in the market.

The large number of borrowers which have come to the market since it reopened in the middle of last year, show that confidence in the KD is undiminished. Among them, for instance, has been the World Bank, which borrowed a particularly large amount, a United States firm, Union Pacific, and the City of Stockholm.

An interesting feature of some of these issues is that the interest rate on them has been allowed to rise above what was previously an upper limit of 10 per cent. The change, which should make the bonds more appealing to investors, suggests a new flexibility in Kuwait's financial policy. Finding ways for private Kuwaitis to invest their funds is one of the Government's most difficult tasks.

Margaret Greenhalgh

## SAUDI ARABIA

## How the investor is lured out of his tent

In a country devoted to private enterprise the banking sector is still only a small part of the motor that pumps wealth around the Saudi economy. It is a sector heavily controlled by the Saudi Arabian Monetary Agency (SAMA) and, by the end of this year, there is unlikely to be single bank left which is not majority Saudi-owned.

Even the 13 licensed banks have their overwhelming urge to expand, tightly curbed. The result, for the first five years after the economic boom of 1975-76, was that much legitimate banking business spilled over into the laps of the money-changers and abroad to the growing community of offshore banking units (OBUs) in Bahrain. Banks were allowed to increase their capital only slowly. That constraint was one of the weapons used by SAMA to force the Saudiization of the 10 resident banks.

By the end of 1980 all but the three smallest of the 10 had been Saudiized — becoming joint stock companies 60 per cent Saudi-owned, with 40 per cent held by the original foreign parent. Only after Saudiization was expansion allowed, but at a rate which kept the new Saudiized banks well behind the two 100 per cent Saudi-owned giants, National Commercial Bank and Riyad Bank.

Saudi American Bank, the next biggest, still has a capital of less than \$100m. The Saudi French Bank (Al-Bank Al-Saudi Al-Fransi) has been denied a request to double its capital to a similar amount.

While such constraints may have averted the banking and money market crises experienced elsewhere in the Gulf states, the penalty has been an overflow of business into areas beyond SAMA's legal control. In practice, SAMA has been able to use its global financial muscle to influence Saudi-related banking in Bahrain and other world money centres. For years it has given the local Saudi money-changers free licence to pursue foreign exchange activities, even to hold deposits and make loans.

But it seems that most of their services as an overflow banking sector are no longer required. After years of deliberation SAMA has moved to rein them in, requiring them to apply for



Dish-dashas and the gas-guzzlers of Detroit. With petrol-pump prices among the world's lowest, Saudis can afford to run large American cars, as shown in this scene at the offices of the Saudi Investment Banking Corporation in Jiddah.

licences, keep reserves, stop their deposit activities and concentrate on foreign exchange transactions.

SAMA also has plans to merge the three remaining foreign banks into a single Saudiized bank, reducing the number of licensed banks in the country from 13 to 11.

And yet the majority of the financial sector is completely beyond the influence of the banks. Most major investment is financed by the Government. The Saudi Basic Industries Corporation (Sabic) and other government funds take care of 60 per cent of the major new industrial projects, foreign partners fund another 30 per cent, allowing the banks a 10 per

cent share of the finance package if they are lucky. With smaller private industry funded up to 50 per cent by the Saudi Industrial Development Fund, and agricultural projects aided by the Agricultural Bank, only top-up finance is generally sought from the banks.

Saudi Investment Banking Corporation (Sibcor), a consortium of foreign and local banks, is the obvious alternative for medium and long-term project credits, leaving only the more risky, quick-return investments knocking at the door of the commercial banks.

In spite of these constraints actual growth of the banks, in terms of deposits,

has continued at a phenomenal rate. The major areas of banking business have been import finance, foreign exchange, contract finance and project guarantees.

For many of these activities there is no longer any need to depend on the greater sophistication and better communications of the Bahraini OBUs. SAMA may be right in feeling that banking services in Saudi Arabia have now reached an acceptable equilibrium and that some of the loopholes need tightening up.

That could coincide with a general tightening of the economy. Saudi Arabia is no longer pumping 20 per cent

more oil than it needs to finance its development. The oil glut has allowed it to reduce production to a little over seven million barrels a day from over nine million barrels. Although development spending will continue, budgeting is likely to be tighter. That may, in turn encourage local companies to look for private work and private finance, rather than relying on government spending.

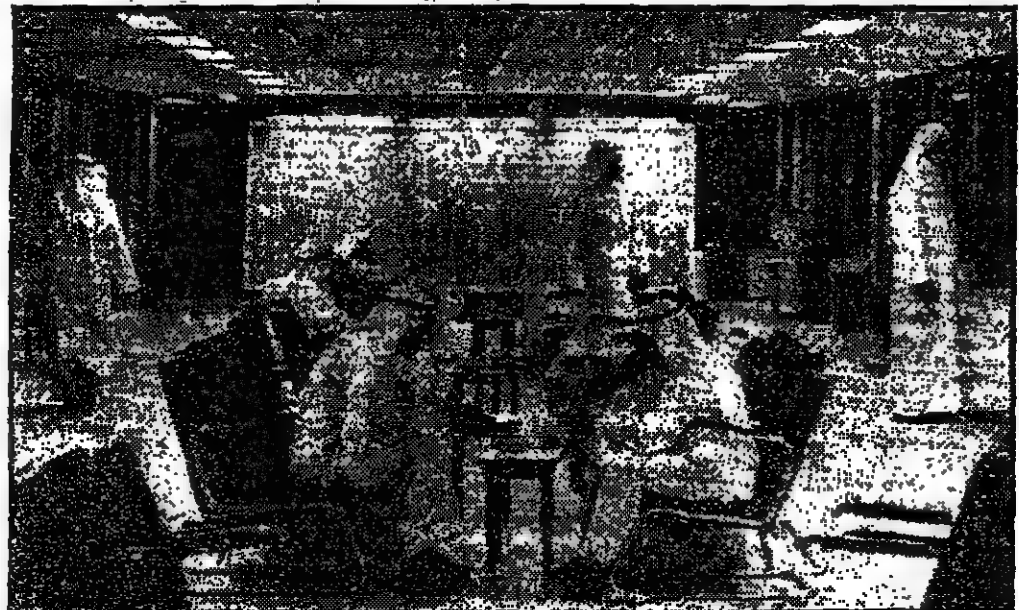
The capital market in Saudi Arabia is hardly more than embryonic. About 150 companies are publicly quoted, including the joint stock banks, electricity conglomerates and cement companies. Nevertheless, there has been a huge demand for some of these shares, particularly bank shares, and a secondary market has developed.

The Saudi as investor is emerging from his tent. Some of the banks have experienced huge demands for shares in dollar denominated investment funds. SAMA has commissioned several studies on the feasibility of opening a stock exchange on the lines of the Kuwait and Jordanian models.

The goldfish bowl nature of the Saudi financial world is reflected in the slow expansion of Saudi banking interests overseas. Unlike the Kuwait, Bahrain or Abu Dhabi models there are few active entrepreneurial Saudi finance institutions overseas. Saudi International Bank in London, 50 per cent owned by SAMA, is a conservative institution, whose business centres on foreign exchange, trade finance, and discreet placement of Saudi government funds.

National Commercial Bank has a small presence in the Far East. Riyad Bank has small shareholdings in consortium banks in Europe and North and South America, but in no sense are they taking the world by storm. The most active Arab consortium bank, the Bahrain-based Arab Banking Corporation, has no Saudi shareholding. Only the privately-owned Al Saudi Banque, based in Paris, has something of the spirit of the more adventurous Kuwait and Bahrain institutions.

A Special Correspondent



Floor of the Kuwait Stock Exchange. The country is increasingly taking an adventurous role in international finance, as exemplified by the purchase of Santa Fe International.

continued from facing page

the Bahrain economy's main assets. The Bahrain Government's own four-year spending programme concentrates on developing industry and services, building houses and modernizing agriculture.

The offshore banks continue to make ends meet with their cocktail of activities from pure treasury operations, lendings, syndications, financing trade related to their home countries, and project guarantees. Above all, they provide the banking services required by Saudi Arabia but not available there because of the limitations on Saudi domestic banks.

One of the OBUs' original aspirations, to develop a sophisticated market in Gulf currencies, has met with obstacles to success in view of the other Gulf states' concern to retain their own liquidity. Kuwait began the trend some years ago by making it less attractive for Kuwait banks to lend the Kuwaiti dinar to the OBUs; the UAE followed suit last year and Oman in early 1982.

Regional currencies represented \$9,900m of assets in September 1981 and liabilities of \$11,500m out of total assets/liabilities of \$46,400m, a declining proportion compared with \$8,500m of assets and \$9,600m of liabilities out of \$33,700m 12 months previously. On the other hand, Arab-world general activities have maintained an exactly steady position; they account for assets of \$23,500m and liabilities of \$31,600m out of the \$46,400m as of September, compared with assets of \$17,200m and liabilities of \$21,800m out of the total \$33,700m the year before. The figures for November 1981, just released, give the OBUs total assets of \$49,000m, a 32 per cent rise

on the end-1980 and a considerable greater growth rate than in the slow year of 1979.

New developments in banking and finance-related sectors were numerous on 1981 and the current quarter of this year. More representative office licences were granted including another to a Japanese bank which will join a large community of Japanese representative offices and institutions — two of Japan's leading securities brokers have a presence, reflecting Gulf investors' growing interest in the Far East markets. Turkey made its entry on the scene with an OBU licence. Commodity brokers as a profession came under organized supervision by the authorities for the first time. Aris, the giant \$3,000m reinsurance company set up by Libya, Kuwait and the UAE, was ceremonially opened in October and aims for a premium income of \$100m in 1982.

One of the most innovative trends, however, has been the creation of new local and joint-venture specialist banks which take advantage of the exempt-company provisions and provide a highly-profitable medium for Gulf and Bahrain investors. Of these United Gulf Bank, the first, has an authorized capital of \$149m and made a profit of \$17.2m for its all Gulf investors last year. Kuwait and Asia Bank and the Arab-Asian Bank specifically demonstrate local leanings towards the Far East — the latter became the first Bahrain-incorporated bank to open an outside merchant banking arm when it formed a subsidiary for that purpose in Hongkong.

Bahrain is the natural habitat for these Gulf ventures, as it was for the bank of the seven government Gulf International Bank and for

the highly-active Arab Banking Corporation, which was rated seventh worldwide in lead managerships for the first half of 1981 by Institutional Investor.

Public flotations of new companies — not only banks and investment companies — are a procedure which Gulf governments have not found easy to regulate, however. Their shares are overwhelmingly attractive to Gulf nationals, regardless of the companies' trading or operating track-record, if any. Central bankers have often expressed concern at the large amount of local capital which these companies tie up. At the beginning of February this year the Bahrain Monetary Authority decided to ban for a year the flotation of new publicly-owned offshore banks. Four such OBUs have already been approved and the most recently floated, Bahrain International Bank, was oversubscribed hundreds of times, as is common. Much of the money involved in such cases is from Kuwait.

Thus the OBUs on Manama are no longer exclusively the biggest international names as was the case when the experiment began in the mid-1970s. Licences and legislation are more flexible. The free transfer of capital, labour and property ownership between Gulf states is one of the basic principles of the GCC's economic agreement which was worked out early this year by the Gulf's finance ministers. However, harmonizing all the Gulf states' existing commercial laws with the agreement cannot be expected to be entirely problem-free in the long term and other areas of law must be beneficial to Bahrain as a long-established regional commercial centre.

Anne Fyfe

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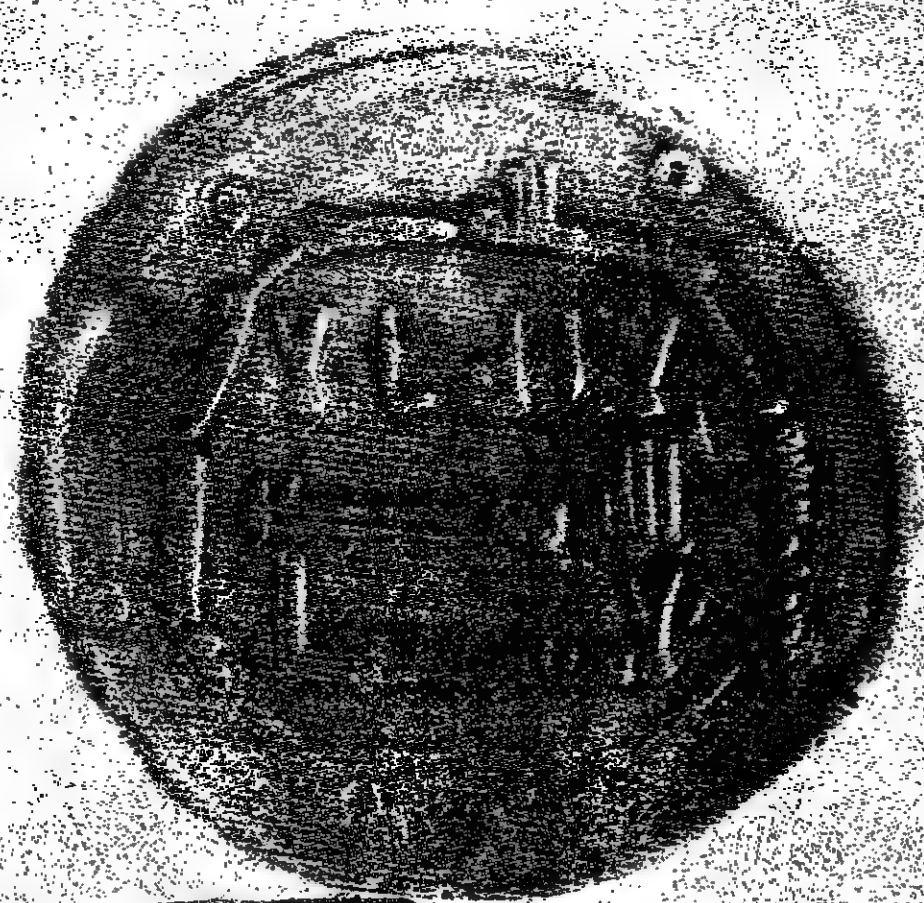
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حكمة من الاصل

An Islamic Museum's coin of silver, with the Basmala (Bismillah) written in Arabic and surrounded by the Prophet's name in the Prophet's name. From the private collection of Mr. Rashid Al-Farsi.

## ARAB MONEY

QATAR, UNITED ARAB EMIRATES, OMAN

# Tough days ahead, but the opportunities are there

The Lower Gulf States all have similar banking environments in that domestic lending opportunities are concentrated in trade and construction, two sectors susceptible to changes in government spending policies and thus in turn to changes in oil production levels and pricing. Politically necessary low interest rates are again common and combine with narrow areas of opportunity to cause a curious combination of outwards-draining capital and sometimes highly-liquid, under-lent banks.

Qatar's case illustrates the effects both of budgetary stringency and low interest rates. Oil output was reduced in 1981 to 360,000 bpd from previous levels of about half a million barrels per day and the immediate future for prices is not bright. The latest budget, for the 18 months October 1981 to April 1983, imposed a 7 per cent reduction in total expenditure (8,362.6m Qatari rials) from the previous 12-month allocation.

Interest rates in Qatar are the lowest in The Gulf, ranging from just 3 per cent on seven-day deposits to 6½ per cent for maturities of over 12 months. Lending rates are between 7½ and 9½ per cent. Since the end of 1980 these have been fixed by the Government and not by gentlemen's agreement as before. With the great differential between these and international rates and the lack of spectacular opportunities in Qatar, capital has sought homes abroad.

Talk today however is dominated by the huge North Dome gas utilization scheme and its potential spin-off value. Capital costs are already estimated to be in excess of \$6,000m. Two foreign partners are to be given a 20 per cent stake in the project between them.

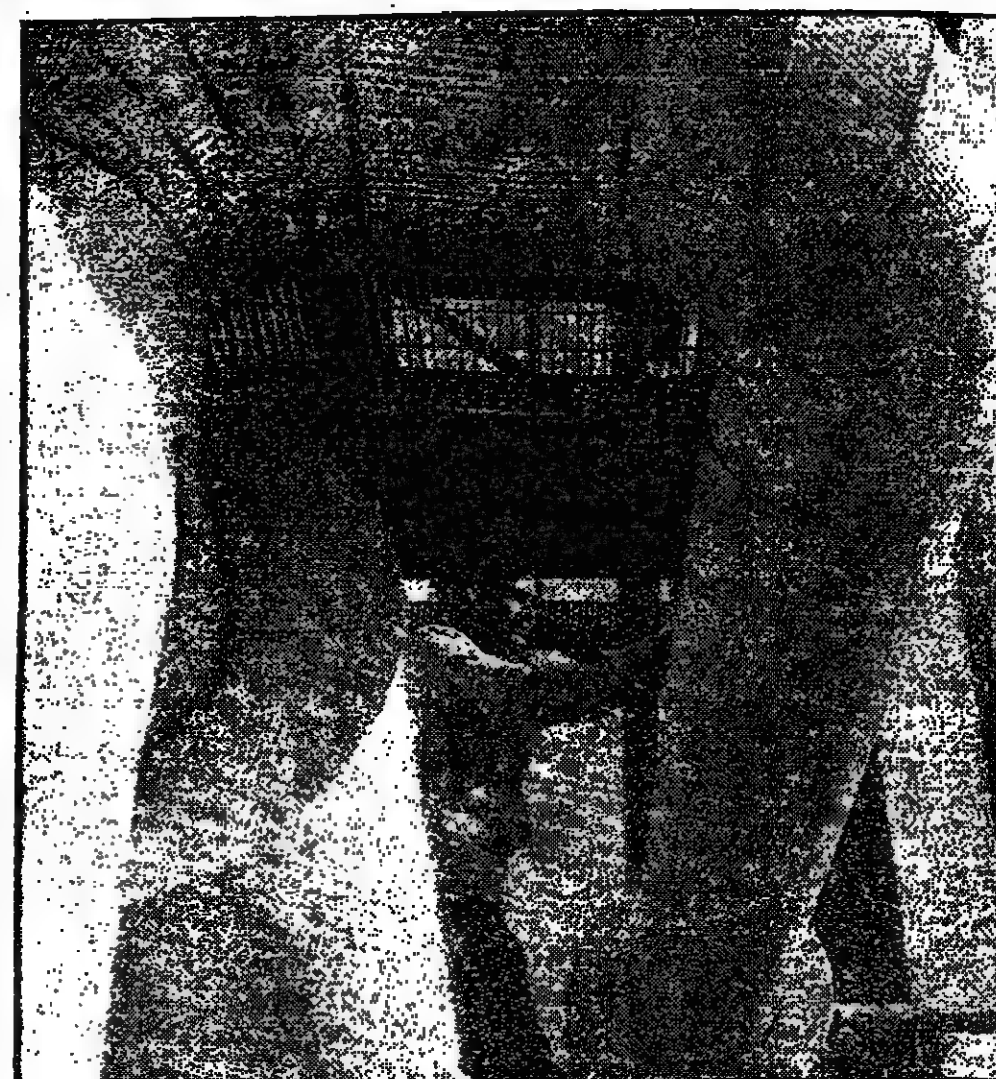
Other sources of contracts will continue to be residential, office leisure developments centred on the newly reclaimed West Bay, now called New Doha, major extensions to the cement plant at Umm Bab and a woman's hospital. Banking activities are not stagnant, in fact, the consolidated balance sheets of Qatar's 13 banks grew 26 per cent in the first half of 1981, though some are thought to be highly liquid.

## Cut in foreign branches

Like Qatar and Oman, the UAE has a mixed foreign and local banking community but the UAE's peculiarity has long been the numerical dominance of the foreign banks. Thus the decision by the Central Bank last August to reduce the number of branches foreign banks are permitted to eight each was the major event of recent times. Of the 49 foreign banks, 28 are including the British Bank of the Middle East, Chartered Arab Bank and the Habib Bank, will have to close a total of 89 of their existing 222 branches by the end of 1983. A few have already begun to comply.

Representative offices of new foreign banks are still welcome, however, especially from countries not well covered at present, and Japan and West Germany have already taken advantage of the renewed invitation.

The UAE Central Bank,



Qatar has some of the world's largest reserves of natural gas, which it uses to produce ammonia and urea at the Umm Said fertiliser plant (above). It has also diversified into iron and steel, petrochemicals and cement.

now 15 months old, has also been busy establishing its authority in other important areas. In a measure to protect domestic liquidity, dirham lending to non-resident banks (principally in practice the Bahrain OBU) was penalized last year when banks were obliged to lodge 15 per cent of such dirham lendings with the Central Bank interest-free; this pushed up the cost of dirhams in Bahrain and went some way to curbing outflows. Small rises in interest rates, adjustments of the dirham exchange rate and the selective offering and withdrawal of dollar swaps have been used to the same effect.

The Bank reminded the community last year that under the Central Bank law, all banks must eventually have a minimum capital of 40m dirhams, a move which has already led to the recapitalization of the Bank of the Arab Coast, one of the UAE's smallest, from 5m dirhams to 100m dirhams. A more complex and difficult measure has been the attempt to regulate the fashionable publicly-owned new investment companies, which in other Gulf states have shown an intractable tendency to indulge in paper-only operations. Minimum capitalization and strict management criteria and above all share-dealing restrictions have now been laid down, but elsewhere in the Gulf such attempts have proved notoriously hard to enforce.

The financial atmosphere in which the banks find themselves in 1982 is one of budgetary stringency as far as federal spending is concerned, with some opportunities from the larger

emirates' own spending programmes. For 1982, the federal budget will be in the region of 22,000m dirhams against 26,000m last year. In the northern emirates, by and large, construction is not brisk and trade is rather slow, especially the re-export trade with Iran which has disappointed hopes. Several bigger local banks are looking to expand their overseas networks, particularly in the Far East.

## Symptoms of a boom

Sharjah, however, long a Euro-market borrower, is attracting interest as a result of gas and oil finds at the end of 1980. The development, transportation and processing of the gas and oil plus the use of the revenue are all potential sources of opportunities. Abu Dhabi, as usual, continues to show the symptoms of a booming economy in very high rents and prices and full hotel rooms. Oil field development and new exploration provide the main contracts which generate these conditions, along with defence spending.

The National Bank of Abu Dhabi, already by far the largest UAE bank by most definitions, increased its authorized capital from 100m dirhams to 600m dirhams. NBAD became the first Arab bank in Washington when its subsidiary, Abu Dhabi International Bank, received full branch status there last May.

Oman's dramatic construction boom, fuelled by the activities of the US Corps of Engineers, started inevitably to level out somewhat in recent months but the gen-

eral level of activity remains high. Capital expenditure under the 1981 budget was allocated 300m Omani rials which was criticized as over-expansion by the IMF. Both 1982 spending and the second five-year plan (1981-85) in general may be affected by declining oil prices in the immediate future. Output is fixed at 330,000bpd but Petroleum Development Oman announced a record development budget of \$600m last year and other companies have signed concession agreements recently.

The sultanate's seven local and 13 foreign commercial banks are heavily involved in the import trade, which takes fully 53 per cent of all lending, and in construction, which takes 19 per cent. Consolidated balance sheets grew steadily to 576m Omani rials in June 1981, compared with 468.6m rials 12 months before. A specialised Agricultural Bank was created in 1981 to join the two existing banks, Oman Housing Bank and Oman Development Bank.

Although military facilities are providing many good contracts both in Oman and other Gulf states, weapons purchases and other defence-related needs are absorbing an ever-greater percentage of budgets in this part of the world, a trend which is bound to continue. Coupled with the effects of dipping oil prices, this means that neither private nor public-sector spending is expected to be very high in the coming months and banks will be more inclined as a result to look to international operations for their profits.

Anne Fyfe

## ALGERIA

# No problems in raising funds

With its huge development programme for the 1980s, Algeria may well need to resort to world money markets for cash as it did in the last decade. Three years ago, Algeria was one of the international banks' biggest customers and with the country's excellent debt repayment record, many banks will naturally be looking for lending opportunities there.

When it does return for funds, the country should have no difficulty in raising them. In fact, Algeria rates so well with international banks that its creditors last year agreed to lower the interest on its biggest single loan — \$500m raised in 1979. Rather than increase its vulnerability to the whims of western creditors, Algeria has preferred to consolidate existing investments and to fund, as far as possible, investment needs from domestic resources. The current five-year plan (1980-85), allowing for total expenditure of some \$104,000m, lays particular emphasis on reducing external indebtedness, which has come to be regarded as mortgaging the country's independence. As the National Charter — the textbook of Algerian socialism — says: "Financial independence is the guarantee of security of employment and the continuity of economic and social development."

Foreign borrowing has thus been limited mainly to export credits which, at a fixed rate of interest, are much cheaper than commercial loans. Because of Algeria's long-term prospects as an export market for industrial countries and these

states' corresponding zeal to gain or strengthen footholds there, Algeria has had no difficulty in obtaining export credits from them.

About half its external debt (of which the disbursed portion was estimated at \$17,800m at the end of 1980) is in export credits, a factor which considerably reduces the debt service burden. West Germany, France and Italy have been the most generous providers of credit but large amounts have also been received from the United States, Canada, Japan and Belgium, among others.

Concessionary finance seems abundantly available as the rush to provide help for the reconstruction of El Asnam, destroyed by an earthquake in 1980, amply demonstrates. Britain's Export Credits Guarantee Department (ECGD), for example, is discussing possible provision of a large credit to finance housing contracts in Algeria and similar packages are being negotiated with other countries.

Algeria's absence from the Euro-market where, in 1978 and 1979, it borrowed more than \$5,000m in loans and bonds and became a household name for a broad spectrum of banks and other financial institutions, means that many international banks are out of fingertip touch with what is happening there. No longer called on to provide loans, foreign bankers have reduced their visits to Algeria and speak with less authority about the level of Algeria's oil and gas revenues, its debt servicing or future financing needs — all issues which at one time

kept the banking circuits buzzing.

They do know, however, that Algeria has an impeccable repayment record. Its debt servicing of \$4,200m in 1980 and an estimated \$4,600m in 1981, was paid promptly. Banks tied up in the complex rescheduling of Poland's external debt and other such international headaches, must be relieved that at least one big borrower has no problems in meeting commitments.

Though sure that Algeria will not need to borrow on the international financial market in 1982, the big banks are understandably keen to keep their channels of communication open. The renegotiation of the \$500m loan late last year was an indication of both sides' wish to maintain a dialogue. The refinancing took place because the end of the loan's availability period was fast approaching but none of it had been drawn down. Though not needing the funds immediately, Algeria foresaw an eventual requirement and thus wanted to keep its options open.

The country's ability to do without foreign finance is due partly to the enormous improvement in its revenue prospects. Oil and gas income was 8 per cent lower in 1981 than the government forecast. But at about \$13,000m it was still 20 per cent up on 1980 earnings and the outlook is for sharp growth. The start of gas deliveries to Italy through the now-completed Algeria-Italy gas pipeline, and of increased sales to France this year, will boost earnings considerably and compensate for oil output cuts and the cancellation, in

February 1981, of the major natural gas export deal with El Paso of the United States.

State expenditure, though forecast to grow by some 25 per cent in 1982, is rising more slowly than in the late seventies. The government's spending programme for education, social services and housing is vast, but there has been a sharp cutback in outlay on single large industrial plants. At least three planned gas liquefaction plants — involving some of the world's costliest technology — have been shelved in favour of natural gas export by pipeline.

Improved internal economic management is also helping both to reduce costs and to improve the international community's confidence in Algeria's ability to cope with some of the big challenges it faces. The unusually high population growth rate and consequent strains on public services, as well as the state's heavy reliance on food imports, are causes for concern. But the major restructuring of the economy, through a shift in investment options and reorganization of many state companies and institutions, including the banks, is paving the way for these obstacles to be tackled.

In a Cabinet reshuffle on January 12, former home affairs and finance ministers Boualem Ben Hamouda and Mohamed Yala swapped jobs. In their new capacities, the two should be able to share their expertise and increase coordination between the country's internal and external financial policies.

Margaret Greenhalgh



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هكذا من الاصل

For those attending Bangor races, there is a study of the form book will point out Balloyr continuing Michael Dickinson's marvellous run by winning his second race at the chase. Before he won his last race at Leicester much more easily than even the judges could have foreseen it might suggest, Balloyr had beaten Ballyross at Warwick. And Ballyross was considered a very good horse indeed before he came to this country to be trained by Tim Foster for whom he has been a credit since his purchase at Lingfield Park by 15 lengths.

● The Stamford meeting has been one of the most successful ever held at the course as witnessed:

STATE OF GOWNS OFFICIALS: Gentlemen; grandly enjoyed our trip to Bangor and Tinsmore. Wincanton also. Stamford attended, course flooded.

STATE OF GOING (Official): Casterick: good; Bangor: soft; Tommorrow: Wincanick: soft; Stratford: abandoned, course flooded.

**In full flight: the soaring majesty of Sea Pigeon, who swooped to conquer 37 times in his 10-year career**

## Banger-on-Dee

2.15 HORNEY HURDLE (Hd to: novices: £577. 2m) (23 runners)			
1	00000	ANDY NEWB (B P) <i>Prize</i> B P <i>Prize</i> 9-11-4	Mr S Dickinson
2	00000	CLIQUE (S) <i>Prize</i> 9-11-4	Mr S Dickinson
3	00000	CRUSING STAR (M) <i>Prize</i> 9-11-4	Mr W. Williams
4	00000	DUSKARA (G C W) <i>Prize</i> 9-11-4	Mr G. Davies
5	00000	ELAN (S) <i>Prize</i> 9-11-4	Mr G. Davies
6	000-000	KUMON SUNSHINE (G) <i>Prize</i> 9-11-4	Mr T. Williams
7	0/0p	ROMANIC (G) <i>Prize</i> 9-11-4	Mr E. McIntyre
8	0/0p	STORMAGE (G) <i>Prize</i> 9-11-4	Mr G. Davies
9	000-000	PLUMAGE VIEW (R) <i>Prize</i> 9-11-4	Mr G. Davies
10	00-000	SANITLY LADY (M) <i>Prize</i> 9-11-4	Mr G. Davies
11	00-000	RECKON (S) <i>Prize</i> 9-11-4	Mr G. Davies
12	00-000	SHOOLER (N) <i>Prize</i> 9-11-4	Mr G. Davies
13	00-000	SHOOLER (N) <i>Prize</i> 9-11-4	Mr G. Davies
14	00-000	SHOOLER (N) <i>Prize</i> 9-11-4	Mr G. Davies
15	00-000	SHOOLER (N) <i>Prize</i> 9-11-4	Mr G. Davies
16	00-000	SHOOLER (N) <i>Prize</i> 9-11-4	Mr G. Davies
17	00-000	SHOOLER (N) <i>Prize</i> 9-11-4	Mr G. Davies
18	00-000	SHOOLER (N) <i>Prize</i> 9-11-4	Mr G. Davies
19	00-000	SHOOLER (N) <i>Prize</i> 9-11-4	Mr G. Davies
20	00-000	SHOOLER (N) <i>Prize</i> 9-11-4	Mr G. Davies
21	00-000	SHOOLER (N) <i>Prize</i> 9-11-4	Mr G. Davies
22	00-000	SHOOLER (N) <i>Prize</i> 9-11-4	Mr G. Davies
23	00-000	SHOOLER (N) <i>Prize</i> 9-11-4	Mr G. Davies

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2.00	HOLYWELL HURDLE (Selling handicap, £650.10: 2m 80yds) (10 Nov)		
7	40002	WEE WILLIAM (B) Highland B Hicks 5-1-75	G. Jones
9	209-00	GLISSON (B) (C) Tomlinson M James 5-1-18	J. G. Jones
15	041000	PEN PEAR (CD) (A) Sinton A Sutton 6-10-12	.....
16	40000	WILSON LAY (B) (C) Simpson Mrs A Gower 5-10-2	M. Brown
20	40100	BRANFIELD (B) Harper M Oliver 6-10-10	A. Webb
21	00000	BRAVE GEM (Arkle Oriskany Supplies Ltd) M Chapman 4-10-10	.....
22	40000	WILSON LAY (B) (C) Simpson Mrs A Gower 5-10-2	M. Brown
23	000012	GAMBLING WINTER (B) (P) Riley W Clay 6-10-75 (P&A)	M. Elliot
25	330	BLACK PRATE (A) W Jones A W Jones 5-10-6	S. Kington
26	00000	QUICK (A) (C) P. G. Jones 5-10-1	H. Hooper
32	pp/0-30	SHERIFFS (W) M Worwood M Ebdley	A. D. Harper
B&S Gambling Winter, 11-4 Wee William, 9-2 Mianfield, 6 Black Prate, 10 Penn PEAR, 10-11-75			
B&S 2m, CD others			
2.30	REDINGTON HUNTER'S CHASE (Amateurs) £908: 3m 200yds		
1	8742-3	SPARKFORD (P&P) Mornall Mrs P Mornall 11-12-8	J. Bryner
3	32p/0-0	LOVE SOLDIER (B) (J) Decker J Decker 10-12-3	J. Decker
5	100	LAST OF THE FOXES (W Bawne) N Dawes 9-11-12	N. Tawton-Dawes
6	40000	PARVATEE (A) (C) (C) G. Jones Mrs T. Kiley 9-12-1	.....
7	400p/0-0	BALLYTO (O) Owen R Owen 7-11-7	G. M. Lloyd-Jones
8	0/0	CALISA (A) (A) C. Mason Mrs A C. Hill 7-11-7	.....
9	40000	CRUISE (A) (C) (C) G. Jones Mrs T. Kiley 9-12-1	C. Saunders

11	22	14-24-20	MICHAELMAS DASY (T Brzewski) J Whiff 5-10-0	M H
	24	2-4-20	BOLD TROTTER (R Morris) R Morris -10-0	M H
			15-8 Mad for Ashon, 11-4 Normandy Lad, 4 Ribb Charter, W Waldeck, 8 Barrow, 10-0	
3rd	16		<b>WREXHAM CLASS (5-yr Novice: £1,200. £785 2m 160yd) (1)</b>	
1	111144		IMPURUM (Mrs W Nichol) J D Mearley 11-10	Mr A W
2	271114		SALVATOTRE (Mrs M Skinner) D Mearley 11-10	P Scudamore
3	07-0003		CLAYMORE (S Gordon) J Lloyd 10-10	Mr K D
4	00001		TREB PALMER (N Jones) B Scudamore 10-10	A O'Hagan
5	00003		GENEROUS BID (Mrs E Tynes) S Wright 10-10	A O'Hagan
6	03000		HEADSTONE (Vivier Colclough) P Bagnall 10-10	G Mearley
7	00000		ROCK FORD (Mrs J Lloyd) J D Mearley 10-10	D Goss
8	12-00		SEVERA COURT (P Pugh) H Pugh 10-10	DOUBT
9	03101		BILLIAM GOLD (R McQuinn) M Chapman 10-10	G Charles Jones
10	00000		WINDY HILL (Mrs J Lloyd) J D Mearley 10-10	7 Genies Jones
11	4		Saldstone, 3 Seilian Gold, 9-2 Imperium, 6 Fred Pillnor, 7 Gernous Bill	
12			Headstone, 33 others.	
13			<b>04 OSWESTRY CLASS (Handicap: £1,371: 2½m 70yd) (8)</b>	
1	102/11		RUPERT SAINT (Lads S Keston) D Mearley 9-12-7	P Scudamore
2	107/11		SEVEN HILLS (Mrs S Keston) D Mearley 9-12-7	D Goss
3	102/11		REPURTENT (C) (Mrs B Henshaw) E Green jun 7-10-11	Mr D
4				
5	102/13		OO FREE (C) (S Jones) R Cambridge 9-10-10	Mr D
6	11/1-00		JESTER'S MIGHT (Mrs R McLaughlin) E Peacock 9-10-10	Mr D

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11	00/	BELPER CHIEFEN (J Darlington)	J Darlington	8-1-7	
12	00/	WOLFEY JAMES (J Symons)	J Symons	5-1-7	
18	3/00-9	WOLFEY JAMES (J Symons)	J Symons	5-1-7	5 Brookshire
17	22-4	DAWSON (Mrs J Brodard)	J Brodard	11-7-17	Mrs B Brodard
20	0/0	WOLFEY JAMES (J Symons)	J Symons	5-1-7	J Symons
23	603/0-9	SMITH POTTEREN (P J Shopp)	J Shopp	12-11-7	J Shopp
24	0/0	WOLFEY JAMES (J Symons)	J Symons	5-1-7	J Symons
25	7-4	Spauldard, 7-2 Paro-Ar-Velaz, 8-2 Ridgman, & East of the Ponies, 8 Unenfold.			
		Long Soldier, 20 others.			
3.0		LLANYNNYCH HURDLE (novices handicap: £890: 2m 80-90) (16)			
1	00/	ROBERT LANE (J Relyard)	J Relyard	8-1-7	
2	6-1-0	REBO CHARTER (J Robinson)	M Chagman	5-1-10	6 Charlton-Lane
4	00-4-00	ROBBERDARY LAD (Mrs H Rutherford)	W Jenks	5-1-10	R Chagman
5	00-4-00	ROBBERDARY LAD (Mrs H Rutherford)	W Jenks	5-1-10	R Chagman
6	0-0-0-00	SARROW (D Chaffery)	M R Bell	8-10-13	J Hearn
7	00-0-00	WALLACE (J Chaffery)	M R Bell	8-10-13	J Hearn
8	00-0-00	WALLACE (J Chaffery)	M R Bell	8-10-13	J Hearn
20	3000/	STANIS FORDIE (Mrs M Morgan)	G Wiffa	5-10-6	R Crn
21	000000	MR MYNDS (G Bucknahan-Sweden)	S Hinch	5-10-3	DOUBT

[illegible]

**Peter Scudamore:** r

**Peter Scudamore:** three winners at Follies to go one ahead John Francome in jockey's title race.

## ts

3	Seed Pearl	.....	R Rowe
2	Kiss	.....	G Gray
1	Time: Win, 35 <sup>th</sup> place, 15p, 31 <sup>st</sup>		
2	Time: 2nd, 25 <sup>th</sup> place, 15p, 31 <sup>st</sup>		
3	Morty by Bury St Edmunds, 6, 10i		
2	11i 11-14i 12m. 12m.		
1	3.15 (2.45) EGGING MURPLE (H)		
2	1 (1.05) 3rd 50		
3	CHICKA by a Russian Bank —		
2	Scavenger (P Merton) 6 11 0 8		
1	Brighton Marina		(1.3)
2	Franchoux		T Meyner
3	Time: wts, 2 <sup>nd</sup> place, 10p, 31 <sup>st</sup>		
2	Time: 2 <sup>nd</sup> place, 10p, 31 <sup>st</sup>		
1	standing at Kingsclere, 1/4, 1/2, Cold Jun		
2	11i 14 16m.		
3	3.45 (2.24) TENDERGREEN CHICK		
2	WY MELLOWS by a 9 12 P Wood		
1	Lady C (Mrs A Viles) 9 12 P Wood		
2	Roundhead		Mrs M Wilson (P 1)
1	Remble		T Head

(2-13) Tote Win: 300; places, 100; 10  
 (3-13) Dual F 212 CSP: 87p. Mrs A Viller at Bur  
 Edmonds. 4w 1, 15, 4  
 40th, 11  
 71p  
 415 (4 48) DUAL HURDLE (H: R: no  
 2715: 2m 100yd)  
 LEFT BANK b g by Caston or Gateway  
 Asta Gloria (G) Wexford 4-10-5  
 Sweeney 4-10-5  
 Won't Bess (G) M. Parrott (7)  
 Nodden (G) R. G. Hughes (11)  
 416 (4 48) DUAL HURDLE (H: R: no  
 2715: 2m 100yd)  
 Dual F 2124 CSP: 128p. D. Morley at  
 St Edmunds. 4f, 14 Towser wins (21-49  
 run  
 4.45 (4 48) DUAL HURDLE (H: R: no  
 2701: 2m 100yd)  
 BUSTARD b g by Bustard - Steel (D: M)  
 6-11-3 R. Goldstein (33)  
 Blackthorn (G) R. Rome (25)  
 417 (4 48) DUAL HURDLE (H: R: no  
 2701: 2m 100yd)  
 TOTE: win, £158, places, 35p, 86p  
 Dual F 222 98 CSP: £20.75, D. M.  
 Headstock II, 154, 10w 10w 10w 11  
 40th 11  
 418 (4 48) DUAL HURDLE (H: R: no  
 2715: 2m 100yd)  
 Quillery (F) 4-10-4  
 419 (4 48) DUAL HURDLE (H: R: no  
 2715: 2m 100yd)  
 PLACED 11 25

**SECRET**

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**ANGLIA**

As Thames except: 1.20 pm-1.30  
News. 6.00-6.35 After Anglia. 11.40  
Love American Style. 12.05 am Big  
Question.

**CENTRAL**

As Thames except: 1.20 pm-1.30  
News. 5.15-5.45 Radio 6.30  
Crossroads. 6.25-7.50 News  
Untouchables (Robert Stack). 1.25am  
Closedown.

**TSW**  
As Thames except 1.25pm-1.50pm  
News. 5.15-5.45 Gun Horsemay 6.25-6.45  
Croswords. 6.00 Today South West  
6.30-7.00 A Day in the Life. John  
Alderson, chief constable of Devon  
and Cornwall. 11.40 Pans by Right.  
12.10 Home Postscript. 12.16 Close-down

**CHANNEL**  
As Thames except 12.30 Election 1.28  
Guernsey Election 1.40 Despatches. 1.20-  
1.30 News. 5.20-5.45 Croswords. 6.00  
Channel Report. 6.30-7.00  
Baker's Bird. 10.20 News. 10.45  
Chance to meet... Jasper Carroll.  
10.44 Midweek Sports Special. 11.40  
Pans by Night. 12.10 News. 12.16  
Epilogue followed by Close-down

**BORDER**  
As Thames except 1.25pm-1.50  
News. 5.15-5.45 Radio. 6.00  
Lookaround. 6.30-6.35 Scottish  
News by Night. 10.20 News. 10.45  
11.40 News. 11.45 Close-down.

WHAT THE SYMBOLS MEAN → STEREO  
← BLACK AND WHITE (D) REPEAT

Moreover, considering the nature of the purchase notice procedure as a whole, it was clear that in reality it was a claim by a landowner to enforce a statutory duty to dispose of the land and

ceive compensation. And, providing the owner could make good his claim that the land had become incapable of reasonably beneficial use, the notice had to lead either to acquisition by the council or other local authority or to a decision by the secretary of state that permission for some appropriate development should be granted.

section 181(1) was likely to result in a transfer from the constraints placed on a council than from a mere act of volition: in any event the constraints were inherent in the statutory machinery.

Land acquired pursuant to a purchase notice by way of a compliance notice was just as properly described as "acquired compulsorily" under section 5(4) as if it had been acquired by way of confirmation of the

purchase notice under section 33(1) and the deemed provisions under section 186(1). It followed that the taxpayer company had to be taken to have disposed of the land on August 1, 1976 and to be chargeable to tax. The appeal should be dismissed with costs.

*Lord Wilberforce, Lord Simon, Lord Russell and Lord Scarman agreed.*

*Solicitors:* Whitehouse, Gibson Alton for Henry Fawcetts & Co, the taxpayer.  
*Counsel:* Solicitor of inland revenue.

# No constructive trust once trust declared

The doctrine of constructive trusts could not be invoked to contradict the expressly declared trust.

**Down v Beswell**  
The Court of Appeal (Lord Denning, Master of the Rolls, Lord Justice Griffiths and Lord Justice Kerr) applying the words of Lord Justice Buckley in *Pink v Lawrence* (1978) 36 P & C R, 98, (1) held on March 4 that where there was an express declaration of trust, the doctrine of constructive trust could not be invoked to contradict the expressly declared trust.  
The doctrine of constructive trusts applied in circumstances where there was no declared trust. Once a trust had been effectively declared, it could only be got rid of by rescinding the document containing the declaration or by setting aside the ground of fraud or mistake, or rectifying it as to vary or delete the declaration of trust.

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That aside, this model boasts so many features, like the amazing 42-button remote control and Dolby\* sound, that to do them justice would take a book. Instead, we invite you to have a free in-home demonstration.

Then, you can mull over its many advantages and those of Radio Rentals. Like our fast, friendly service and this guarantee: should you be dissatisfied in any way within the first month we'll refund every penny.

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and to looking after you.**



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Mr Aiton said: "There seems to be no way for Mrs Pritchard to break out of the nightmare. Social workers have too much power. The law needs to be changed and parents' rights restored."

His coming of age technically allows Prince Edward to vote but by tradition the Royal Family do not do so.

**Civil List. Page**

Pravda today condemned the Iranians' thesis that communism and Islam were incompatible, saying the Russians had always respected religious convictions.

The article concluded by calling for proper "good neighborly links and declared that the Soviet Union fully supported Iran's legal rights and wish to control its own resources.

Then there was an hour of plot involving oil companies and similar off stage forces. Then, in a burst of rejoicing, the fall of the income tax.

[illegible]